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Experience-Oriented Knowledge Organisation for the Transference of Scientific Knowledge from Universities to SMEs

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Publication date:
2017

Document Version
Other version

[Link to publication from Aalborg University](#)

Citation for published version (APA):

Lykke, M., Løkkegaard, S., & Jantzen, C. (2017). *Experience-Oriented Knowledge Organisation for the Transference of Scientific Knowledge from Universities to SMEs*.

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EXPERIENCE-ORIENTED KNOWLEDGE ORGANISATION FOR THE TRANSFERENCE OF SCIENTIFIC KNOWLEDGE FROM UNIVERSITIES TO SMES

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Background

- Many universities use generic pathways such as research management systems to disseminate knowledge to the public
- SMEs prefer to use generic pathways, e.g. published research rather than relational pathways, e.g. faculty consulting when interacting with universities (De Zubielqui, 2015)
- Interaction is not unproblematic. Several researchers recommend to develop the interface design to make scientific knowledge more visible and understandable (Ranga et al., 2008)

Literature review

- 1) Promoting
- 2) Exemplifying
- 3) Reorganizing
- 4) Concretizing
- 5) Providing

(Løkkegaard & Lykke, 2018)

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Research questions

- *How do we design an experiential knowledge organisation system (KOS) that supports knowledge transfer in the form of scientific publications between universities and SMEs?*
- *How do we form and organize the access points and descriptions of the scientific publications with the purpose to support navigation and searching of scientific knowledge?*

Research design

- Literature review
- Situational analysis of information practice of 8 SMEs
 - Interviews with 8 CEOs
 - Walk-alongs to experience ways of working
 - Interviews with 29 employees
- Design workshops with 12 main stakeholders to specify interface design

Key points from practice study

- SMEs find **scientific knowledge** **useful** and interesting
- Online searching is preferred for **pressing situations**
- Social media-like browsing is preferred for **new ideas**
- Important challenges
 - Time
 - Ignorance
 - “Heavy” and “not-result-oriented”
- Communication and translation -> **narratives**

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Experiential KO for SMEs

Close: everyday organisation and labelling

Spontaneous: random ordering

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Medarbejderudvikling

**Marketing og
Kommunikation**

Iværksætter

Experiential KO for SMEs

Interesting: surprising teasers

Relevant: short, result-oriented descriptions

Interactive: Possible to save, share, look for related content

Experiential KO for SMEs

Involving: multimodality and multiple routes

Spaghetti Bolognese | Pasta Recipes | Jamie Oliver

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Summing up

- Focus on KO design for generic pathways
- We analysed the characteristics of SMEs
- We used experience design to meet the challenges of SMEs
- Concerning ignorance and unawareness we are only half way. We met the users, but not the "ignorants"
- Next steps:
 - Evaluation
 - Attraction