

#### **Aalborg Universitet**

Challenges for International Business in Central and Eastern Europe
Marinov, Marin Alexandrov
Publication date: 2015
Document Version Other version
Link to publication from Aalborg University
Citation for published version (APA): Marinov, M. A. (2015, Jun 29). Challenges for International Business in Central and Eastern Europe.

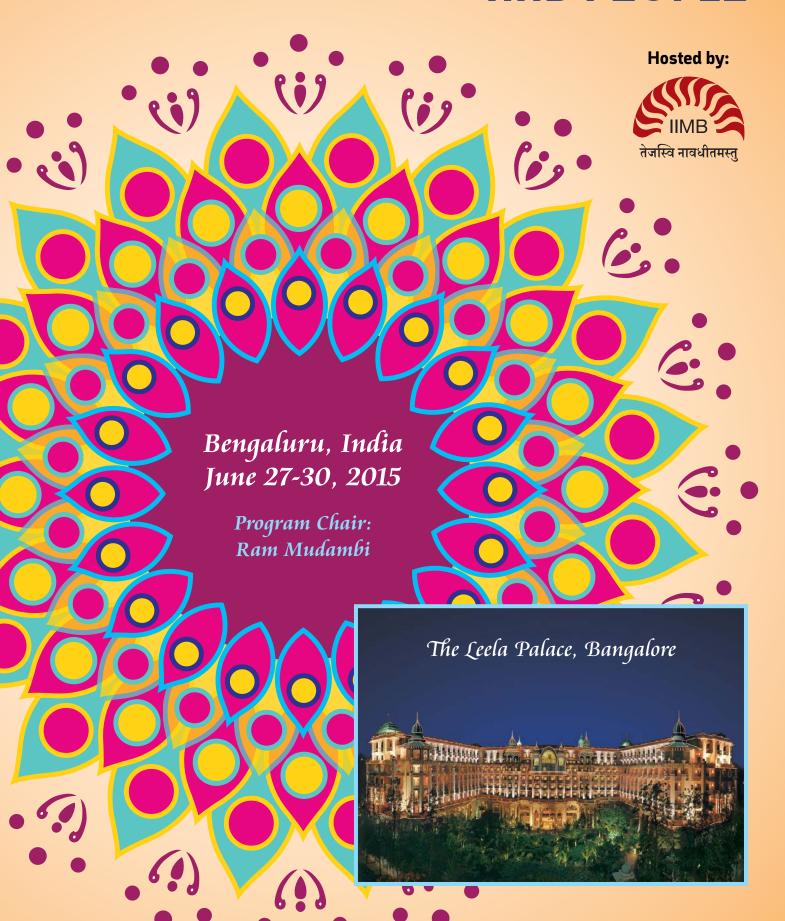
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### GLOBAL NETWORKS: ORGANIZATIONS AND PEOPLE









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- » Along with Toulouse Business School, France, IIMB launched India's first Executive General Management Programme in Aerospace and Aviation Management this year.

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#### Welcome to Bengaluru, India for the 2015 Annual Meeting of the Academy of International Business!

For many of you, traveling to India for a meeting, to teach, to consult, or to visit family is commonplace. I am embarrassed to say that this is my first visit to this great country. So understandably, this also explains why I am so happy to be here with you this year, in this country. Like many of you, I have read about, studied, and wondered about India for so many years. I can't come to explain my excitement about finally being here.

#### Putting together an excellent annual meeting is the result of the efforts of countless individuals.

First, we would like to thank our local hosts. No matter how much interest we have in a country, or how strong our own organization may be, we cannot do an annual conference without a local host. This year we are blessed that IIM Bangalore, one of India's top business schools, is hosting our meeting. We thus thank Director Sushil Vachani and our local host Prof. S. Raghunath and their teams for all the support they have been giving us to put together this annual meeting.

Every large endeavor of this level of complexity requires both vision, to make a memorable conference program, and attention to detail, to ensure that it all comes together in the end. In the person of our Program Chair, Ram Mudambi, and our Pre-conference Program Coordinator, Charles Dhanaraj, we are lucky to have men of vision and attention to detail. Both have been working diligently, along with the support of the many track chairs and consortium leaders, to put together a fantastic program for all of us. Our program this year is comprised of 121 paper sessions, 6 special sessions, and 33 panels across 15 tracks, including two focused on Research Methods in IB and Teaching Methods in IB. We are expecting over 800 AIB members to be in attendance.

#### This year, we continue with some old traditions and are starting what we hope will be some new ones.

As always, our preconference activities include the Doctoral Consortium, Junior Faculty Consortium, and the JIBS Workshop. This year I am proud to report we are beginning a new tradition of visiting a third sector, social organization to give our members a chance to go beyond the walls of the Leela Palace and see how innovative organizations are dealing with some of the challenges facing India (Inaugural Social Sector Visit, Friday, June 26th at 2:30pm). Another important pre conference innovation this year is the AIB Research Capacity Workshop organized by Professors Jose de la Torre, Rishikesha Krishnan, and Sougata Ray.

#### We cordially invite all of our new members to our New Member Tea, Saturday June 27th, 3:30pm-4:30pm. It is a good way to get to meet members of the AIB board in a small informal environment.

The board and I would also like to take this opportunity to remember and honor three of our members who passed away this year, Alan M. Rugman, Kwok Leung and Warren J. Keegen. Very different in their interests and demeanors, all were world-class scholars who made lasting contributions to the field of international business. As we come together for this marvelous conference, we miss them, and mourn their loss.



Our annual meetings are where we share our latest research, learn what our colleagues are working on, how the field of IB is changing and as well as how else it should be changing. It is where we reconnect with our colleagues and relish our community. I look forward to reconnecting with old friends and meeting new ones. Welcome to Bengaluru.

#### Nakiye Boyacigiller AIB President



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Dear Members of the Academy of International Business,

On behalf of the Indian Institute of Management, Bangalore (IIMB), I would like to extend a very warm welcome to you. We are delighted to host the 2015 Annual Conference of the Academy of International Business.

IIMB is proud of its close connection with AIB. Professor S. Raghunath of IIMB, who is the Chair of the Local Host Committee for this conference, is also the Chair of the Academy's India Chapter. AIB India's 2013 annual conference was held here in Bengaluru.

The theme for AIB 2015, "Global Networks: Organizations and People", responds to three mega trends—the rise of trade in activities, knowledge-intensive intangibles and emerging markets. Bengaluru is probably one of the best cities in the world to observe the confluence of these mega trends. It is a vibrant center for both the creation and export of knowledge-intensive intangibles in the information technology and biotechnology industries, among others. It also symbolizes the opportunity presented by the rise of entrepreneurship in emerging markets, captured in the billion dollar valuations of homegrown e-commerce companies such as Flipkart.

Bengaluru is home to some of India's most dynamic non-governmental organizations, such as Akshaya Patra, which fights hunger and keeps children in school by feeding 1.4 million school children each day, and Agastya, which sparks curiosity by taking innovative science education to hundreds of thousands of poor children across India.

IIMB's strategic emphasis draws on the tremendous advantages provided by our location in Bengaluru. Our center for entrepreneurial learning is an integral part of the city's vibrant entrepreneurial eco-system. We maintain close connections with Bengaluru's IT and life sciences industries, its world-class research organizations and dynamic non-governmental organizations. All this provides an unparalleled opportunity for our students, faculty and visitors. We have chosen to embrace technology to enhance the impact of our educational programs. As the first Indian management school to become a participating member of edX, the Harvard-MIT joint venture, we will begin launching several MOOCs this summer.

Bengaluru is one of India's fastest growing major cities. It is demographically diverse and presents rich cultural activities. I hope that in addition to enjoying the exciting conference activities, you will find the time to visit some of Bengaluru's major tourist attractions, including the IIM Bangalore campus.

With best wishes,

Sushil Vachani Director, IIM Bangalore





Dear AIB Colleagues,

A very warm welcome to Bengaluru, the IT capital of India and to the 56<sup>th</sup> Annual Conference of the Academy of International Business!

This year's theme "Global Networks: Organizations and People" is particularly appropriate to our emerging market location – AIB's first foray into India. The city hosts one of the largest concentrations of multinational subsidiaries in the world and they operate a complex international network of organizational pipelines. In tandem, individuals, many from the Indian diaspora, flit in and out of the city, connecting it with locations all around the globe through their personal networks. These global networks foster connectivity and are the conduits that enable our modern knowledge economy to function. Indeed, the knowledge creation and innovation that they foster is humanity's best hope for a prosperous and sustainable future.

Many papers in this year's program address this theme. A novel element this year is an explicit track focusing on economic geography / regional science, headlined by a Showcase Panel co-sponsored by the Regional Science Association International (RSAI). Economic geographers, regional scientists and international business scholars increasingly study the same phenomena and collaboration and cross-fertilization among these fields can lead to exciting new insights. Please welcome our colleagues from these sister disciplines to AIB. Perhaps you will find new co-authors and audiences for your research!

A second feature of the program that I would like to highlight is the 'Yellow Brick Road' (and so colored!) of <u>Scholarship in Practice</u> sessions that runs through Sunday and Monday. These sessions feature a combination of academics and practitioners from both business and government, encouraging us to think of rigor and relevance as complements rather than substitutes. These sessions feature senior representatives from major corporations like Unilever, Accenture, Citibank, Cisco, Narayana Health, Infosys and Wipro, government departments like the Indian Ministry of Statistics and NGOs like the Carbon Disclosure Project.

As this program goes to press, nearly 800 individuals have registered for the conference and will be able to choose from 2 plenary sessions, 6 special sessions, 33 panels, 72 competitive paper sessions, 49 interactive paper sessions and many special events.

The quality of submissions has been extraordinarily high and with so many quality submissions, the track chairs faced a daunting task in narrowing their acceptances to the allocated targets. Conference attendees will find a cornucopia of international business scholarship and practice on offer, so their only problem may be one of choosing what to attend. In most time slots the full conference attendees will be able to choose from 13 parallel sessions of panels, competitive and interactive session papers.



Let me highlight the events awaiting you at the 2015 AIB Conference.

- **Pre-conference Consortiums**. This year's pre-conference offers workshops for doctoral students and junior faculty, each with a distinguished group of faculty panelists. The AIB/Sheth Foundation Doctoral Student Consortium is chaired by Stewart Miller and Shameen Prashantham. The Junior Faculty Consortium is chaired by Ruth Aguilera and Ravee Chittoor.
- **JIBS/AIB Paper Development Workshop**. The 12<sup>th</sup> Annual JIBS PDW is chaired once again by Petra Christmann with John Cantwell as Co-Chair. It will provide scholars with developmental feedback on their current research projects in international business studies.
- **Research Capacity Workshop.** A new pre-conference activity this year, led by Jose de la Torre, Rishikesh Krishnan, and Sougata Ray, this workshop focuses on strengthening the doctoral program and improving research culture in the developing country business schools.
- **New Members Welcome Tea**. Meet the AIB President, Nakiye Boyacigiller, and other Board members in a special welcome to all members attending the AIB conference for the first time.
- Opening Ceremony. Our conference will start with the traditional lighting of the lamp of knowledge by faculty from our host school, the Indian Institute of Management, Bengaluru. This will be followed by introductions to the program, and the recognition of this year's Educator of the Year, Nick Binedell. Our keynote speaker and Executive of Year, Kiran Mazumdar-Shaw, is the first woman to be so recognized by the AIB. She is the Chairman and Managing Director of Biocon and will speak on the opportunities and challenges facing the biopharmaceutical industry in emerging markets, many of which reflect the confer-



ence theme. As in the past years, commemorative t-shirts will be available again for the first 300 attendees. Be sure to show up early and claim a t-shirt as they are sure to be prized items again this year.

- **AIB Fellows Plenary** will follow directly on from the Opening Ceremony and will address the conference theme of "Global Networks: Organizations and People" in the context of global biopharmaceutical industry. Chaired by Sri Zaheer, it will feature two scholars who have made central contributions to the study of innovation and emerging markets, John Cantwell and Torben Pedersen. I will serve as moderator of this session. The Presidential Reception will follow.
- **Fellows Café**. Early risers will every morning have the opportunity for a casual discussion with one of the AIB Fellows before the start of the main program.
- **UNCTAD Sessions**. UNCTAD will launch its *2015 World Investment Report* at the AIB conference. Hafiz Mirza and Axele Giroud will introduce the report, and Peter Buckley, Sarianna Lundan and I will provide commentaries. Join the experts behind the report for the launch event on Tuesday (session 3.2.1). Also consider attending the UNCTAD-WAIB session on "MNCs Gender Equality and Development" on Monday (session 2.3.3).
- AIB Fellows Eminent Scholar Award. W. Richard Scott will be honored with this award and will provide a plenary keynote speech on "IT & IB: Institutional Theory and International Business" (session 2.2.1 on Monday). Commentaries will be provided Yves Doz and Arie Lewin. Paul Beamish, the Dean of the AIB Fellows, will chair the session.
- **Special Executive Plenary**. Harish Manwani, Chairman of Hindustan Lever, and former COO of Unilever will be joined by Dr. Ashutosh Raghuvanshi, Deputy Chairman and Group CEO, Narayana Health. They will address the challenges of balancing competitive advantage with social responsibility and sustainable practices, particularly in emerging markets. Ravi Ramamurti will moderate this session.
- Peter J. Buckley and Mark Casson AIB Dissertation Award Presentations. The five finalists for this year's award are Perttu Kähäri (Aalto University), Heeyon Kim (National University of Singapore), Catherine Magelssen (London Business School), Carlos Adrian Rodriguez (INCAE), and Michael A. Sartor (Western University). Join session 2.3.1 to meet researchers likely to shape future research agendas of the AIB.
- **2015 JIBS Decade Award**. The winners of the award are Klaus Meyer and Mike Peng for their paper, "*Probing theoretically into Central and Eastern Europe: transactions, resources, and institutions*". Following their retrospective, commentaries will be provided by Mark Peterson, Tatiana Kostova and G. Tomas M. Hult. John Cantwell chairs this session 3.3.1.
- On Monday night, we will enjoy the conference **Gala Event** at the Tamarind Tree, a charming venue with antique doorways, cobble stoned pathways, beautiful trees, and elegant pavilions. Our hosts have put together an exquisite Indian Night, featuring art, music, a craft bazaar, and of course, samples of the delectable Indian cuisine.
- **Lunches and Coffee Breaks**. The coffee breaks and lunches, which are a special and unique feature of AIB, provide members the opportunities to discuss new ideas with old friends and extend your network to new colleagues from around the world and from our sister disciplines.
- **AIB Business Meeting and Awards Ceremony**. Don't miss this important wrap-up of the conference with executive reports and award recognitions, and an outlook to our 2016 conference in New Orleans (session 3.5.1).
- AIB Awards/Farewell Reception. The reception is sponsored by Palgrave Macmillan, publishers of JIBS, in honor of all the winners of awards being given out at the AIB conference. This is a time for celebration and making plans for future endeavors with colleagues and friends, old and new.

These are just a few of the many stimulating sessions.

Putting together this program has been a truly collaborative effort. This program would not have been possible without the 931 submissions by authors from 62 countries. The challenge of reviewing so many papers in a short time span was accomplished by 1032 reviewers who provided valuable input to authors and track chairs. My sincere thanks go to all authors and reviewers.

The Fellows have organized the two plenary sessions that are sure to be outstanding, and they will meet members for open ended informal discussions in the Fellow's Café each morning. The Fellows' efforts in creating these opportunities for engaging with senior scholars in our community are highly appreciated.



The track chairs had to make tough decisions and constructed the many interesting sessions offered this year. It was a joy working with this group of talented and committed colleagues as we pulled the program together. Special thanks go to each one: Kwok Leung, Erkko Autio, Mary Teagarden, Susan Mudambi, Simona Iammarino, Lucia Piscitello, L. Felipe Monteiro, Siva Viswanathan, Akbar Zaheer, Gurneeta Singh, Ronaldo Parente, Florian Taube, Bjorn Ambos, Nandini Rajagopalan, Nan Jia, Michael Witt, Rene Belderbos, David Reeb and Andreas Schotter.

When mentioning the Track Chairs, I would like to make special mention of Kwok Leung, who took seriously ill during the finalization process of his track. In spite of his severe condition, he continued to work and finalized his track in good time. It is with great sadness that I inform the membership of his recent, very untimely passing. I am sure that the AIB membership is one with me as we send our deepest condolences to his family.

Our local hosts had done so much to make our conference in Bengaluru memorable. Thanks to the Indian Institute of Management, Bengaluru, and very special thanks to Dean S. Raghunath, the local host chair who was instrumental in arranging so many special events.

Throughout the process, the AIB Executive Board members have provided valuable guidance. Charles Dhanaraj undertook all the coordination of pre-conference activities. All Executive Board members under the gentle guiding hand of our President, Nakiye Boyacigiller, provided valuable advice and support.

Many of you likely corresponded with Thomas J. Hannigan, my assistant, who handled hundreds of emails and in general made himself indispensable; and supported us from Silicon Valley after his move from Philadelphia. I also thank my colleagues at the Fox School for your support — and your patience when other aspects of my work suffered as my mind was occupied with AIB.

I want to thank each and every one at the AIB Secretariat at Michigan State University. The entire team there has been a source of boundless enthusiasm and constant, instantaneous support. At the helm of this exceptional team, AIB is fortunate to have Tunga Kiyak, who is the ultimate professional. With his eye for detail and his intimate knowledge of every aspect of the conference, it is a simple statement of fact that without him, organizing the conference would be virtually impossible. In addition, he has the patience and good humor to put up with and train a new Program Chair every year. So Tunga, I would like to add my most sincere thanks to all those recorded by many Program Chairs before me — thanks for all you do for AIB.

Finally, I would like to thank the AIB membership for giving me the honor and pleasure to serve as Program Chair. I hope that this year's program will open new horizons for you.

Ram Mudambi Vice-President Program, Academy of International Business Frank M. Speakman Professor of Strategy Fox School of Business, Temple University





#### AIB 2015 CONFERENCE SPON

#### **SPECIAL THANKS TO**

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#### **CONFERENCE EVENT SPONSORS**

**JIBS Decade Award** 



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Coffee Break
Best Paper in Emerging Economies Research Award



Coffee Break That's Interesting Award



**WAIB Reception** 







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Indian Institute of Management, Bangalore

#### LOCAL HOST COMMITTEE CHAIR

S. Raghunath - IIM, Bangalore



We would like to thank the 1032 reviewers that helped make the 2015 conference a possibility. We would especially like to recognize the Best Reviewer Award winners listed below, in bold and in alphabetical order, as nominated by the AIB 2015 Track Chairs:

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Ayalla Ruvio, *Michigan State University* Paul Ryan, *National University of Ireland*, *Galway* 

Asmund Rygh, *BI Norwegian Business* School

Sreevas Sahasranamam, Indian Institute of Management Kozhikode

Santosh K. Sahu, *Madras School of Economics, Chennai* 

Sut Sakchutchawan, *Lock Haven University* 

Takashi Sakikawa, *Niigata University* Sabrina Ferdous Saleh, *University of* South Carolina

Manjula Salimath, *University of North Texas* 

Jessica Rae Salmon, *Rutgers Business* School

Prashant Salwan, *Indian Institute of Management Indore* 

Astrid Juliane Salzmann, RWTH Aachen University

Shantala Samant, *Virginia Tech* Ramanie Samaratunge, *Monash University* 

Rakesh Sambharya, *Rutgers University* - Camden

Saeed Samiee, *University of Tulsa*Andre Sammartino, *University of Melbourne* 

Fernando de Almeida Santos, *PUC-SP*- Pontifícia Universidade Católica de
São Paulo

Jose Freitas Santos, ISCAP

Rajib Sanyal, *Ball State University* Almasa Sarabi, *University of Goettingen* 

Ravi Sarathy, Northeastern University Michael A. Sartor, Ivey Business School,

Western University

Magdolna Sass, MTA KRTK

Emine Beyza Satoglu, *Rutgers University* Heru Satyanugraha, *Trisakti University* 

Rajeev Sawant, *Baruch College* Richa Saxena, *IIM, Kozhikode* 

Vittoria Giada Scalera, *Politecnico di Milano* 

Hannu Schadewitz, *University of Turku*Bjoern Schmeisser, *WU Vienna University of Economics and Business* 

Tobias Schmidt, *Deutsche Bundesbank* Marina Schmitz, *University of Goettingen* 

Adrian Schulte Steinberg, *U. of St. Gallen* (HSG), Switzerland

Anja Schulze, *University of Zurich* Tassilo Schuster, University of Erlan-

gen-Nürnberg,
Hermann Schwind, Saint Mary's

University Fabiana Sciarelli, Università Unitelma Sapienza of Rome

W Travis Selmier II, *Indiana University* 

Monica Semeniuk, Simon Fraser

Konan Anderson Seny Kan, *Toulouse* Business School

Satyarth P. Sethi, Baruch Collelge, the City University of New York

Margaret Shaffer, *University of Wisconsin Milwaukee* 

Nasrin Shah-Abushakra, *Lehigh University* 

Noman Ahmed Shaheer, *University of South Carolina* 

Shahazadi Begum Shaik, GITAM School of International Business

Mengmeng Shan, Shanghai University Yufan Shang, Xi'an JiaoTong University Kushal Sharma, ESSEC Business School Rifat Sharmelly. UNSW

Kang-Hwa Shaw, Shandong University Mikhail Shengeliya, Trinity College Dublin

Yong Ju Shim, F, GV-EAESP

Katsuhiko Shimizu, Keio Univesity

Duckjung Shin, *University of Western Ontario* 

Jiyoung Shin, Korea University

Moonsik Shin, Korea University Business School

Vikrant Shirodkar, University of Sussex

Amir Shoham, Temple University Pallavi Shukla, Rutgers University

Rashmi Shukla, IIM Indore

Ekta Sikarwar, Indian Institute of Management Indore

Michael Silla, *University of Victoria* Deeksha Singh, *Rutgers University* 

Jasjit Singh, *INSEAD* Ruhee Singh, *Indian Institute Of Foreign Trade* 

Shubham Singh, *IIM Raipur*Ashutosh Kumar Sinha, *IIM Lucknow* 

Indrajit Sinha, *Temple University*Paresha Sinha, *University of Waikato* 

Karin Sixl-Daniell, MCI

Sally Sledge, Norfolk State University

Leo Sleuwaegen, KU Leuven

Patricia Matisz Smith, North Carolina Wesleyan College

Simon M. S. So, *University of Macau* Minna M Söderqvist, *Kymenlaakso University of Applied Sciences* 

Wolfgang Sofka, Copenhagen Business School

Dieter Somers, *University of Leuven* Gloria Sraha, *Victoria University of* 

Wellington
Menon Sreedharan Mampully, University
Of Mumbai

rajeshwari Srinivasa, *Karnataka State Open University* 

Vasanthi Srinivasan, *Indian Institute of Management Bangalore* 

Patnaree Srisuphaolarn, *Thammasat University* 

Rajesh Srivastava, *University Of Mumbai* Martin Stack, *Rockhurst University* 

Maximilian Stallkamp, *Ivey Business* School Sylwia Elzbieta Starnawska, SUNY

Empire State College
Abraham Stefanidis, St. John's University

Christina Marion Stein, *University of Stuttgart* 

Brenda Sternquist, *Michigan State University* 

Charles Edward Stevens, *Lehigh University* 

Christina Stringer, *University of Auckland* Stephen Donald Strombeck, *California* Baptist University

Yiyi Su, Tongji University

Gabriele Suder, University of Melbourne

praveen Sugathan, *Indian Institute of Management Bangalore* 

Sui Sui, Ryerson University

Sinan Asaf Sular, Rijksuniversiteit Groninaen

Zhongjuan Sun, Tsinghua University Seppo Suominen, Haaga-Helia University of Applied Scienves

Irina Surdu. Warwick Business School Dylan Sutherland, Durham University Business School

Bernhard Swoboda, Trier University Kelsey Lynne Syvrud, Florida State University

Andrea Szalavetz,, Institute for World Economics Hungarian Academy of Sciences

Michal Szymanski, University of Victoria Jacob Taarup-Esbensen, Copenhagen Business School

Raffaella Tabacco. University of Udine Florian Taeube, ULB - Solvay Brussels School of Economics and Management

Yoshi Takahashi, Hiroshima University Ali Taleb. MacEwan University

Stephen Tallman, University of Richmond Chin Chiu Tam, CUSCS

Khaled Tamzini, Universite Of Sousse/ **IHCSS** 

Joo-Seng Tan, Nanyang Technological University

Kun Tan, Minjiang University Jing'an Tang, Sacred Heart University Ryan Tang, University of Technology,

Qingjiu Tao, James Madison University Pard Teekasap, Thai-Nichi Institute of Technology

Ying-Hua Teng, Sue-Te University Helene Tenzer, Tuebingen University

Joao Paulo Correia Teodosio, Polytechnic Institute of Santarem

George Tesar, University of Wisconsin-Whitewater

Sharon V Thach, Tennessee State

Pooja Thakur Wernz, Virginia Tech University

Karim Thomé, University of Brasilia Stanley Bruce Thomson, MacEwan **University** 

Esther Tippmann, University College Dublin

Yulia Tolstikov-Mast, Indiana Tech Tony Tong, University of Colorado

Lasse Torkkeli, Lappeenranta University of Technology

Jose Anibal Torres, Keuka College/Southern New Hampshire University

Rui Torres Oliveira, Manchester Business

Piotr Trapczynski, Poznan University of Economics

Len J. Trevino, Loyola University New Orleans

Hanna Trojanowska, Siedlce University Chih-Hao Tsai, National Sun Yat-sen

Adrian Tschoegl, Univ. of Pennsylvania Chiayu Tu, MCU

Wenjun Tu, University of Nottingham, Ninabo China

Tolga Ulusemre, University of South Carolina

C. Annique Un, Northeastern University Rajesh Srinivas Upadhyayula, Indian Institute of Management Kozhikode

Paul Martin Vaaler, University of Min-

Jan-Erik Vahlne. University of Gothenburta

Reimara Valk, Utrecht University

Halia M. Valladares Montemayor, Mount Roval University

Ari Van Assche, HEC Montreal Joeri van Hugten, Tilburg University Heini Vanninen, Lappeenranta University of Technology

Sumati varma, Delhi University Tatiana Vashchilko, Ohio State University Gurneeta Vasudeva, Universty of Minnesota

S Ramakrishna Velamuri, CEIBS Sivakumar Venkataramany, Ashland University

Adrian Villanueva, Advill Consultancy Chaiporn Vithessonthi, University of

Daria Volchek, Aalto University Davina Vora, SUNY New Paltz Metin Onal Vural, IE Business School Ming-Chao Wagn, Shih Chien University

A. N. M. Waheeduzzaman, Texas A&M University Corpus Christi

Robyn Carlea Walker, University of Southern California

John Walsh, Shinawatra University Min Wan, University of Wisconsin-Mil-

Alex Wang, University of Southern California

Danqing Wang, University of Hong Kong Joyce Wang, University of Texas at Dallas Liu Wang, Providence College Song Wang, Zhejiang University Taiyuan Wang, IE Business School Yanbo Wang, Boston University AK Ward, Virginia Tech

Karl S.R. Warner, Edinburgh Napier University

Heather Webb, Higher Colleges of Technology

Heidi Marie Wechtler, Macquarie University

Liqun Wei, Hong Kong Baptist University Wei Wei, Beijing Jiaotong University

James Welch, Eckerd College Louis T. Wells, Harvard University David Weng, City University of Hong Kong

Caroline Shaffer Westerhof, Colorado Technical University

Mika Westerlund, Carleton University Stanford Westjohn, University of Toledo Marion White, James Madison University Christopher R. Whynacht, University of Massachusetts Boston

Justin Williams, University of Calgary James (Jim) Wills, University of Hawaii Natalie Victoria Wilmot, Sheffield Hallam University

Bernard Martin Wolf, York University Heejin Woo, University of Southern

Charles M Wood, University of Tulsa Geoffrey Wood, Warwick Business School Brian Wu, University of Michigan Jay Wu, Thammasat University Sibin Wu, University of Texas-Pan American

Tai Ming Wut, The Hong Kong Polytechnic University

Slawomir Wycislak, Jagiellonian University

Duarte Xara-Brasil, Instituto Politécnico de Setúbal

Wlamir Xavier, Eastern New Mexico University

Hui Xia, University of Saint Joseph, Macau

Jun Xia, University of Texas at Dallas Simon Shufeng Xiao, Hankuk University of Foreign Studies

En Xie, Xi'an Jiaotong University Zhenzhen Xie, Tsinghua University Adele Xing, University of Southern California

Jie Xiong, ESC Rennes School of Business Xun Xu, Washington State University Noriko Yagi, Seigakuin University Mo Yamin, University of Manchester Deli Yang, Trinity University Hui Yang, City University of Hong Kong Jie Yang, Saint Louis University Jingyu (Gracy) Yang, University of Sydney Yong Yang, University of Sussex Fiona Yao, University of Illinois at Urbana Champion

Attila Yaprak, Wayne State University Ching-Hsuan Yeh, National Changhua University of Education

Su-Chuan Yen, National Chung Hsing University

Poh-Lin Yeoh, Bentley University Ha-Chin Yi, Texas State University Harun Emre Yildiz, Uppsala University Sohyun Yim, Seoul National University Wenyan Yin, Seoul National University Hideki Yoshihara, Kobe University Katsuhiko Yoshikawa, London School of

Economics and Political Science Susan L Young, Seton Hall University Pei Yu, Wuhan University of Technology Yizhou Yuan, University of Macau

Ayse Yuce, Ryerson University Dilek Yunlu, Northeastern Illinois University

Akbar Zaheer, University of Minnesota Mahmood Zaidi, University of Minnesota

Ivo Zander, Uppsala University Lena Zander, Uppsala University M. Amin Zargarzadeh, University of

Calgary

Rodrigo Zeidan, Fundação Dom Cabral and NYU Shanghai

Feng Zhan, John Carroll University

Hongjuan Zhang, Tianjin University Jie Zhang, China Huarong Asset Management Co., Ltd

Ling Eleanor Zhang, Hanken School of Economics

Megan (Min) Zhang,, Ivey Business School

Yan Zhang, University College Dublin Yan Zhang, Rice University Zelong Zhang, Baruch College, CUNY Bo Zhao, Hong Kong University Junli Zhao, Donghua University Wanli Zhao, Southern Illinois University Xuan Zheng, Georgia State University Lianxi Zhou, Brock University Ruoying Zhou, Aston University Xiaoyu Zhou, ShanghaiTech University Zijing Zhou, HEC Paris Cherrie Jiuhua Zhu, Monash University Hongjin Zhu, McMaster University Pengcheng Zhu, University of San Diego Ying Zhu, University of South Australia Zhaobo Zhu, Old Dominion University

Ermira Zifla, Temple University Ahmed Y Zohny, Coppin State University Ulrike Zschoche, Georg-August-University of Goettingen

Yuting Zhuang, Otago University

University

Anatoly Zhuplev, Loyola Marymount



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#### AIB FELLOWS 2015 EXECUTIVE OF THE YEAR



#### **Opening Plenary**

June 27, 17:00-19:00, Grand Ballroom



#### Kiran Mazumdar-Shaw

Chairperson & Managing Director, Biocon Limited

A pioneer of the biotechnology industry in India and the head of the country's leading biotechnology enterprise, Biocon, Ms. Kiran Mazumdar-Shaw is a highly respected businesswoman. Ms. Mazumdar-Shaw, a first generation entrepreneur, has made her country proud with a globally recognized biopharmaceutical enterprise that is committed to innovation and affordability in delivering world-class therapeutics to patients globally. As the first woman brew master of India, with a pioneering spirit to make a difference, she leveraged her knowledge of fermentation science to pursue the road less taken and build an innovative biopharmaceutical company. Today, Biocon is India's largest biopharmaceutical enterprise and the only publicly listed biotechnology company. It is credited with developing an indigenous recombinant human insulin based on proprietary fermentation technology, which is now available in over 50 countries. Under her leadership Biocon has become a well-recognized global brand.

She is highly respected in the corporate world and has been named among TIME magazine's '100 Most Influential People in the World.' She has also been featured in Fierce Biotech's list of 'World's 25 Most Influential People in Biopharma' and is recognized among Forbes '100 Most Powerful Women' globally. U.S.-based Chemical Heritage Foundation recently conferred Ms. Mazumdar-Shaw with the '2014 Othmer Gold Medal' and Germany-based Kiel Institute for the World Economy awarded her its coveted '2014 Global Economy Prize' for Business.

Ms. Mazumdar-Shaw is also an Independent Member of the Board of Infosys, a global leader in consulting, technology and outsourcing solutions. She is also the Chairperson of the Board of Governors of the Indian Institute of Management, Bangalore.

In addition to her formal qualifications of a Brewmaster from Ballarat University, Australia; Ms. Mazumdar-Shaw holds several other honorary degrees from renowned international universities like Trinity College, Dublin; University of Abertay, Dundee; University of Glasgow; Heriot-Watt University, Edinburgh etc. Ms. Shaw is the recipient of other prestigious awards, including the Nikkei Asia Prize for Regional Growth and the 'Veuve Clicquot Initiative For Economic Development for Asia' Award.



Her most cherished awards are the two National Civilian Awards, PADMA SHRI (1989) and PADMA BHUSHAN (2005), presented to her by the President of India for her innovative efforts in Industrial Biotechnology. She is also the Honorary Consul of Ireland in Bangalore.





#### AID FELLOWS 2015 EDUCATOR OF THE YEAR



Award Presentation: Opening Plenary

June 27, 17:00-19:00, Grand Ballroom

Special Session: Challenges Confronting Emerging Market IB Educators

June 29, 16:15-17:30, Grand Ballroom



#### **Nick Binedell**

Founding Director and Dean of the Gordon Institute of Business Science of the University of Pretoria

Nick Binedell was the Founding Director and Dean of the Gordon Institute of Business Science of the University of Pretoria.

After a career in business, including a period as a general manager of a division of GEC (South Africa), he began a career in academia. He completed his Ph.D at the University of Washington in Seattle, where he was a Boeing Scholar (1983 – 1986) after which he returned to take up a position as a senior lecturer at the Wits Business School. In 1992 he was appointed as Director of the Wits Business School and held that position for 2 terms of 3 years.

In 1998 he was invited to establish a new business school for the University of Pretoria to be based in Johannesburg, South Africa. His mandate was to seek to establish a world class business school that would meet the needs of the 21st century for South African business and business leaders. GIBS has grown over the past 15 years to be one of South Africa's leading business schools and offers a comprehensive and wide range of academic and executive programmes. In addition to research and thought leadership the school has focussed significantly on partnering with leading South African companies to ensure their continued competitiveness in a fast changing country, continent and global economy.



GIBS has been ranked in the Top 50 for executive education by the London Financial Times for the past 8 years and delivers executive programmes for its partner companies in over 20 countries around the world. It has a significant MBA programme (plus 300 students p.a.) and a strong DBA / Ph.D programme and a number of Centres that reflect the dynamics of the South African economy and broader society. The school prides itself in being comprehensive in nature and its outreach programmes include working with high school leaders, social entrepreneurs, government departments and a variety of other important communities. GIBS is also well known for its innovative conferences and Forums as well as off the record dialogues for business and government to engage on key policy matters. GIBS is international in nature and it attracts a number of visiting Professors. GIBS is also active in the rest of the African continent, running programmes in West Africa, East Africa and elsewhere.

Professor Binedell's key area of expertise is in the area of strategic leadership with particular focus on strategy in complex environments. He is a frequent public speaker in South Africa and elsewhere, is a visiting lecturer at the Rotterdam School of Management (for the past 18 years) and has been a consultant to companies like General Electric and MTN.

His early background included extensive travel and by the time he was 10, he had lived with his family in 6 countries including South Africa, Zimbabwe, the United Kingdom, Germany, Yemen and Kenya.

He is currently a Professor of Strategy and Leadership at the Gordon Institute of Business Science and is at present a Visiting Professor at the London Business School.



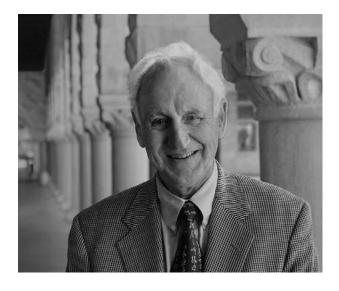
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#### AIB FELLOWS 2015 EMINENT SCHOLAR



#### Eminent Scholar Panel

June 29, 10:45-12:00, Grand Ballroom



#### W. Richard Scott

W. Richard (Dick) Scott is Professor Emeritus of Sociology, with courtesy appointments in the Graduate School of Business, Graduate School of Education, School of Engineering (Senior Research Scientist), and School of Medicine, Stanford University. He has spent his entire career at Stanford.

He received his B.A and M.A. from the University of Kansas and his Ph.D. from the University of Chicago, where he worked with Peter M. Blau, and with whom he co-authored a pioneering text in the fledging field of organizational sociology (*Formal Organizations*, 1962; reissued as *Stanford Business Classic*, 2003).

Scott is probably best known for two theoretical contributions. In the 1960s he created a conceptual schema cross-classifying rational/natural and closed/open perspectives on organizations. This framework has proved useful to two generations of scholars as a guide to interpreting the evolution of organization theory (*Organizations and Organizations Rational, Natural and Open System Perspectives*, 2007 [6th ed., with G.F. Davis]).

Later, in the 1990s, he devised an encompassing framework that incorporated the views of regulative (economic and political science models), normative (sociological models), and cultural-cognitive (anthropological and cognitive psychology models) to provide a rich and thick description of the elements involved in institutions. This "Pillars" framework has proved to be of value to both micro and macro scholars in unpacking the intricacies of institutional systems (Institutions and Organizations: Ideas, Interests, and Identities, 2014 [4th ed.]).

Most of Scott's empirical work has focused on (1) the distinctive structures and processes of professional organizations and (2) the effects of institutional environments on organization fields, and organization structures and processes. Principal publications in these and related areas include: *Metropolis and Region* (with O.D. Duncan et al., 1960); *Evaluation and the Exercise of Authority* (with S.M. Dornbusch, 1975); *Hospital Structure and Performance* (with A.B. Flood, 1987); *Organizational Environments: Ritual and Rationality* (with J.W. Meyer, ed. 1983); *Institutional Change and Health-care Organizations: From Professional Dominance to Managed Care* (with M. Ruef, P. Mendel and C.A. Caronna, 2000); *Between Movement and Establishment: Organizations Advocating for Youth* (with M. McLaughlin et al., 2009); and *Global Projects: Institutional and Political Challenges* (with R. E. Levitt and R.J. Orr, ed. 2011).

Scott has also been active throughout his entire career in the training and mentoring of graduate and post-graduate research scholars. He served as the Director of the NIMH Research Training Program on Organizations and Mental Health at Stanford from 1972-1989, and as Director of the Stanford Center for Organization Research from 1988-1996.





#### Temple/AIB Best Paper Award

(Award Presentation on June 30, 16:15-17:45, Grand Ballroom)

Sponsored by Temple University's Fox School of Business

The Temple/AIB Best Paper Award was created in 2002 through a generous endowment by Temple University's Fox School of Business. All papers accepted for competitive sessions are eligible for the award. One finalist from each track is nominated by the track chairs based on reviewer input and their own assessments. An independent Best Paper Award Committee reviews the finalists and chooses the winning manuscript. The authors of the winning manuscript receive a plaque and a cash award. Nominees for this year's award are as follows (in order of presentation):

"When do Multinational Subsidiaries Develop New Technologies?" by Anupama Phene, George Washington University; Stephen Tallman, University of Richmond

Presented: Session 1.3.3, June 28, 13:00-14:15, Diya

"Finance Constraints and Technology Spillovers from Foreign to Domestic Firms" by Alex Eapen, Australian National University

Presented: Session 1.5.3, June 28, 16:15-17:30, Diya

"Client Co-Production in the Production Process of Offshored Knowledge-Intensive Business Services" by Kristin Brandl, University of Reading

Presented: Session 1.5.5, June 28, 16:15-17:30, Sitara

"How Do National Corporate Governance Institutions Affect Slack-Based Innovation Effort in Firms?" by Paul Martin Vaaler, University of Minnesota; Joel Malen, Hitosubashi University Institute of Innovation Research

**Presented**: Session 2.1.5, June 29, 9:00-10:15, Sitara

"Investment Liberalisation, Technology Take-Off and Export Markets Entry: Does Foreign Ownership Structure Matter?" by Yundan Gong, Aston University; Sourafel Girma, Nottingham University; Holger Görg, Kiel Institute for the World Economy; University of Kiel; University of Aarhus; Sandra Lancheros, University of Nottingham

**Presented**: Session 2.3.7, June 29, 13:00-14:15, Nidhi

"The Impact of Prior Subsidiary Relatedness on New Subsidiary Performance" by Dwarkaprasad Chakravarty, Ivey Business School; Andreas Schotter, Ivey Business School; Brian Pinkham, Ivey Business School; Paul W. Beamish, Western University

**Presented**: Session 3.2.5, June 30, 10:45-12:00, Sitara

"Does Institutional Distance Still Matter? Industry Standards and Global Sourcing Location Choices" by Stephan Manning, University of Massachusetts Boston; Marcus M. Larsen, Copenhagen Business School

Presented: Session 3.4.2, June 30, 14:30-15:45, Jamawar

"How Do International New Ventures Create "Valuable" Social Capital? A Local and Global Networking Activities Perspective" by Karl S.R. Warner, Edinburgh Napier University; Marian V. Jones, University of Glasgow

**Presented**: Session 3.4.4, June 30, 14:30-15:45, Kamal

"(How) Do Economic Governance and Location Choices (Jointly) Affect Performance?" by Michael Leiblein, Ohio State University; Kiran Awate, Ohio State University

**Presented**: Session 3.4.6, June 30, 14:30-15:45, Nithya

"Economic Distance, Local Managers' Competence, and Localization of Foreign Subsidiaries" by Naoki Ando, Hosei University

**Presented**: Session 3.4.8, June 30, 14:30-15:45, Yatra

#### 2015 JIBS Decade Award

(Award Presentation on June 30, 13:00-14:15, Grand Ballroom)

Sponsored by Palgrave Macmillan

The award is designed to recognize the most influential paper published in the Journal of International Business Studies one decade before the Conference. In order to be considered for the 2015 award, a paper must have been included among the five most cited papers published in the 2005 Volume of JIBS. The winner of the award will make a retrospective presentation of their work, as well as some comments on where the field has progressed and where it should go next, in the JIBS Decade Award Session, Session 3.3.1

Winner: "Probing theoretically into Central and Eastern Europe: transactions, resources, and institutions" by Klaus Meyer and Mike Peng, JIBS, 36(6): 600-621.



#### Alan M. Rugman Most Promising Scholar(s) Award

(Award Presentation on June 30, 16:15-17:45, Grand Ballroom)

Given out under the Haynes Prize name until 2014, the award was renamed in 2015 to acknowledge not just the impact that Alan Rugman has had on our field but his commitment to the engagement and development of junior scholars. The award recognizes the best paper presented at the conference written by an author or authors under 40 years of age. All papers accepted for competitive sessions are eligible for the prize as long as the age criterion is met. Finalists are nominated by the track chairs based on reviewer input and their own assessments. An independent Award Committee reviews the finalists and chooses the winning manuscript. The authors of the winning manuscript receive a plaque and a cash award. Nominees for this year's award are as follows (in order of presentation):

"Subsidiary Ownership of Firm-Specific Advantages, Network Linkages, and Innovation within Multinational Firms" by Catherine Magelssen, London Business School

**Presented**: Session 1.3.3, June 28, 13:00-14:15, Diya

"What Keeps Them Going: Career Anchors and Cross-Cultural Adjustment of Expatriates" by Alexei Koveshnikov, Aalto University; Heidi Marie Wechtler, Macquarie University

**Presented**: Session 1.3.8, June 28, 13:00-14:15, Yatra

"Finance Constraints and Technology Spillovers from Foreign to Domestic Firms" by Alex Eapen, Australian National University

Presented: Session 1.5.3, June 28, 16:15-17:30, Diya

"Intra- and Inter-Regional Expansion of Services MNEs: Interdependencies and Contingencies in Internationalization Trajectories" by Oksana Grebinevych, EMLYON

**Presented**: Session 2.2.6, June 29, 10:45-12:00, Nithya

"Trans-Local Connectedness and Local Cluster Dynamics" by Ekaterina Turkina, HEC Montréal; Ari Van Assche, HEC Montréal

**Presented**: Session 2.5.2, June 29, 16:15-17:30, Jamawar

"Do Birds of a Feather Flock Together? Asymmetric Rivalry between Multinational and Local Firms in a Multimarket Setting" by Rupanwita Dash, Indian Institute of Management Bangalore

**Presented**: Session 3.1.2, June 30, 9:00-10:15, Jamawar

#### **AIB/Sheth Doctoral Dissertation Proposal Award**

(Award Presentation on June 30, 16:15-17:45, Grand Ballroom)

Sponsored by the Sheth Foundation and AIB Foundation

The Dissertation Proposal Award is awarded in conjunction with the AIB/Sheth Doctoral Consortium. The proposals are judged based on the originality and theoretical foundations of the work, the rigor and soundness of the proposed method, and the potential contribution and impact of the proposal in advancing the field. Winner(s) receive a plaque and receive a cash award.

#### Peter J. Buckley and Mark Casson AIB Dissertation Award

(Award Presentation on June 30, 16:15-17:45, Grand Ballroom)

Sponsored by Henley Business School, University of Reading and the Centre for International Business, University of Leeds (CIBUL).

Eligibility for the 2015 "Buckley and Casson AIB Dissertation Award" for the best dissertation in international business was all Ph.D. and D.B.A. students who successfully defended their dissertations between January 1, 2014 and December 31, 2014. The winner receives a plaque and a cash award. Furthermore, all finalists receive a travel stipend to allow them to present their research at the annual meeting. This year's finalists will present their work at Session 2.3.1, June 29, 13:00-14:15, in the Grand Ballroom.

#### "Why do regional headquarters live and die?"

Perttu Kähäri, Aalto University (Ph.D. Awarded by Aalto University)

"Should Birds of a Feather Flock Together? Trade-Off of Agglomeration by Nationality in Foreign Markets"

Heeyon Kim, National University of Singapore (Ph.D. Awarded by University of Michigan)

"Property Rights Theory and the Ownership of Firm-Specific Advantages: The Implications of Contracting and Licensing within the Multinational Firm"

Catherine Magelssen, London Business School (Ph.D. Awarded by Rutgers University)

"Global Subunit Specialization: An Organizational Perspective"

Carlos Adrian Rodriguez, INCAE (Ph.D. Awarded by McGill University)

"Essays on the Relationship Between Host Market Corruption and Multinational Enterprise Strategy"

Michael A. Sartor, Queen's School of Business (Ph.D. Awarded by Western University)



#### OTHER AWARDS BEING PRESENTED AT THE AIB CONFERENCE

**Best Paper Award in Emerging Economies Research** (Award Presentation on June 29, 10:15-10:45, Coffee Break at Royal Ballrooom Foyer)

Sponsored by Bryant University

Sponsored by the International Business program at Bryant University, this award is given to the best paper (as selected by a committee) accepted to a competitive session at the AIB Annual Meeting with a research focus on Emerging Economies. The author(s) of the winning manuscript will receive a certificate and a cash award at a Coffee Break sponsored by Bryant University.

#### "That's Interesting!" Award

(Award Presentation on June 29, 15:45-16:15, Coffee Break at Royal Ballroom Foyer)

Sponsored by Aalto University School of Business

Sponsored by Aalto University School of Business, this award recognizes the conference paper that most effectively pushes the boundaries of our existing knowledge in the field by crossing boundaries, challenging taken-for-granted assumptions in the field, denying old "truths", attracting the reader's attention, and making an original argument. The author(s) of the winning manuscript will receive a plaque and a cash award at a Coffee Break sponsored by Aalto University School of Business at the conference.

#### The SSE/WAIB Award for Increased Gender Awareness in International Business Research

(Award Presentation on June 28, 17:30-18:30, WAIB Reception at Royal Ballroom Foyer)

Sponsored by the Stockholm School of Economics (SSE) and Women in AIB (WAIB)

The Stockholm School of Economics, Sweden support WAIB's (Women in AIB) endeavors by endowing an award for the best paper increasing gender awareness in international business research. All papers accepted to the AIB conference are eligible for submission for consideration to the IIB/WAIB awards committee. Winning authors will receive a plaque, a monetary award, and an invitation to submit the paper for publication in Emerald Publishing's "Gender in Management".



#### **CONGRATULATIONS!**

Klaus E. Meyer and Mike W. Peng

for their paper

Probing theoretically into Central and Eastern Europe: transactions, resources, and institutions

(JIBS 36.6 pp. 600-621)

Please join us on June 30 at 10:45am in the Grand Ballroom for the Decade Award session

Visit www.jibs.net to read this and past Decade Award-winning papers online



AIB Executive Plenary: Global Networks as Forces for Good June 28, 10:45-12:00, Grand Ballroom



#### Harish Manwani

Chairman, Hindustan Unilever Ltd. and Former Chief Operating Officer, Unilever

Harish Manwani retired at the end of 2014 from Unilever (Turnover approx. USD 60 bln) as their Chief Operating Officer responsible for managing the P&L across all of Unilever's global markets. He is currently the Global Executive Advisor to Blackstone Private Equity group and also serves as Director on several international boards.

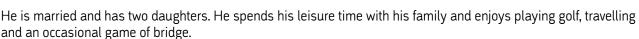
Harish joined Unilever in India in 1976 as a management trainee in Marketing. Through his career, he has worked in different parts of the world and has held various general management positions in the company. In 2000, he moved to the UK as *Senior Vice President*, *Global Hair Care and Oral Care*. In 2001, he was appointed *President*, *Latin America* (Home & Personal Care). He also served as Chairman of Unilever's Latin America Advisory Council.

In 2004, he was appointed *President of the North America Business Group* (Home & Personal Care) and, in April 2005, joined the Unilever Executive Board as President, Asia Africa and the region was later extended to include Central and Eastern Europe.

Harish is also *Non-Executive Chairman of Hindustan Unilever Ltd* in India. He serves on the Board of Directors of Qualcomm Incorporated, Pearson plc, Whirlpool Corporation, Nielsen N.V., Economic Development Board (EDB) of Singapore and Indian School of Business.

In 2008, he received the CNBC Asia Business Leader of the Year Award. As part of the Singapore National Day Awards 2012, Harish was conferred the Public Service Medal (Friends of Singapore) by the Singapore Government.

Harish Manwani is an Honours graduate from Bombay University and holds a Masters degree in management studies. He has also attended the Advanced Management Program (AMP) at Harvard Business School.







AIB Executive Plenary: Global Networks As Forces for Good June 28, 10:45-12:00, Grand Ballroom



#### Dr. Ashutosh Raghuvanshi

Deputy Chairman and Group CEO, Narayana Health

Dr. Ashutosh Raghuvanshi is a cardiac surgeon by training, and has been part of the growth story of Narayana Health since its inception. He has served as the Vice-Chairman & Group CEO and Executive Director of the Narayana Health Group since 2009. In 2011, he was appointed the Managing Director of Narayana Health Group of Hospitals. He has successfully administered all the group hospitals through the corporate office and led the Group's growth by pursuing new opportunities for expansion and setting up large multi-specialty hospitals across India and abroad.

He is a natural leader and has led the management team to drive NH's reach in 17 cities across India. Under his leadership NH set its footprint also in international healthcare arena with HCCI (Health City Cayman Island) in Cayman Island.

Dr. Raghuvanshi did his M.Ch. in cardiac surgery from the University of Bombay after completing M.B.B.S and M.S in General Surgery. He has worked at several renowned hospitals including Bombay Hospital in Mumbai, Apollo Hospitals in Chennai and Manipal Heart Foundation, Bengaluru before joining NH.







中国深度 全球广度 CHINA DEPTH GLOBAL BREADTH



The China Europe International Business School (CEIBS) cordially invites applications for full-time faculty positions (all ranks are open) in Organizational Behaviour, Human Resource Management, Marketing, Finance, Accounting, Economics, Operations Management, Strategy, and Entrepreneurship. Successful candidates are expected to teach related courses for MBA and EMBA students, and to be active in academic research. The working language is English.

Ideal candidates must hold or expect a PhD degree in the above-mentioned or related disciplines, have a demonstrated capacity or potential for high-calibre research, and a strong commitment to teaching excellence. Preference will be given to those who have relevant teaching experience, especially with MBA and executive students.

Compensation is internationally competitive and commensurate with qualifications. In addition to the base salary, the school provides adequate housing allowance, education allowance for international schooling of faculty's children, international private medical insurance as well as private pension plan. At the current exchange rate, the full annual compensation package for assistant professor rank starts from US\$160,000. Additionally, the school offers generous research funding, teaching load reduction/bonus for high-calibre research outcomes, and reduced teaching load for assistant professors.

To apply, please forward your cover letter, curriculum vitae, three letters of recommendation, relevant evidence of teaching effectiveness, and samples of published or working papers to Ms. Daisy LI, Senior Manager of the Dean's Office, at Idaisy@ceibs.edu. Applications will be kept confidential and reviewed until the positions are filled. As Dr. Klaus MEYER, Professor of Strategy and International Business at CEIBS and Vice President of the Academy of International Business, will attend the AIB Conference in Bengaluru, India, informal meetings may be arranged there if possible.

#### **About CEIBS**

CEIBS, a non-profit joint venture established in 1994 by the Chinese Government and the European Union, is the leading China-based international business school with MBA (ranked No. 11 worldwide by *Financial Times* in Jan. 2015), EMBA (ranked No. 10 worldwide by *Financial Times* in Nov. 2014), Finance MBA as well as Executive Education programmes (ranked No. 22 worldwide by *Financial Times* in May 2015). CEIBS has its main campus in Shanghai, a second campus in Beijing as well as operations in Shenzhen and Accra, Ghana. CEIBS is committed to teaching and research excellence to educate responsible leaders versed in "China Depth, Global Breadth".

CEIBS is fully accredited by both EQUIS and AACSB and our faculty are among the best in the world. In February 2015, eight current CEIBS faculty were among the list of the world's 27 most cited academic researchers based in Mainland China in the category of Business Management and Accounting, according to Elsevier, a leading provider of information solutions.



#### GENERAL CONFERENCE INFORMATION 3:

#### **Badge Identification**

Please check-in with the AIB Registration Desk to pick up your official name badge and conference materials. The name badge is required for admission to all conference sessions, events, meals, receptions, and exhibit hall.

#### **Dress Code**

Suggested dress code is "Smart Casual" for all conference events including all receptions. Smart casual is typically more informal than business casual, but is still a neat attire appropriate for the weather conditions in Bengaluru.

#### **Registration Desk Hours**

Location: Ground Floor Foyer, below Grand Ballroom

Hours: Saturday, June 27: 10:30am – 7:00pm

Sunday, June 28: 8:15am – 5:30pm

Location: Royal Ballroom Foyer

Hours: Monday, June 29: 8:15am – 5:30pm

Tuesday, June 30: 8:15am – 4:00pm

Please note that all pre-conference workshop registrations will take place at each workshop's designated room.

#### **Placement Center Hours**

Location: Business Center

Hours: Sunday, June 28: 8:00am – 5:30pm

Monday, June 29: 8:00am – 5:30pm

Tuesday, June 30: 8:00am – 4:30pm

#### **Exhibit Hall Hours**

Location: Royal Ballroom

Hours: Sunday, June 28: 9:00am – 5:30pm

Monday, June 29: 9:00am – 5:30pm Tuesday, June 30: 9:00am – 4:30pm

#### Wireless Access

Participants staying at Leela Palace have wireless access included as part of their lodging package. Participants staying at other hotels that wish to use the wireless network should stop by the Registration Desk to inquire about access.

#### **Meet Your Chapter**

Get the opportunity to meet your regional chapter, learn more about their activities and publications. Network with participants from the same chapter and find out about opportunities to be more active with your chapter. See page 28 for a detailed schedule for Meet Your Chapter times. Meetings take place at the AIB Chapters table in the Exhibit Hall.

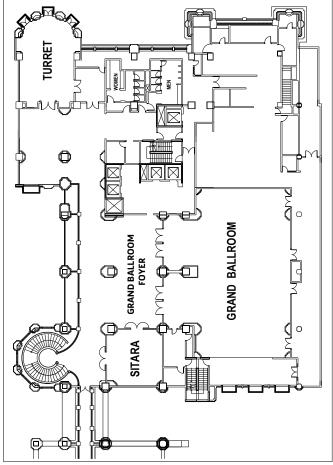
#### **Local Artisans**

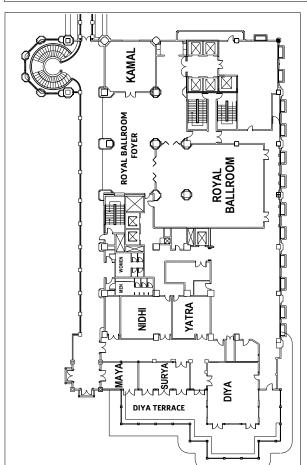
Come to the Local Artisans table at the Exhibit Hall to learn about local arts and crafts, meet the artists, and buy your gifts without leaving the AIB conference! We will have a different vendor at this specially designated booth every day.

#### #AIB2015 on Twitter

Share your thoughts and experiences with fellow AIB members and interact with other participants on Twitter using #AIB2015 . Remember to follow @AIB\_World for the latest updates.







**BANQUET LEVEL** 

## **LOBBY LEVEL**

**5TH FLOOR CONFERENCE CENTER** 

## **JAMAVAR**

Library Bar out to the courtyard, enter into From the hotel lobby, walk towards the Library Bar. Take the door across the the next building on the left.

# **BUSINESS CENTER LEVEL**

DHWANI

ROSHNI

NITHYA

# **BUSINESS CENTER**

Take the hotel elevators to BC-Business Center level.



ROYAL CLUB BOARDROOM

A number of sessions in the 2015 program are designed to initiate and stimulate discussions between IB scholars and practitioners in business and government. Many of our research projects aim to address questions faced by businesses, and hence it is important to both listen what businesses are concerned about, and to communicate answers that we may have. All sessions take place in room *Jamawar*, except for the Executive Plenary which will be in the *Grand Ballroom*.

#### Business Perspectives on Environmental Sustainability: Challenges and Opportunities?

Session 1.1.2, Sunday, June 28 — 9:00-10:15

#### Panelists:

G. Tomas M. Hult, *Michigan State University*P. D. Jose, *Indian Institute of Management Bangalore*Anil Menon, *Cisco Systems*Venkatachalam Anbumozhi, *Economic Research Institute for ASEAN and East Asia (ERIA)*Susan Mudambi, *Temple University*Damandeep Singh, *CDP (Carbon Disclosure Project)* 

Chair. G. Tomas M. Hult, Michigan State University

#### AIB Executive Plenary: Global Networks as Forces for Good

Session 1.2.1, Sunday, June 28 — 10:45-12:00

*Moderator:* Ravi Ramamurti, *Northeastern University* 

#### Featured Speakers:

Harish Manwani, *Chairman, Hindustan Unilever Ltd.* and former COO, *Unilever* Ashutosh Raghuvanshi, *Deputy Chairman and Group CEO*, *Narayana Health* 

Chair: Ram Mudambi, Temple University



#### Challenges of MNC Innovation in India: A View from Practice with a Focus on People Issues

Session 1.3.2, Sunday, June 28 — 13:00-14:15

#### Panelists:

Abhoy Ojha, Indian Institute of Management Bangalore Rishikesha Krishnan, Indian Institute of Management Abhijeet Saungikar, 3M India R. Bhaskaran, Bosch Ltd. Vinay Dhabolkar, Catalign Innovation Consulting Jaideep Anand, Ohio State University

Chair: Abhoy Ojha, IIM Bangalore

Organized by Indian Institute of Management Bangalore

#### Big Data for Innovation, Competition and Productivity

Session 1.4.2, Sunday, June 28 — 14:30-15:45

#### Panelists:

Pulak Ghosh, *Indian Institute of Management Bangalore* Soumya Kanti Ghosh, *Chief Economic Advisor*, State Bank of India

Suresh Srinavasan, Co-Founder, Formcept

Ravi Vijayaraghavan, Vice President and Head Analytics, Flipkart.com

Siva Viswanathan, University of Maryland

Chair: Pulak Ghosh, IIM Bangalore

Organized by Indian Institute of Management Bangalore

#### Technology & Science-Based Innovation in Emerging Economies

Session 1.5.2, Sunday, June 28 — 16:15-17:30

#### Panelists:

Sai Yayavaram, IIM Bangalore
Suresh Bhagavatula, IIM Bangalore
Chirantan Chatterjee, IIM Bangalore
K Kumar, IIM Bangalore
Mariko Sakakibara, University of California, Los Angeles
Suri Venkatachalam, Connexios Life Sciences
S Baskar, Amagi Media Labs Pvt. Ltd.

Chair: Sai Yayavaram, IIM Bangalore

Organized by Indian Institute of Management Bangalore

#### Virtual Organizations: Managing Learning and Sharing Knowledge Across Borders

Session 2.1.2, Monday, June 29 — 9:00-10:15

#### Panelists:

Elizabeth Rose, *University of Otago*Abhijit Bhaduri, *Wipro Ltd.*Virginia Cathro, *University of Otago*Sathya Prasad, *Intel*S. Raghunath, *IIM Bangalore*Usha Raghunath, *Wipro Ltd.* 

Chair: Elizabeth Rose, University of Otago

#### Managing Digital Transformation in a Global Context

Session 2.2.2, Monday, June 29 — 10:45-12:00

#### Panelists:

Siva Viswanathan, *University of Maryland* Sanjeev Vohra, *Accenture Digital* Aditya Menon, *Citibank* K. Suryaprakash, *Infosys* 

Discussant: Sandeep Karamongikar, Infosys Technologies

Chair: Siva Viswanathan, University of Maryland





Get the opportunity to meet your regional chapter, learn more about their events, activities, and publications. Network with participants from the same chapter and find out about opportunities to be more active with your chapter. These meetings take place at the AIB Chapters table at the Exhibit Hall in the Royal Boardroom.

#### Sunday, June 28

10:00-11:00	US Northeast (Chair: Stephan Manning and Past Chair: Mohammad Elahee)
11:30-12:30	Southeast Asia (Chair: T.S. Chan and Chair-Elect: Geng Cui)
12:30-13:30	Middle East and North Africa (Chair: Melodena Balakrishnan)
15:30-16:30	US Midwest (Chair: Man Zhang)

#### Monday, June 29

10:00-11:00	US Southeast (Chair: Peter Magnusson)
11:30-12:30	Latin America (Chair: Bill Newburry)
12:30-13:30	Australia-New Zealand (Chair: Elizabeth Rose)
15:30-16:30	Eastern Europe (Chair: Lukasz Puslecki)

#### Tuesday, June 30

11:30-12:30	US West (Chair: Gary Knight)
12:30-13:30	Sub-Saharan Africa (Chair: Abel Kinoti)







The word cloud below represents most commonly used words and phrases in the titles of works being presented at the AIB 2015 conference.







#### AIB 2015 in numbers

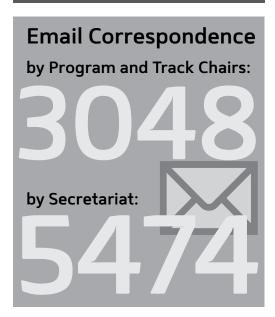
Submissions Processed

931
Submissions
2411 reviews received
from 1032 reviewers

Registered Participants and Speakers:

Program
255 competitive papers
317 interactive papers
in
plenary sessions
special sessions
special sessions
panels
representative paper sessions
representative paper sessions
interactive paper sessions
interactive paper sessions

# Countries Represented: Authorship: 62 countries Reviewers: 57 countries Participants: 50 countries

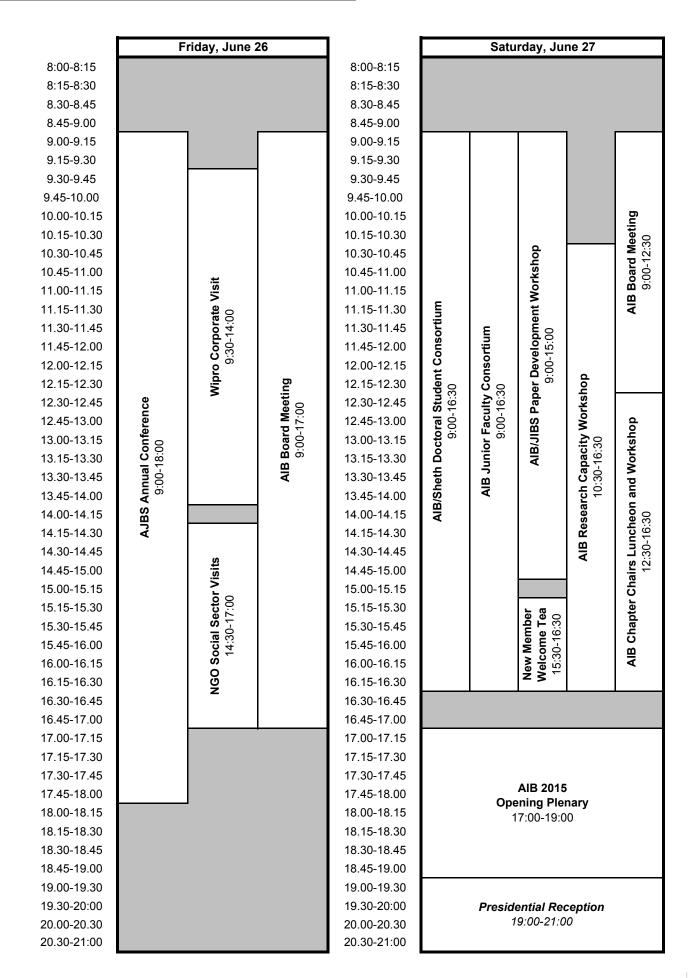


\* data as of Jun 10, 2015. Email correspondence includes both sent and received email, but only through the @aib.msu.edu domain. Personal email accounts of program committee members, and broadcast emails sent to authors and/or participants are not included in the count.













Sunday Ju	ne 28		Monday, June 29			Tuesday, June 30	
		8:00-8:15			8:00-8:15	5 W 0 W	
Fellows Café I 8:00-8:45		8:15-8:30	Fellows Café II 8:00-8:45		8:15-8:30	Fellows Café III 8:00-8:45	
		8.30-8.45			8.30-8.45	0.00-0.43	
		8.45-9.00				8.45-9.00	
		9.00-9.15			9.00-9.15		
1.1		9.15-9.30	2.1		9.15-9.30	3.1	
Concurrent Sessions		9.30-9.45	Concurrent Sessions		9.30-9.45	Concurrent Sessions	
9:00-10:1	15	9.45-10.00	9:00-10:15		9.45-10.00	9:00-10:15	
		10.00-10.15			10.00-10.15		
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COFFEE BREAK	10.15-10.45	10.30-10.45	COFFEE	BREAK 10	. 10-10.40	10.30-10.45	COFFEE BREAK 10:15-10:45
		10.45-11.00			10.45-11.00		
1.2		11.00-11.15		2.2		11.00-11.15	3.2
1.2 AIB Executive Plenary 10:45-12:00  LUNCH 12:00-13:00  JIBS Editorial Board Meeting  1.3 Concurrent Sessions 13:00-14:15  BREAK 14:15-14:30		11.15-11.30	Eminent Scholar Session and Concurrent Sessions			11.15-11.30	Concurrent Sessions
10:45-12:	00	11.30-11.45		10:45-12:00		11.30-11.45	10:45-12:00
		11.45-12.00				11.45-12.00	
	JIBS	12.00-12.15		AIB	Research	12.00-12.15	
LUNCH		12.15-12.30	LUNCH 12:00-	Fellows	Methods	12.15-12.30	LUNCH
12:00-13:00		12.30-12.45	12:00-	Business	SIG	12.30-12.45	12:00-13:00
	Meeting	12.45-13.00		Meeting	Meeting	12.45-13.00	
		13.00-13.15		2.3		13.00-13.15	
1.3		13.15-13.30	Bu	دے۔ ickley-Cass	on	13.15-13.30	3.3
Concurrent Se	essions	13.30-13.45	Dissertation Award			13.30-13.45	JIBS Decade Award and Concurrent Sessions
13:00-14:	15	13.45-14.00	and Concurrent Sessions		13.45-14.00	13:00-14:15	
		14.00-14.15		13:00-14:15		14.00-14.15	
BREAK 14:15	5-14:30	14.15-14.30	BRE	AK 14:15-1	4:30	14.15-14.30	BREAK 14:15-14:30
		14.30-14.45				14.30-14.45	
1.4		14.45-15.00	2.4		14.45-15.00	3.4	
Concurrent Sessions		15.00-15.15	Concurrent Sessions		15.00-15.15	Concurrent Sessions	
14:30-15:	45	15.15-15.30		14:30-15:45		15.15-15.30	14:30-15:45
		15.30-15.45				15.30-15.45	
COFFEE BREAK 15:45-16:15		15.45-16.00	COFFEE BREAK 15:45-16:15		15.45-16.00	COFFEE BREAK 15:45-16:15	
		16.00-16.15	COFFEE	DREAK 13	.45-10.15	16.00-16.15	COFFEE BREAK 19.45-10.15
	16.15-16.30				16.15-16.30		
1.5		16.30-16.45	2.5 Educator of the Year Session		16.30-16.45	3.5	
Concurrent Se		16.45-17.00		or the Year oncurrent Se		16.45-17.00	AIB Awards Ceremony
16:15-17:	30	17.00-17.15		16:15-17:30		17.00-17.15	and Business Meeting
	17.15-17.30			17.15-17.30	16:15-17:45		
	17.30-17.45				17.30-17.45		
		17.45-18.00				17.45-18.00	
WAIB Recep		18.00-18.15				18.00-18.15	AIB Farewell Reception
17:30-19:00		18.15-18.30				18.15-18.30	17:45-19:00
		18.30-18.45				18.30-18.45	
		18.45-19.00				18.45-19.00	
		19.00-19.30				19.00-19.30	
		19.30-20:00		<b>IB Gala Eve</b> amarind Tre		19.30-20:00	
		20.00-20.30	19:00-22:00		20.00-20.30		
		20.30-21:00			20.30-21:00		







#### 2015 AIB Conference Detailed Program

#### Bengaluru, India June 27-30, 2015

#### Legend for Symbols Used:

B Nominee for the Temple/AIB Best Paper Award

■ Nominee for the Alan Rugman Most Promising Scholar Award (formerly Haynes Prize)

#### FRIDAY, JUNE 26

FRIDAY, JUNE 26 - 09:00-18:00

Time: 09:00-16:00

#### **AJBS 28th Annual Conference**

The Annual conference of the Association of Japanese Business Studies will be held at Matthan Sterling s Mac Hotel. AJBS conference requires a separate registration from the AIB conference.

FRIDAY, JUNE 26 - 09:00-17:00

Time: 09:00-17:00 Room: Royal Club Boardroom

**AIB Board Meeting** 

FRIDAY, JUNE 26 - 09:30-14:00

Time: 09:30-14:00

#### Wipro Corporate Visit

Wipro Ltd. (NYSE:WIT) is a leading Information Technology, Consulting and Business Process Services company that delivers solutions to enable its clients do business better. Wipro delivers winning business outcomes through its deep industry experience and a 360 degree view of "Business through Technology" - helping clients create successful and adaptive businesses. A company recognized globally for its comprehensive portfolio of services, a practitioner's approach to delivering innovation, and an organization wide commitment to sustainability, Wipro champions optimized utilization of natural resources, capital and talent.

Professor S. Raghunath of Indian Institute of Management Bangalore, the Local Program Chair for the AIB 2015 conference will be accompanying participants to a corporate tour of Wipro Ltd. The bus will leave from Leela Palace at 8:30am, and return at 2pm.

Pre-registration is required (through the tours page on the AIB 2015 website).

FRIDAY, JUNE 26 - 14:30-17:00

Time: 14:30-17:00

#### **NGO Social Sector Visits**

AIB members will be visiting a worthwhile non governmental organization to see first hand how innovative social organizations are dealing with some of India's key challenges. Participants will need to choose one of the following two organizations to visit: (1) Association for Promoting Social Action (APSA), a crisis intervention center that supports children in distress: child laborers, street children, victims of abuse, trafficked and abandoned children; (2) Concerned for Working Children (CWC), a Nobel Peace Prize nominated organization working to empower working children to organize themselves to identify and solve problems.

Pre-registration is required to attend the NGO visit. Interested participants should contact Susan Mudambi at smudambi@temple.edu.



## aturday

#### **SATURDAY, JUNE 27**

#### **SATURDAY, JUNE 27 - 9:00-15:00**

Session 0.1 - Pre-Conference Workshop

Time: 9:00-15:00 Room: Royal Ballroom

#### JIBS/AIB Paper Development Workshop

Chairs: Petra Christmann, Rutgers University and John Cantwell, Rutgers University

Pre-admitted participants only. Lunch is provided.

• The JIBS/AIB Paper Development Workshop is sponsored by the D'Amore-McKim School of Business at Northeastern University.

#### **SATURDAY, JUNE 27 - 9:00-16:30**

Session 0.2 - Pre-Conference Workshop

Time: 9:00-16:30 Room: Kamal

#### **AIB Junior Faculty Consortium**

Chairs: Ruth Aguilera, Northeastern University and Raveendra Chittoor, Indian School of Business

Pre-admitted participants only. Lunch is provided.

Faculty Panelists (in alphabetical order):

Ruth Aguilera, Northeastern University

Kazuhiro Asakawa, Keio University

Aya Chacar, Florida International University

Sea-Jin Chang, National University of Singapore

Raveendra Chittoor, Indian School of Business

Nandini Lahiri, Temple University

Jiatao Li, Hong Kong University of Science and Technology

Jane Lu, University of Melbourne

Sabina Nielsen, Copenhagen Business School

Phanish Puranam, INSEAD

J Ramachandran, Indian Institute of Management Bangalore

Sougata Ray, Indian Institute of Management Calcutta

Gurneeta Vasudeva Singh, University of Minnesota

Jasjit Singh, INSEAD

Luis Vives, ESADE

Michael Witt, INSEAD

• The Junior Faculty Consortium is sponsored by the Boeing Institute at Saint Louis University.

Session 0.3 - Pre-Conference Workshop

Time: 9:00-16:30 Room: Sitara

#### **AIB/Sheth Doctoral Student Consortium**

Chairs: Stewart R. Miller, University of Texas-San Antonio and Shameen Prashantham, Nottingham University Business School China

Pre-admitted participants only. Lunch is provided.

Faculty Panelists (in alphabetical order):

Preet Aulakh, York University

Rene Belderbos, KU Leuven

Gabriel R.G. Benito, BI Norwegian Business School

Deepa Chandrasekaran, University of Texas at San Antonio

Anthony Goerzen, Queen's University

Vikas Kumar, University of Sydney

Stefanie Lenway. University of St. Thomas

Peter W. Liesch, University of Queensland

Anoop Madhok, York University

Stewart R. Miller, University of Texas-San Antonio

Torben Pedersen, Bocconi University

Shameen Prashantham, Nottingham University Business School China

Saeed Samiee, University of Tulsa

Anju Seth, Virginia Tech University

Deepak Somaya, University of Illinois at Urbana-Champaign

Markus Taussig, National University of Singapore

• The Doctoral Student Consortium is sponsored by the Madhuri and Jagdish N. Sheth Foundation.

#### **SATURDAY, JUNE 27 - 9:00-12:30**

Time: 9:00-12:30 Room: Royal Club Boardroom

#### **AIB Board Meeting**



### **SATURDAY, JUNE 27 - 10:30-16:30**

Session 0.4 - Pre-Conference Workshop

Time: 10:30-16:30 Room: Jamawar

#### **AIB Research Capacity Workshop**

Chairs: José R. de la Torre, Florida International University; Rishikesha Krishnan, Indian Institute of Management; and Sougata Ray, Indian Institute of Management Calcutta

Pre-admitted participants only.

Faculty Panelists (in alphabetical order):

Preet Aulakh, York University

Nick Binedell, GIBS Business School

Nakiye Avdan Boyacigiller, Sabanci University

Pankaj Chandra, IIMB

José R. de la Torre, Florida International University

Charles Dhanaraj, IMD

Sanjay Kallapur, Indian School of Business, Hyderabad Rishikesha Krishnan, Indian Institute of Management Ashis Nanda, Indian Institute of Management Ahmedabad Phanish Puranam, INSEAD

J Ramachandran, Indian Institute of Management Bangalore

Sougata Ray, Indian Institute of Management Calcutta K.R. Subramanyam, University of Southern California Hildy Teegen, University of South Carolina Rohit Varman, Indian Institute of Management Calcutta Sri Zaheer, University of Minnesota

### **SATURDAY, JUNE 27 - 12:30-16:30**

Session 0.5 - Pre-Conference Workshop Time: 12:30-16:30

Room: Nithya

#### AIB Chapter Chairs Luncheon and Workshop

Chair: Elizabeth Rose, University of Otago

AIB Executive Board Members and AIB Chapter Chairs or representatives only.

Participating Chapter Chairs (in alphabetical order):

Kazuhiro Asakawa, Keio University

Melodena Stephens Balakrishnan, University of Wollongong in Dubai

T.S. Chan, Lingnan University

Abel Kinoti, Riara University

Gary Knight, Willamette University

Peter Magnusson, University of Alabama

Stephan Manning, University of Massachusetts Boston

William Newburry, Florida International University

Lukasz Puslecki, Poznan University of Economics

S. Raghunath, Indian Institute of Management Bangalore

Elizabeth Rose, University of Otago

Jaeyong Song, Seoul National University

Changqi Wu, Peking University

Man Zhang, Bowling Green State University

#### **SATURDAY, JUNE 27 - 15:30-16:30**

Time: 15:30-16:30 Room: Diva Terrace

#### **New Members Welcome Tea**

AIB would like to welcome all new AIB members into our community with a casual get together. President Nakiye Boyacigiller and other Board members will be present to welcome and meet our new members.

• The New Members Welcome Tea is sponsored by the Fox School of Business at Temple University.

#### **SATURDAY, JUNE 27 - 17:00-19:00**

Session 0.7 - Plenary Special Session Time: 17:00-19:00 Room: Grand Ballroom

#### **AIB 2015 Opening Plenary**

Welcome Remarks:

Nakiye Avdan Boyacigiller, Sabanci University Ram Mudambi, Temple University

S. Raghunath, Indian Institute of Management Bangalore

Award Presentation for the 2015 AIB Fellows Educator of the Year

Nick Binedell, GIBS Business School

Award Presentation and Keynote by the 2015 AIB Fellows Executive of the Year

Kiran Mazumdar-Shaw, Biocon Limited

## AIB Fellows Opening Session: Global Networks: Organizations and People

Chair: Ram Mudambi, Temple University

Panelists:

Ram Mudambi, Temple University John Cantwell, Rutgers University Torben Pedersen, Bocconi University Sri Zaheer, University of Minnesota

#### **SATURDAY, JUNE 27 - 19:00-21:00**

Time: 19:00-21:00 Room: Diva Terrace

#### **Presidential Reception**

The Presidential Reception, celebrating the opening of the 2015 AIB Conference will take place at the Leela Palace. Smart casual attire is recommended.



### **SUNDAY, JUNE 28**

#### **SUNDAY, JUNE 28 - 8:00-8:45**

Time: 8:00-8:45

#### Fellows Café I

Start the day with a set of small group discussions hosted by an AIB Fellow, focused on an IB topic of current and mutual interest.

Home and Host MNEs and the National Interest (Room: Royal Club Boardroom)

Yair Aharoni, Tel Aviv University

Forms of Rationality and Theories of FDI and Modal Choice (Room: Roshni)

Tailan Chi, University of Kansas

How do Emerging Economy Multinationals Manage Firms that They Acquired Overseas? (Room: Dhwani) Klaus Meyer, CEIBS

#### **SUNDAY, JUNE 28 - 9:00-10:15**

Session 1.1.1 - Panel Time: 9:00-10:15

Track: 8 - Strategy, M&As and Competitiveness Room: Grand Ballroom

#### **New Competitive Strategies in Emerging Economies: Innovation and Competitive Dynamics of Local Leaders and MNCs**

Chair: Sea-Jin Chang, National University of Singapore

#### Panelists:

Sea-Jin Chang, National University of Singapore Rishikesha Krishnan, Indian Institute of Management Phanish Puranam, INSEAD

Seung Ho Park, China Europe International Business School

Session 1.1.2 - Panel

Scholars Meet Practice Session

Time: 9:00-10:15 Room: Jamawar

#### **Business Perspectives on Environmental** Sustainability: Challenges and Opportunities

Chair: G. Tomas M. Hult, Michigan State University

#### Panelists:

G. Tomas M. Hult, Michigan State University

P. D. Jose, Indian Institute of Management Bangalore

Anil Menon, Cisco Systems

Venkatachalam Anbumozhi, Economic Research Institute for ASEAN and East Asia (ERIA)

Susan Mudambi, Temple University

Damandeep Singh, CDP (Carbon Disclosure Project)

Session 1.1.3 - Competitive

Track: 5 - Geography of IB and Value Chains

#### Globalization, Cities and Institutions

Chair: Anthony Goerzen, Queen's University

Language and Globalization

Palitha Konara, University of Huddersfield

By Accident and by Design: Institutional-MNE Co-Evolution within the Subnational Space

Sinead Monaghan, Rutgers Business School

Patrick Gunnigle, University of Limerick

Jonathan Lavelle, University of Limerick

Geographic Connectivity via Sister Cities: Toward a Theory of Public-Private Value Creation

Li Dai, Loyola Marymount University

Global Cities and the Establishment of Regional Headquarters

Helen Du, KU Leuven

Rene Belderbos, KU Leuven

Anthony Goerzen, Queen's University

#### Session 1.1.4 - Competitive

Track: 2 - Entrepreneurship and New Ventures

Time: 9:00-10:15 Room: Kamal

Time: 9:00-10:15

Room: Diya

#### **Network Effects on International Entrepreneurship**

Chair: Bruce Allen Hearn, University of Sussex

Does Inter-Firm Collaboration Enhance Export Performance? The Role of Internal Capabilities

Youngok Kim, University of New South Wales Jaspreet N. Bhatia, University of New South Wales

The Role of Network Relationships and Social Capital in Early and Later Foreign Market Entries of High Technology INVs Spiros Batas, University of Northampton - University of Edinburgh

Tanja Leppaaho, Jyvaskyla University School of Business and Economics

SMEs and Networking: A Resource-Based View Perspective Mohammad Mahfuzur Rahman, Shandong University

#### **Session 1.1.5 - Competitive**

Track: 12 - Institutional and Political Environment

Time: 9:00-10:15 Room: Sitara

#### **Politics and Non-Market Strategies**

Chair: Phillip Nell, WU Vienna

Political Ties across Country Borders

Kelsey Lynne Syvrud, Florida State University Meghana Ayyagari, George Washington University

April Knill, Florida State University

The Effects of Diplomacy, Institutions and Political Connections on Firms' Choice of FDI Location

Joao Albino Pimentel, HEC Paris Pierre Dussauge, HEC Paris

The Benefits of Political Capital for Firm Internationalization: Evidence from Russian Firm FDI and Exports

Rajeev Sawant, Baruch College, CUNY

Andrei Panibratov, St. Petersburg University

Lilac Nachum, Baruch College, CUNY

Marina Latukha, St. Petersburg State University



Buffered or under Scrutiny? Disentangling the Effect of Size on Subsidiary Political Strategies

Patricia Reneé Klopf, WU Vienna Phillip Nell, WU Vienna Jonas Puck, WU Vienna

Session 1.1.6 - Competitive

Time: 9:00-10:15 Track: 3 - HRM and Organizational Behavior Room: Nithya

#### **Building and Leveraging Social Capital**

Chair: Allan Bird, Northeastern University

La Vie en Rose: Sources and Effects of Positive Emotions in Strategic Alliances Across Cultures - A Boundary Spanning Role Perspective

Linh Khanh Nguyen, HHL Leipzig Graduate School of Management

Vasanthi Srinivasan, Indian Institute of Management Bangalore

Managerial Humor as an Affective Event for Gaining Positive Employee Outcomes

Nilupama Wijewardena, Monash University Ramanie Samaratunge, Monash University Charmine Hartel, University of Queensland

Linking Positive Social Capital and MNE Performance: The Mediating Role of Job Engagement in a Multi-Cultural Middle East Context

Thomas Joseph, Indian Institute of Management Udaipur Raina Chhaier, Indian Institute of Management Udaipur

Indian IT Workers on an International Assignment: Role of Organisational Support

Dhara Shah, Griffith University

Session 1.1.7 - Panel

Track: 9 - Emerging Economies and EE MNEs

Time: 9:00-10:15 Room: Nidhi

#### **Multinationals in Big Emerging Markets: Dynamic Challenges, Opportunities and** Implications for International Business Theory and Practice

Chair: Sumit Kumar Kundu, Florida International University

Discussant: Luciano Ciravegna, King's College London

#### Panelists:

Sumit Kumar Kundu, Florida International University Luciano Ciravegna, King's College London Ronaldo Parente, Florida International University Wlamir Xavier, Eastern New Mexico University and UNISUL

John Zhao, Saint Louis University Helena Barnard, GIBS, University of Pretoria S. Raghunath, Indian Institute of Management Bangalore Session 1.1.8 - Competitive

Track: 15 - Teaching IB (Special Track)

**Creating Graduate Readiness and Employability** 

Chair: Hanoku Bathula, University of Auckland

2014 U.S. Business Needs for Employees with International Expertise

Time: 9:00-10:15

Time: 9:00-10:15

Room: Surva

Room: Yatra

Shirley Daniel, University of Hawaii at Manoa Ben Kedia, Univerity of Memphis Fujiao Xie, University of Hawaii at Manoa Zhou Chen, University of Hawaii at Manoa

Developing Critical Awareness through Reflection and Mindfulness for Successful International Business Graduates Varina Paisley, University of New South Wales Mark Tayar, Macquarie University

The Role of Study Tours in Entrepreneurship Education. The Experience of Universidad EAFIT International Business Students, and Universidad Autónoma de Occidente, in Colombia.

Ricardo Lopez, Universidad Autónoma de Occidente Maria Paola Podesta, EAFIT

A Theoretical Approach to a Curriculum for International Business Programs in the Business Schools in Colombia: Study Case at University of Rosario

Andres Mauricio Castro, Universidad del Rosario Dalsy Yolima Farfan, Universidad del Rosario Rafael Alejandro Pineros, Universidad del Rosario

Session 1.1.9 - Competitive Track: 1 - People and Careers

#### Cultural Intelligence, Effectiveness in a Foreign Culture, and Global Leadership

Chair: Andre Anugerah Pekerti, University of Queensland

Relevance of Cultural Intelligence and Communication Effectiveness for Global Leadership Preparedness: Study of Indian Managers

Shoma Mukherji, Management Development Institute Neera Jain, Management Development Institute

Social Networks and Social Support in the Context of International Assignments

Tassilo Schuster, University of Erlangen-Nürnberg Benjamin Bader, Leuphana University of Lüneburg

How Do Values Change When Immersed in a Foreign Cultural Environment?

Peter Magnusson, University of Alabama Stanford A. Westjohn, University of Toledo Ahmed Al Radadi, Florida International University



Time: 9:00-10:15

Room: Maya

Time: 9:00-10:15

Room: Dhwani

Session 1.1.10 - Interactive

Track: 5 - Geography of IB and Value Chains

Time: 9:00-10:15 Room: Royal Club Boardroom

Time: 9:00-10:15

Room: Roshni

#### Global Production and Knowledge Networks

Chair: Ari Van Assche, HEC Montréal

What Pushes and Limits an OEM Supplier Transforms Under Institutional Change? Roles of Firms' Dynamic Capability and Organizational Inertia

Ming-Chang Huang, Providence University Hsiang-Lin Cheng, National Chung Cheng University

Effect of Outbound Logistics Activities on Delivery Lead Time of Apparel Export Supply Chain

Anupama Gupta, National Institute of Fashion Technology Pinaki Dasgupta, International Management Institute Mridula Savitri Mishra, IIFT

Managing Competition and Cooperation: Internationalization Process of HTC

Sheng-Tsung Hou, Feng Chia University Wan-Chien Lien, ChengChi University

How Knowledge Complexity Rises During Paradigmatic Change: The Effects on Knowledge Sourcing and Organization Networks

Jessica Rae Salmon, Rutgers University John Cantwell, Rutgers University

Offshoring-Outsourcing, Innovative Capabilities and Technology Leaders: Some Preliminary Remarks
Jan Vang, Aalborg University
Anders Nielsen, Aalborg University
Rasmus Lema, Aalborg University

#### Session 1.1.11 - Interactive

Track: 6 - Innovation and Knowledge Management

#### **Institutions and Innovation**

Chair: Deeksha Singh, Rutgers University

Effects of Local Industry on the R&D-Performance Relationship

Yiyi Su, Tongji University

Local Cluster Growth Through Global Brain Circulation: A Governance Perspective

Stephan Manning, University of Massachusetts Boston Cristiano Richter, Federal University of Rio Grande do Sul

Commensalism and Amensalism in University-Business-Government Alliances: The Internal Structure of Innovation Clusters

Haruo H. Horaguchi, Hosei University

The Effects of Industry and Country Variations on the IP Management Strategies of Firms: The Case of India and China

Elizabeth Louise Mason, University of Leeds

With Chopsticks and with Forks: Untangling the Fuzzy Front End of Innovation Projects in Japan and Germany Roman Bartnik, University of Duisburg-Essen Session 1.1.12 - Interactive

Track: 12 - Institutional and Political Environment

#### Internationalization, Distances, and Entry

Chair: Jiegiong Ma, Saint Louis University

Sequential Market Entry and Subnational Differences Maximilian Stallkamp, Ivey Business School Andreas Schotter, Ivey Business School Brian Pinkham, Ivey Business School

From Country Distance to Revealed Relatedness: Exploring the Impact of Country Differences

Aya Chacar, Florida International University

Sokol Celo, Suffolk University

Stephen Tallman, University of Richmond

(De)Institutional Arbitrage: The Effects of Perceived Void Arbitrage Opportunities on Stakeholder Issue Salience Joobin Ordoobody, University of Victoria Alireza Saify, University of Tehran

Institutions, Market Entry Strategy and Performance: A Study of Japanese Multinationals

Daniel Z. Ding, City University of Hong Kong

Naoki Ando, Hosei University Gloria L. Ge, Griffith University

Capital Mobility and Institutional Levels: The Influence of the Corruption on the FDI Flows

Ronald de Oliveira Concer, EAESP-FGV

The Legitimization and Reinterpretation of Transnational Business Practices through Traditional Institutions: Consequences of the Importation of American Meritocracy through the Indian Institutes of Management

Keshav Krishnamurty, University of Massachusetts Boston

Managing BoP as a Business Opportunity. A Longitudinal Field Study

Thomas Andre, Ecole Polytechnique Jean-Pierre Ponssard, Ecole Polytechnique & CNRS

Session 1.1.13 - Interactive
Track: 1 - People and Careers

Adjustment and Performance of Expatriates

Chair: Fiona Moore, Royal Holloway, University of London

Repatriation of International Assignees - Where Are We and Where Do We Go From Here? A Systematic Literature Review From 1991 to 2014

Jan Sebastian Knocke, Friedrich-Alexander University of Erlangen-Nuremberg

An Examination of Determinants of Expatriate Career Intentions

Arpita Joardar, Clark University Guillaume Weisang, Clark University

In Search of Greener Pastures: Migration Motivations of Talents and Talent Management Practices in Nepal Kushal Sharma, ESSEC Business School Jean-Luc Cerdin, ESSEC Business School

'Should I stay or Should I go?' An Autoethnographic Account of an International Student's Decision to Transition to a Self-Initiated Expatriate

Namita Rajani, Dalhousie University Eddy Ng, Dalhousie University Dimitria Groutsis, University of Sydney



Social Stays Local - Identifying Typical Profiles of Future Employees of Multinational Enterprises

Diemo Urbig, University of Wuppertal

Philipp Paulus, University of Trier

Katrin Muehlfeld, University of Trier

Vivien Procher, University of Wuppertal

Arjen van Witteloostuijn, Tilburg University

That Which Does Not Kill Us Makes Us Stronger: Effects of Work and Family Demands on International Business
Travelers' Adjustment and Subsequent Career Satisfaction

Mihaela Dimitrosa Oakland University

Mihaela Dimitrova, Oakland University

Margaret Shaffer, University of Wisconsin - Milwaukee

#### **SUNDAY, JUNE 28 - 10:15-10:45**

Time: 10:15-10:45 Room: Royal Ballroom

#### **Coffee Break**

Refreshments will be provided for conference participants at the Grand Ballroom and Royal Ballroom Foyers.

#### **SUNDAY, JUNE 28 - 10:45-12:00**

Session 1.2 - Plenary

Scholars Meet Practice Session

Time: 10:45-12:00 Room: Grand Ballroom

### AIB Executive Plenary: Global Networks as Forces for Good

Chair: Ram Mudambi, Temple University

This session features leaders from Unilever, an 86-year-old MNC with deep roots in India, and Narayana Health, a 15-year-old Indian company aspiring to transform healthcare worldwide. It will explore how the two organizations reconcile profitability and social goals, and how they leverage global networks to achieve their purpose.

Moderator:

Ravi Ramamurti, Northeastern University

Featured Speakers:

Harish Manwani, Chairman, Hindustan Unilever Ltd and former COO, Unilever

Ashutosh Raghuvanshi, Deputy Chairman and Group CEO, Narayana Health

#### **SUNDAY, JUNE 28 - 12:00-13:00**

Time: 12:00-13:00 Room: Royal Ballroom

#### Lunch

Lunch will be provided for conference participants at the Leela Palace Grand and Royal Ballroom Foyers.

Time: 12:00-13:00 Room: Sitara

#### **JIBS Editorial Board Meeting**

JIBS Editorial Board Members Only.

#### **SUNDAY, JUNE 28 - 13:00-14:15**

Session 1.3.1 - Panel

Time: 13:00-14:15

Track: 9 - Emerging Economies and EE MNEs Room: Grand Ballroom

# Leveraging India's Locational Competitive Advantage and the Internationalization of Indian MNEs

Chair: Farok J. Contractor, Rutgers Business School Discussants: Preet Aulakh, York University and Sougata Ray, Indian Institute of Management Calcutta

#### Panelists:

Farok J. Contractor, Rutgers Business School

Vikas Kumar, University of Sydney

Charles Dhanaraj, IMD

Shameen Prashantham, Nottingham University Business School China

Ajai Gaur, Rutgers University

Sougata Ray, Indian Institute of Management Calcutta Raveendra Chittoor, Indian School of Business Mehmet Demirbag, University of Strathclyde

Preet Aulakh, York University

#### Session 1.3.2 - Panel

Scholars Meet Practice Session

## Challenges of MNC Innovation in India: A View from Practice with a Focus on People Issues

Chair: Abhoy Ojha, Indian Institute of Management Bangalore

#### Panelists:

elists: Abhoy Ojha, Indian Institute of Management Bangalore

Rishikesha Krishnan, Indian Institute of Management

Abhijeet Saungikar, 3M India

R. Bhaskaran, Bosch Ltd.

Vinay Dhabolkar, Catalign Innovation Consulting Jaideep Anand, Ohio State University

#### Session 1.3.3 - Competitive

Track: 6 - Innovation and Knowledge Management

Time: 13:00-14:15 Room: Diva

Time: 13:00-14:15

Room: Jamawar

## Subsidiaries' Role in Knowledge Creation and Transfer

Chair: Felipe Monteiro, INSEAD

**B** When do Multinational Subsidiaries Develop New Technologies?

Anupama Phene, George Washington University Stephen Tallman, University of Richmond



Differentiating between Cultural Similarity and Cultural Fit: An Empirical Examination of Dyadic Knowledge Transfer between Subsidiaries and Headquarters

Sergey Morgulis-Yakushev, Stockholm School of **Economics** 

H. Emre Yildiz, Uppsala University

Carl F. Fey, Nottingham University Business School

■ Subsidiary Ownership of Firm-Specific Advantages, Network Linkages, and Innovation within Multinational Firms Catherine Magelssen, London Business School

Session 1.3.4 - Competitive

Time: 13:00-14:15 Track: 5 - Geography of IB and Value Chains Room: Kamal

#### Global Value Chains, Innovation and Performance

Chair: Marcus M. Larsen, Copenhagen Business School

Creating Shared Value in Global Value Chains: Learning from Impact Sourcing Service Providers in U.S., India and Kenya Chacko George Kannothra, University of Massachusetts **Boston** 

How Does the Global Relocation of Business Activities Affect Firm Innovation? An Empirical Analysis of the Impact of Offshoring on Innovation in Danish Firms Eunkyung Park, Aalborg University

Global Offshoring Portfolio and Firm Performance Nidthida Lin, University of Newcastle Hao Tan, University of Newcastle Stephen Chen, University of Newcastle

The Effect of Cultural Distance on Access to Knowledge and Knowledge Acquisition in International Business Exchange: A Knowledge-based View

Mia Hsiao-Wen Ho, Yuzn Ze University

Session 1.3.5 - Competitive

Track: 9 - Emerging Economies and EE MNEs Room: Sitara

#### **Economic Dynamics in Africa**

Chair: Helena Barnard, GIBS, University of Pretoria

Can MNEs Substitute Local Governments in Providing Energy Infrastructures when Host Countries are Failed States? The Case of Sub-Saharan Africa

Matilde D'Amelio, Politecnico di Milano Paola Garrone, Politecnico di Milano Lucia Piscitello, Politecnico di Milano

The Institutional Determinants of Family and Non-Family Involvement in Business Groups - The Case of Africa

Bruce Allen Hearn, University of Sussex

Lars Oxelheim, Lund University and Research Institute of **Industrial Economics** 

Trond Randøy, University of Agder

Experimentation in and Internationalization across Mobile Telecommunications Markets of Africa

Mohammad Jahanbakht, Carnegie Mellon University Romel Mostafa, Ivey Business School

Francisco Veloso, Catolica Lisbon School of Business and Economics

Session 1.3.6 - Competitive

Track: 10 - Theories of the MNE and of FDI

Individuals, Skills, Sensemaking, Behavior, and **Networks in IB Theories** 

Chair: Karina R. Jensen, NEOMA Business School

A Network-based Theory of FDI Clustering and Foreign Subsidiary Performance

Jing'an Tang, Sacred Heart University

Foreign Direct Investment and Skills-Based Inequality: Some Empirical Evidence

Serena Masino, University of Oxford Xiaolan Fu, University of Oxford

Can International Business Theories be Applied in China? Rui Torres Oliveira, Manchester Business School

Session 1.3.7 - Panel

Track: 15 - Teaching IB (Special Track)

Time: 13:00-14:15 Room: Nidhi

Time: 13:00-14:15

Room: Yatra

Time: 13:00-14:15

Room: Nithya

#### **Engage Them and They'll Understand: Existing Projects and Best Practices of Integrating Experiential Learning in International Business** Curriculum

Chair: Vasyl Taras, University of North Carolina at Greensboro

#### Panelists:

Time: 13:00-14:15

Karen Lynden, Rowan-Cabarrus Community College Vasyl Taras, University of North Carolina at Greensboro David M. Berg, Hamline University Allan Bird, Northeastern University Virginia Cathro, University of Otago Susan Forquer Gupta, Monmouth University James M. Hagen, Hamline University Huiping Li, Ramapo College of New Jersey Irina Naoumova, University of Hartford Gordana Pesakovic, King University Sonja Sackmann, University Bw Munich José R. de la Torre, Florida International University Vinh N. Lu, Australian National University

Session 1.3.8 - Competitive

Track: 1 - People and Careers

#### **Cross-Cultural Adjustment of Expatriates and** migrants

Chair: Mary Yoko Brannen, University of Victoria

The Role of Social Network Embeddedness and Social Support for Cross-Cultural Adjustment of Self-Initiated Academics

Barbara Agha-Alikhani, University of Passau

What Keeps Them Going: Career Anchors and Cross-Cultural Adjustment of Expatriates Alexei Koveshnikov, Aalto University

Heidi Marie Wechtler, Macquarie University

"Life is Elsewhere": A Longitudinal Diary Study of Female Self-Initiated Expatriates' Cross-Cultural Adjustment Heidi Marie Wechtler, Macquarie University



Researching the Ignored: Lower-Qualified Migrants and Expatriates

Lovanirina Ramboarison-Lalao, ESC Troyes Business School

Jean-Luc Cerdin, ESSEC Business School Chris Brewster, ISCTE Business School

Session 1.3.9 - Competitive

Time: 13:00-14:15 Track: 11 - Corporate Governance in IB Room: Surya

#### Revisiting the Scope of the Multinational Corporation: Cross-Border M&A and **Divestment**

Chair: Ali Taleb, MacEwan University

Value Creation in Cross-Border Acquisitions: Do Outside Directors Make a Difference?

Deepak K Datta, University of Texas at Arlington Dynah A Basuil, University of Auckland

The Effects of Family Control and Board of Director Characteristics on Cross-Border Acquisition Performance of Emerging Market Firms: Evidence from India 2007-2012

Philsoo Kim, Yonsei University Young-Ryeol Park, Yonsei University

Investor Protection and International Acquisitions: Evidence from US Cross-Border M&As

Amir Shoham, Temple University Oded Shenkar, Ohio State University

An Endowment Effect Perspective on Foreign Divestment: The Asymmetric CEO Effect in Family Multinationals Heechun Kim, Georgia State University Robert Hoskisson, Rice University

Session 1.3.10 - Interactive

Track: 9 - Emerging Economies and EE MNEs Room: Royal Club

Boardroom

Time: 13:00-14:15

#### **Knowledge and Innovation**

Chair: Zhi Wang, Manchester Metropolitan University

The Impact of Information Overload on The Entrepreneurs' Behavior in Managing Human Resources: The Mediating Role of Entrepreneurial Self-Efficacy

Manisha Karia, Auckland Institute of Studies Sanjaya Gaur, Auckland University of Technology Hanoku Bathula, University of Auckland

Can Knowledge Similarity Be a Substitute for Economic Institution for Foreign Firms in an Emerging Market?

Xuelian Piao, Korea University Min Jung Kim, University of Minnesota Jon Jungbien Moon, Korea University

Dreams Come True? The Challenges of Utilizing Knowledge from Advanced Economies in Emerging Market MNEs Jongmin Lee, University of Reading

Rajneesh Narula, University of Reading

Family Support and Young Entrepreneurs' Start-Up Activities in an Emerging and Developed Economy Context: An Empirical Exploration

Tatiana S. Manolova, Bentley University Galina Shirokova, Saint Petersburg University Tatyana V. Tsukanova, Saint Petersburg University Linda F. Edelman, Bentley University

Reluctant Innovation in the Chinese Automobile Industry Peter Thomas in der Heiden, University of Duisburg-

Bernd Liesenkötter, University of Muenster

Advanced MNEs in the Chinese Pharmaceutical Industry: An Analysis of the Impact on Local Innovation Performance Vittoria Giada Scalera, Politecnico di Milano Alessandra Perri, Ca' Foscari University Venice

Dark Triad in Teams - A Study from Iran Ricarda B Bouncken, University of Bayreuth Mehrnaz Karimi, University of Bayreuth Robin Pesch, University of Bayreuth

Session 1.3.11 - Interactive

Time: 13:00-14:15 Track: 6 - Innovation and Knowledge Management Room: Roshni

#### Learning Across Borders

Chair: Nandini Lahiri, Temple University

Perception Gaps between Headquarter and Subsidiary Home Country National Managers on Subsidiary Role: Case of a Japanese Service MNC

Jusuke JJ Ikegami, Waseda University

Cultural Compatibility and the Managerial Knowledge Transfer in Alliance Network

Qingfen Fu, Tsinghua University

International Expansion and the Long-Run Performance of MNEs: Combining and Sequencing Geographic Exploitation and Exploration

Xavier Castaner, University of Lausanne Mehmet Erdem Genc, Ozyegin University

The Impacts of Organizational Learning Capacities on Relationship-Specific Innovations: Evidence from the Global Buyer-Supplier Relationship

KyuYeong Choi, Florida State University Daekwan Kim, Florida State University Ruey-Jer "Bryan" Jean, National Chengchi University

TMT Foreign Experience and Foreign Subsidiary Ownership Decision: A More Fine-Grained Conceptualization of Experience

Kent Hui, Michigan State University Yuanyuan Gong, Nanjing University

Building Service Provider Capabilities: The Impact of Clients and Service Types in Service Offshore Outsourcing

Peter D. Oerberg Jensen, Copenhagen Business School Kristin Brandl, University of Reading

Manya Jaura, Copenhagen Business School

Can Toyota Employee Satisfaction Provide An Edge To Car Dealers in a Changing National Cultural Climate? Ichiro Yamada, St. Andrew's University Osamu Tsukada, Kagawa University

Session 1.3.12 - Interactive

Track: 3 - HRM and Organizational Behavior

Time: 13:00-14:15 Room: Dhwani

#### **Global Mindsets and Expatriate Challenges**

Chair: Benjamin Bader, Leuphana University of Lüneburg

A Study on How Expatriate Styles Influence Subsidiary Effectiveness through Uncertainty Reduction Yong Suhk Pak, Yonsei University Qing Lu Sun, Yonsei University



The Meaning of Work and Work Meaningfulness among Chinese Employees of a Western MNE

Alim Beveridge, Nottingham University Business School

Angela Yazhi Cheng, Nottingham University Business School China

Managerial Attitudes toward Foreignness, Commitment Levels in Foreign Equity and The Level of Multinationality of Spanish Firms

David Tanganelli, Universitat Internacional de Catalunya

Culturally Creative Minds: Cosmopolitanism as an Antecedent to Creativity in Cross-Cultural Settings

Dilek Gulistan Yunlu, Northeastern Illinois University Gretchen Vogelgesang Lester, San Jose State University Rachel Clapp-Smith, Purdue University Calumet

Positive Traits and Performance of Internationally Engaged Executives

Leonardo Liberman, Universidad de los Andes Lisa Sofia Clefberg, Institute for Cognitive Behavior Therapy & Department of Clinical Neuroscience Karolinska Institute

Returnee Spillover Effect on Corporate Performance: Evidence from Chinese A-share Public Firms

Jin Xu, Central University of Finance and Economics Lianxi Zhou, Brock University

Guangbao Xie, Bank of China, Anhui Province Branch

Session 1.3.13 - Interactive

Time: 13:00-14:15 Track: 13 - Economics, Finance and Accounting Room: Maya

#### International and Comparative Finance

Chair: Jagadish Dandu, Zayed University

Time Horizon and Corporate Investment: Evidence from Private Firms around the World

Serkan Akguc, King Abdulaziz University Jongmoo Jay Choi, Temple University

Financial Constraints and the Interdependence of Corporate Financial Decisions: A Cross-Country Study

Paulo Renato Soares Terra, EAESP-FGV

Guilherme Kirch, EA-UFRGS

The Impact of Crisis on the Determinants of Leverage: European Evidence

Victoria Krivogorsky, San Diego state University Gun-Ho Joh, San Diego State University David Deboskey, San Diego State University

Earnings Management and Main Bank Monitoring: Evidence From Japan

Hideaki Sakawa, Nagoya City University Naoki Watanabel, Ritsumeikan University

Market Structure and Profitability in Banking Sector: Is China's Case Different?

Yanjun Huang, China Foreign Affairs University Jiawen Yang, George Washington University

Risks Associated with Cross-Listings Hui He Sono, James Madison University Mark Liu, University of Kentucky

Effect of Regional Trade Agreements - A Study of India-ASEAN Trade with Firm Level Data

Amlan Ray, Amrita University Amalendu Jyotishi, Amrita University

#### **SUNDAY, JUNE 28 - 14:15-14:30**

Time: 14:15-14:30

#### **Break**

Short break to facilitate transition between sessions. No refreshment service will be provided.

#### **SUNDAY, JUNE 28 - 14:30-15:45**

Session 1.4.1 - Panel

Time: 14:30-15:45 Room: Grand Ballroom

Track: 5 - Geography of IB and Value Chains

#### AIB - Regional Science Association International (RSAI) session

Chairs: Simona lammarino, London School of Economics and Lucia Piscitello, Politecnico di Milano

#### Panelists:

Lucia Piscitello, Politecnico di Milano Simona lammarino, London School of Economics Michael Storper, UCLA Maryann Feldman, University of North Carolina

Session 1.4.2 - Panel

Scholars Meet Practice Session

Time: 14:30-15:45 Room: Jamawar

#### Big Data for Innovation, Competition and **Productivity**

Chair: Pulak Ghosh, Indian Institute of Management Bangalore

Panelists:

Pulak Ghosh, Indian Institute of Management Bangalore Soumva Kanti Ghosh, Chief Economic Advisor, State

Bank of India

Suresh Srinavasan, Co-Founder, Formcept

Ravi Vijayaraghavan, Vice President and Head Analytics, Flipkart.com

Siva Viswanathan, University of Maryland

Session 1.4.3 - Panel

**Special Session** 

Time: 14:30-15:45 Room: Diva

#### The Institutional and Political Environment of IB

Chair: Michael Witt, INSEAD

Discussant: Paul Martin Vaaler, University of Minnesota

#### Panelists:

Michael Witt, INSEAD Ruth Aguilera, Northeastern University Andreas Schotter, Ivey Business School Markus Taussig, National University of Singapore Paul Martin Vaaler, University of Minnesota



Session 1.4.4 - Competitive

Track: 3 - HRM and Organizational Behavior Room: Kamal

#### **Driving Performance in Global Organizations**

Chair: William Newburry, Florida International University

High Performance Work Practices Exist in India: Evidence from Two Organizations

Nikos Bozionelos, Audencia Nantes Ecole de Management

Vijay Edward Pereira, University of Portsmouth

Human Resource Management in India Strategy, Performance and Complementarity

Tamer Darwish, University of Gloucestershire Satwinder Singh, Brunel University London Geoffrey Wood, University of Warwick

Equity Portfolio Incentives to CEOs for Downsizing: Differential Impacts on Survivors vs. Victims in Three Countries

C Lakshman, Tongji University Linh-Chi Vo, Normandy Business School Rani Ladha, Indian Institute of Management Kozhikode

Time: 14:30-15:45 **Session 1.4.5 - Competitive** 

Track: 6 - Innovation and Knowledge Management Room: Sitara

#### Institutional Environment and Innovation **Performance**

Chair: Kristin Brandl, University of Reading

International Networks for Developing Exploratory Innovations in Emerging Economies

Zaheer Khan, University of Sheffield

How Institutional Context Matters for R&D? An Exploratory Study of Medical Device Development in India Budhaditya Gupta, Harvard University Stefan Thomke, Harvard University

Public Support for Innovation and the Openness of Firms' Innovation Activities

Marcelo F Cano-Kollmann, Temple University Robert D. Hamilton III, Temple University

National Trust and the Effects of Firm Size on and Foreign Ownership on Innovation by Firms in Developing Nations Gregory Stephen Hundley, Purdue University Xiaomei Li, Tianjin University

Session 1.4.6 - Competitive Time: 14:30-15:45

Track: 8 - Strategy, M&As and Competitiveness Room: Nithya

#### **Creating Value from Cross-Border Acquisitions**

Chair: Anupama Phene, George Washington University

International Acquisitions and International Competitiveness Omer Faruk Genc, Abdullah Gul University Jongmoo Jay Choi, Temple University

How to Make the Most of What You Buy: Value Creation in Cross-Border Acquisitions of Developed Market Firms (DMFs) by Emerging Market Firms (EMFs)

Yinuo Tang, University of Pittsburgh Ravi Madhavan, University of Pittsburgh Losing the Battle: Unexpectation and Misexpectation in Cross-Border M&A

Tian Wei, Fudan University

Executive Migration and International Mergers and Acquisitions

Yu-Kai (Mike) Wang, Soochow University

Session 1.4.7 - Panel

Track: 9 - Emerging Economies and EE MNEs

Time: 14:30-15:45 Room: Nidhi

#### Women in Business in India (WAIB Special Session)

Chairs: Gabriele Suder, University of Melbourne and Janet Murray, University of Missouri-St. Louis

Panelists:

Time: 14:30-15:45

Janet Murray, University of Missouri-St. Louis Gabriele Suder, University of Melbourne

Padmaja Alaganandam, PricewaterhouseCoopers Pvt. Ltd.

Revathy Ashok, Iris Consulting Alice de Jonge, Monash University Usha Raghunath, Wipro Ltd.

Pamela Kumar, HP Enterprise R&D

Session 1.4.8 - Competitive

Track: 12 - Institutional and Political Environment

Time: 14:30-15:45 Room: Yatra

#### **New Perspectives on Institutional Distance**

Chair: Peter Buckley, University of Leeds

Revisiting Institutional Distance: Towards an Agency-Oriented Understanding

Johann Fortwengel, Free University Berlin

Testing the Formal Institutional Distance - Subsidiary Performance Link, and the Moderating Effects of Ownership Strategy and Experience: Evidence from 17 Emerging Markets Vikrant Shirodkar, University of Sussex

Palitha Konara, University of Huddersfield

Institutional Logics, Liability of Foreignness, and Poverty Alleviation: The Case of Mining MNEs in East Africa Aloysius Newenham-Kahindi, University of Saskatchewan Charles Edward Stevens, Lehigh University

Partner Selection in International Technological Alliances: The Role of Institutional Distance, Colonial and Economic Ties Sorin Krammer, University of Groningen

Session 1.4.9 - Competitive

Time: 14:30-15:45 Track: 7 - Digital Transformation and Online Markets Room: Surya

#### Digital Transformation and Online Markets in IB

Chair: Peter W. Liesch, University of Queensland

The Synergy of Entrepreneurial Self-Efficacy and Virtual Self-Efficacy for Entrepreneurs in Emerging Online Markets: An Empirical Investigation

Zeying Wan, Saint Mary's University Taiyuan Wang, IE Business School Yinglei Wang, Acadia University

The Early-Mover Advantage of Exporters at Online B2B **Portals** 

Ziliang Deng, Renmin University of China Zeyu Wang, Nankai University/Chinese University of Hong Kong



Internationalization of Entrepreneurship and Institutional Reinforcement in a New Global Industry

Irina Mihailova, Aalto University

Peter W. Liesch, University of Queensland

Elizabeth Rose, University of Otago

Micro Enterprises in eMarketplaces: Comparing Digital Strategy across Continents

Manjula S. Salimath, University of North Texas Vallari Chandna, University of North Texas

Session 1.4.10 - Interactive

Time: 14:30-15:45

Track: 6 - Innovation and Knowledge Management Roo

Room: Royal Club Boardroom

### Learning from Subsidiaries in Emerging Markets

Chair: Pavlina Jasovska, University of South Australia

When are Subsidiaries Motivated to Initiate Innovation under Autonomy?: The Role of Resource Dependence and Power Relation

Jason Kyewon Lee, Korea University Dae-il Nam, Korea University

Building Innovation Capabilities in Emerging Markets: A Microfoundations Approach to Managing Local Product Development

Shad Morris, Brigham Young University
Daniel Han Ming Chng, China Europe International
Business School

Jian Han, CEIBS

James Oldroyd, Ohio State University

Reverse Knowledge Transfer from Emerging Economy Subsidiaries: The Role of Disseminative Capacity Abby Jingzi Zhou, University of Nottingham, Ningbo Carl F. Fey, Nottingham University Business School China

Antecedents of Reverse Diffusion of HRM Practices in MNC Subsidiaries: Organizational or Locational Legitimacy?

Michal Lemanski, Nottingham University Business School China

Experiential Learning, Economic Distance And Subsidiary
Performance Of EMNCs: Evidence From Indian Multinationals
Arindam Mondal, Indian Institute of Management Calcutta
Sougata Ray, Indian Institute of Management Calcutta
Raveendra Chittoor, Indian School of Business
Sarada Devi Gadepalli, Indian Institute of Management
Calcutta

Session 1.4.11 - Interactive

Track: 2 - Entrepreneurship and New Ventures

Time: 14:30-15:45 Room: Roshni

#### Capabilities for International Entrepreneurship: Emerging Market and Developed Market Perspectives

Chair: Etayankara Muralidharan, MacEwan University

Cross-National Replication in International Entrepreneurship: Lessons from SKS Microfinance

Joshua K Ault, University of Victoria Andrew Spicer, University of South Carolina Born Global Decision - Gradual & Complex Interaction between Multiple Elements: Evidence from a Software Product Firm in India

Anish Purkayastha, Indian Institute of Management Ahmedabad

How Do Brand Capabilities Facilitate the Internationalization of Firms from Emerging to Developed Economies?

Fernando Angulo-Ruiz, MacEwan University Albena Pergelova, MacEwan University William Wei, MacEwan University

International Small Ventures' Entrepreneurship and Export Market Performance

Aytug Sozuer, Istanbul University Gultekin Altuntas, Istanbul University Fatih Semercioz, Istanbul University

Evolution of a Dynamic Capability in Early International Growth - The Case of a Professional Service Firm Thorsten Bunz, Justus Liebig University Giessen Lucrezia Casulli, University of Strathclyde Andreas Bausch, Justus Liebig University Giessen

Innovation and Networking Among Entrepreneurs Across Generations of Asian Tigers

Jan Vang, Aalborg University

Kent W. Jensen, University of Southern Denmark Thomas Schoett, University of Southern Denmark Shamak Rezaei, Roskilde University

The Use of Exploited Labor in International Business Subrata Chakrabarty, University of Texas - El Paso

Session 1.4.12 - Interactive

Track: 12 - Institutional and Political Environment

Time: 14:30-15:45 Room: Dhwani

#### **New and Heterodox Themes in IB**

Chair: Mike Peng, University of Texas at Dallas

An Analysis of Guanxi and the Degree of Internationalization of Chinese Manufacturing Firms

Jian Du, Zhejiang Universit Xiaobo Wu, Zhejiang Universit Yongjiang Shi, Cambridge University

Institutional Changes and Firm Responses in the Global Pharmaceutical Industry

Shobha Das, Qatar University Rajshree Chandra, Delhi University

A New Governance Perspective: Viewing Global Financial Markets as Watersheds

W Travis Selmier II, Indiana University

To Boldly Go Where No Government and No Corporation Have Gone Before. Internationalization Strategies of Non-Governmental Organizations

Michal Szymanski, University of Victoria

Private Equity in Clean Technology: An Exploratory Study of the Finance-Innovation-Policy Nexus

Florian Täube, Université libre de Bruxelles Michael Migendt, EBS Business School Florian Schock, EBS Business School Paschen von Flotow, Sustainable Business Institute Friedemann Polzin, Sustainable Business Institute

Thoughts on the Emerging Institutional Framework for Commercializing Electric Vehicle Technology in China Peter Thomas in der Heiden, University of Duisburg-Essen



National Governance, Social Elites on Company Boards, and Board Compensation: A Cross-National Study of Emerging Economy IPO Firms

Bruce Allen Hearn, University of Sussex Roger Strange, University of Sussex Jenifer Piesse, King's College London

**Session 1.4.13 - Interactive** Track: 1 - People and Careers

de Celava

Time: 14:30-15:45 Room: Maya

#### The Role of Culture in International Business

Chair: Majid Ghorbani, Renmin University of China

Can Cultural Tightness-Looseness be Measured?
Len J. Trevino, Loyola University New Orleans
Carolyn P. Egri, Simon Fraser University
David A. Ralston, Florida International University
Irina Naoumova, University of Hartford
Olivier Furrer, University of Fribourg
Yongjuan Li, Chinese Academy of Sciences
Fidel León Darder, University of Spain
María Teresa de la Garza Carranza, Instituto Tecnológico

Understanding the Paradox of Cultures: A Yin Yang Perspective

Kunal Kamal Kumar, T. A. Pai Management Institute Tony Fang, Stockholm University

The Role of Culture in Managers' Conceptualization of Business Networking

Lasse Torkkeli, Lappeenranta University of Technology Maria Ivanova-Gongne, Abo Akademi University

Leading and Facilitating Global Innovation within the MNC Karina R. Jensen, NEOMA Business School

The Joint Effects of Societal Culture and Individual Values of Job Attribute Preference: Evidence from Eight Nations

Ji Li, Hong Kong Baptist University
Tao Liu, Southwest University

Yang Yu, Hong Kong Baptist University

Jieying Xu, Hong Kong Baptist University

Arif Mahmood, Hong Kong Baptist University

Wanxing Jiang, Hong Kong Baptist University

The Impact of Socio-Cultural Factors on Professional Aspiration in Emerging Markets

Grishma Shah, Manhattan College

Esi Elliot, Suffolk University

A Relational Perspective of Nationality Dissimilarity: The Positive Effect on Organizational Identification in International Joint Ventures

Jiatao Li, Hong Kong University of Science and Technology

Jieyu Zhou, Hong Kong University of Science and Technology

#### **SUNDAY, JUNE 28 - 15:45-16:15**

Time: 15:45-16:15 Room: Royal Ballroom

#### **Coffee Break**

Refreshments will be provided for conference participants at the Grand Ballroom and Royal Ballroom Foyers.

#### **SUNDAY, JUNE 28 - 16:15-17:30**

Session 1.5.1 - Panel

Special Session

Time: 16:15-17:30 Room: Grand Ballroom

# China is Predicted to Hit Middle Income Trap by 2030: Can China Build innovation Capacity to Avert Trap?

Chair: Arie Lewin, Duke University

Panelists:

Arie Lewin, Duke University Michael Witt, INSEAD Douglas B. Fuller, Zhejiang University Yves Doz, INSEAD

Session 1.5.2 - Panel

Scholars Meet Practice Session

Time: 16:15-17:30 Room: Jamawar

#### Technology & Science-Based Innovation in Emerging Economies

Chair: Sai Yayavaram, Indian Institute of Management Bangalore

Panelists:

Sai Yayavaram, Indian Institute of Management Bangalore

Suresh Bhagavatula, Indian Institute of Management Bangalore

Chirantan Chatterjee, Indian Institute of Management Bangalore

K Kumar, Indian Institute of Management Bangalore Mariko Sakakibara, University of California, Los Angeles Suri Venkatachalam, Connexios Life Sciences

S Baskar, Amagi Media Labs Pvt. Ltd.

Session 1.5.3 - Competitive

Track: 13 - Economics, Finance and Accounting

Time: 16:15-17:30 Room: Diya

### **Determinants and Effects of Foreign Investment**

Chair: Haruo H. Horaguchi, Hosei University

Employment Effects of FDI in Hot Labour Markets: a Cross-Country Analysis

Bettina Becker, Aston Business School Nigel Driffield, Warwick Business School Sandra Lancheros, University of Nottingham James Love, Warwick Business School



Economic Institutions and the Location Strategies of European Multinationals in their Geographical Neighbourhood Simona lammarino, London School of Economics Andrea Ascani, London School of Economics Riccardo Crescenzi, London School of Economics

BH Finance Constraints and Technology Spillovers from Foreign to Domestic Firms

Alex Eapen, Australian National University

Limitations of MNC's Operational Flexibility Toshimitsu Ueta, NUS Business School

Session 1.5.4 - Competitive

Track: 8 - Strategy, M&As and Competitiveness

#### Implementation Challenges Across Borders

Chair: Aya Chacar, Florida International University

Organizational Control and Goal Conflicts in Headquarters-Subsidiary Relationships: An Agency Theory Perspective Adrian Schulte Steinberg, University of St. Gallen Sven Kunisch, University of St. Gallen Björn Ambos, University of St. Gallen

Spatial Consistency and Temporal Persistence in MNEs' Repetitive Strategic Resource Allocations Majid Eghbali-Zarch, Memorial University of Newfoundland

Comparison of Corporate Headquarters Influence on Segment Performance Variance between Domestic Firms and MNE **Affiliates** 

Sarada Devi Gadepalli, Indian Institute of Management Calcutta

Arindam Mondal, Indian Institute of Management Calcutta

Understanding Psychic Distance: A Product of Individual Demographics or Collective Phenomenon? Alexander Leinemann, University of St. Gallen Björn Ambos, University of St. Gallen

Session 1.5.5 - Competitive

Time: 16:15-17:30 Track: 5 - Geography of IB and Value Chains Room: Sitara

#### **Organization of Activities and Industries**

Chair: Sinead Monaghan, Rutgers Business School

Export Market Participation: Do Exporters Imitate their Industry Peers?

Dirk Michael Boehe, University of Adelaide

Backward Integration of Foreign Sales Activities into Production: An Operational Flexibility Perspective Bjoern Schmeisser, WU Vienna Jan Hendrik Fisch, WU Vienna

B Client Co-Production in the Production Process of Offshored Knowledge-Intensive Business Services Kristin Brandl, University of Reading

Session 1.5.6 - Panel

Track: 1 - People and Careers

#### **Identity Lenses in International Business: Approaches and Opportunities**

Chair: Cristina Gibson, University of Western Australia

Time: 16:15-17:30

Room: Nithya

Panelists:

Time: 16:15-17:30

Room: Kamal

Cristina Gibson, University of Western Australia Mary Yoko Brannen, University of Victoria Lakshmi Ramarajan, Harvard University Florian Täube. Université libre de Bruxelles Sarbari Bordia, Australian National University Andy Chiou, SUNY Farmingdale

Session 1.5.7 - Competitive

Time: 16:15-17:30 Track: 9 - Emerging Economies and EE MNEs Room: Nidhi

#### **Institutional Voids and Natural Environment**

Chair: Klaus Meyer, CEIBS

International Voluntary Certifiable Standards in Emerging Economies: Institutional Void Fillers or Non-Tariff Trade Barriers?

Ivan Montiel, Loyola Marymount University Petra Christmann, Rutgers University Trevor Zink, Loyola Marymount University

Institutional Voids and Performance in Emerging Markets - a Configurational Perspective

Luciano Ciravegna, King's College London Esteban Brenes, INCAE Caleb Pichardo, INCAE

Non-Lienarity of the Environmental Responsiveness Strategy: Is it the Answer?

Yousef Eiadat, University College Dublin Alejandro M. Fernández Castro, CESUGA Aidan Kelly, University College Dublin

Political Violence and Greenfield FDI Flowing to the Natural Resources Industries of Developing Countries Enrico Pennings, Erasmus University Rotterdam Martijn Burger, Erasmus University Rotterdam Caroline Witte, Erasmus University Rotterdam

Elena lanchovichina, World Bank

Time: 16:15-17:30 Session 1.5.8 - Competitive Track: 12 - Institutional and Political Environment Room: Yatra

#### The Impact of Institutional Distance

Chair: Xiaohua Yang, University of San Francisco

Inward FDI and Economic Growth: The Effect of Multiple Measures of Institutional Distance

Sarianna Lundan, University of Bremen

Fabienne Fortanier, OECD

Tilo Halaszovich, University of Bremen

Export Expansion Speed, Institutional Distance and Performance

Ziliang Deng, Renmin University of China Ruey-Jer "Bryan" Jean, National Chengchi University

Rudolf R. Sinkovics, University of Manchester



Institutional Distance, Social Ties, Trustworthiness and

Performance: Evidence from China Jiegiong Ma, Saint Louis University John Zhao, Saint Louis University Jie Yang, Saint Louis University

Insidership within Networks: Bridge over Troubled Water of Foreignness?

Megan (Min) Zhang, Ivey Business School

Session 1.5.9 - Competitive Time: 16:15-17:30

Track: 6 - Innovation and Knowledge Management Room: Surva

#### **Knowledge Management in Alliances**

Chair: Nandini Lahiri, Temple University

Knowledge Acquisition in International Strategic Alliances: The Role of Knowledge Ambiguity

Mia Hsiao-Wen Ho, Yuzn Ze University

Brokerage Triad Configurations Across Countries: Effects on Innovation Impact and Innovation Radicalness

Exequiel Hernandez, University of Pennsylvania Sarath Balachandran, University of Pennsylvania

Learning and Knowledge Transfer in China-Africa Alliances: A Social Capital Perspective

Abdoulkadre Ado, Laval University Zhan Su, Laval University

Roseline Wanjiru, Northumbria University

Session 1.5.10 - Interactive

Time: 16:15-17:30 Room: Royal Club

Track: 8 - Strategy, M&As and Competitiveness Boardroom

#### Emerging Market Acquisitions: Prospects and Pitfalls

Chair: Omer Faruk Genc, Abdullah Gul University

Strategic Determinants of Equity Participation of International Acquisitions by Emerging Market Firms

Young-Ryeol Park, Yonsei University Philsoo Kim, Yonsei University

The Evolution of Start-Up R&D Firms: Equity Property-Right Shared Mergers and Acquisitions

Ying-Jan Lin, National Taiwan University

Acquisitions in the China Retail Industry

Jung Ching Lin, National Taiwan University

Homin Chen, National Taiwan University

D'Arcy Caskey, Feng Chia University

How to Select Target Firms in High-Tech Industry: Identifying Value Drivers and Cost Drivers

Tian Wei, Fudan University

Yuanxu Li, Fudan University

Untangling the Relationship between Target Firm Size and Integration Approaches in International Acquisitions: The Role of Organizational Culture

Tian Wei, Fudan University

Youzhen Zhao. Fudan University

Examining Firm and Host Country Influences on Relative Transaction Size in Service Sector Cross-Border Acquisitions: An Empirical Assessment

Dynah A Basuil, University of Auckland

Deepak K Datta, University of Texas at Arlington

#### Session 1.5.11 - Interactive

Track: 1 - People and Careers

#### Multicultural Experience, Intercultural Competence, and Performance

Chair: Karina R. Jensen, NEOMA Business School

Time: 16:15-17:30

Room: Roshni

Biculturals and Third Culture Kids: Apples and Oranges or Two Peas in a Pod? A Critical Review

Ebru Ipek, Simon Fraser University

Mila Lazarova, Simon Fraser University

The Impact of Multicultural Experiences and Organizational Diversity Climate on Immigrant Work-Related Outcomes: A Model for Future Research

Davina Dias, Monash University

Cherrie Zhu, Monash University

Ramanie Samaratunge, Monash University

Innovating Synergy from Cultural Diversity: Case of French -Russian MNCs

Natalia Guseva, National Research University Higher School of Economics

Understanding Cultural Singularities of "Indianness" in an Inter-Cultural Business Setting

Ashish Malik, Newcastle Business School Francis Laleman, Beyond Borders

A Hierarchy of Cultural Intelligence Antecedents llan Alon, Rollins College

Michele Boulanger, Rollins College

Julie Ann Elston, Oregon State University

Eleanna Galanaki, Athens University of Economics Carlos Martinez de Ibarreta, Universidad Pontificia

Judith Meyers, University of California

Marta Muniz-Ferrer, Universidad Pontificia Comillas Andres Velez-Calle, Universidad EAFIT/Rutgers University

The Role of Previous Nonwork International Experiences on the Development of Critical Cross-Cultural Competencies for Expatriate Adjustment

Ebru Ipek, Simon Fraser University

Mila Lazarova, Simon Fraser University

Experiences of International Students in the Australian Higher Education System: An Extreme Groups Comparison

Andre Anugerah Pekerti, University of Queensland

Miriam Moeller, University of Queensland

Fons van de Vijver, Tilburg University

Tyler G Okimoto, University of Queensland

#### Session 1.5.12 - Interactive

Comillas

Track: 10 - Theories of the MNE and of FDI

Time: 16:15-17:30 Room: Dhwani

#### Ties, Control, Distance and Diversity: Managing **Complexity in MNCs**

Chair: Sylvie K. Chetty, University of Otago

Institutional Ties Ambidexterity and International Exploration and Exploitation

Jie Wu, University of Macau

Livia Markoczy, University of Texas at Dallas

Control in the Multinational Enterprise: The Polycentric Case of Global Professional Service Firms

Mehdi Boussebaa, University of Bath



Where to Locate: The Impact of Local Subsidiary Distance on the Location Choice of Regional Headquarters Junichi Yamanoi, Waseda University Tadashi Hayashi, Kyoto Sangyo University

Institutional Diversity in International Business: Who Shares? Robbert Maseland, University of Groningen

The Missing Link between Awareness and Use of Pro-Internationalization Incentives

Miguel Matos Torres, University of Aveiro L. Jeremy Clegg, University of Leeds Celeste Amorim Varum, University of Aveiro

Session 1.5.13 - Interactive

Time: 16:15-17:30 Track: 4 - Marketing and Social Communities Room: Maya

#### **Explorations of Culture and Consumers**

Chair: Pinaki Dasgupta, International Management Institute

Effects of Outbreaks of Animosity against the West: What can American B52s do for Local Brand Consumption in China? Martin Heinberg, University of Duisburg-Essen

The Emerging Anti-Consumer: Emerging Correlates of Anti-Consumption Behavior

Duraipandian Israel, XLRI-Xavier School of Management Rajesh Iyer, Bradley University James A. Muncy, Valdosta State University Debasis Pradhan, XLRI-Xavier School of Management Abhisek Kuanr, XLRI-Xavier School of Management

Can Country of Consumption Information Counterbalance the Negative COO Effect on Product Evaluation Hsiu Ying Huang, Feng Chia University Yi Fang Chiang, Feng Chia University Shena-Tsuna Hou. Fena Chia University

National Identity in Marketing: An Integrative Framework Sergio W. Carvalho, Dalhousie University

Exploring CSR practices of MNEs in Developing Countries Verena Gruber, WU Vienna Bodo Schlegelmilch, WU Vienna

Perceived Age and Rokeach Value Rankings among Young Adults: A Comparison between India and the U.S. Charles Wood, University of Tulsa Cole Brown, Indian Professional Research Project Nicholas Wood, Velocity Consulting Bruce Alford, Louisiana Tech University

#### **SUNDAY, JUNE 28 - 17:30-19:00**

Time: 17:30-19:00 Room: Royal Ballroom

#### **WAIB Reception**

Current and prospective WAIB members are welcome to attend the reception. A short program and awards presentation will take place during the reception.

• The reception is jointly sponsored by the E. Desmond Lee Professorship for Developing Women and Entrepreneurs in International Business, College of Business Administration, University of Missouri-St. Louis and the Academy of International Business.

#### **SUNDAY, JUNE 28 - 19:00-22:00**

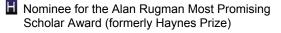
Time: 19:00-22:00

#### **AIB Fellows' Dinner**

AIB Fellows and invited guests only. The Fellows Dinner will be held at an offsite location.

#### Legend for Symbols Used:

B Nominee for the Temple/AIB Best Paper Award





### **MONDAY, JUNE 29**

#### **MONDAY, JUNE 29 - 8:00-8:45**

Time: 8:00-8:45

#### Fellows Café II

Start the day with a set of small group discussions hosted by an AIB Fellow, focused on an IB topic of current and mutual interest.

Strategies and Methods for Teaching IB Management in Graduate Business Programs (Room: Maya)

José R. de la Torre, Florida International University

Managing Operational Challenges: A Missing Component in Emerging Market Multinationals Studies (Room: Royal Club

Seung Ho Park, China Europe International Business

Innovation in Emerging Markets and its Global Diffusion (Room: Dhwani)

Ravi Ramamurti, Northeastern University

Future Directions in Research on International Human Resource Management (Room: Roshni) Rosalie Tung, Simon Fraser University

### **MONDAY, JUNE 29 - 9:00-10:15**

Session 2.1.1 - Panel Special Session

Time: 9:00-10:15 Room: Grand Ballroom

#### The MNE-INV Interface: Future Directions

Chair: Shameen Prashantham, Nottingham University **Business School China** 

Discussants: Peter Buckley, University of Leeds and Becky Reuber, University of Toronto

Shameen Prashantham, Nottingham University Business School China

Erkko Autio, Imperial College

Suresh Bhagavatula, Indian Institute of Management Bangalore

Peter Buckley, University of Leeds

Gary Knight, Willamette University

Rishikesha Krishnan, Indian Institute of Management

K Kumar, Indian Institute of Management Bangalore

Becky Reuber, University of Toronto

Ivo Zander, Uppsala University

#### Session 2.1.2 - Panel

Scholars Meet Practice Session

#### Virtual Organizations: Managing Learning and Sharing Knowledge Across Borders

Time: 9:00-10:15

Room: Jamawar

Time: 9:00-10:15

Chair: Elizabeth Rose, University of Otago

#### Panelists:

Elizabeth Rose, University of Otago

Abhijit Bhaduri, Wipro Ltd.

Virginia Cathro, University of Otago

Sathya Prasad, Intel

S. Raghunath, Indian Institute of Management Bangalore Usha Raghunath, Wipro Ltd.

#### Session 2.1.3 - Competitive

Track: 6 - Innovation and Knowledge Management Room: Diva

#### **Managing Global Innovation Networks**

Chair: T.J. Hannigan, Temple University

Catch-Up and Connectivity to Global Innovation Systems: A Limited Flying Geese Model?

Ahreum Lee, Temple University Eunkyung Park, Aalborg University

International Connectivity and Innovation Networks: The Case of Chinese Inventors in the Pharmaceutical Industry

Vittoria Giada Scalera, Politecnico di Milano Alessandra Perri, Ca' Foscari University Venice Ram Mudambi, Temple University

Managing Innovation Networks: A Multiplex Analysis of the Global Wind Power Industry

Snehal Suyash Awate, Indian School of Business Marcus M. Larsen, Copenhagen Business School

General Purpose Technologies (GPTs) and the Internationalization of Corporate Innovations - A Cross-Country Analysis

John Cantwell, Rutgers University Ranfeng Qiu, California State University, San Bernardino

Time: 9:00-10:15 Track: 14 - Research Methodology in IB (Special Track)

#### **Creating and Publishing High-Quality Research** on Women and Gender (WAIB Special Session)

Chairs: Amanda Bullough, University of Delaware and Tugba Kalafatoglu, ESADE Business School

Discussant: Joan P. Mileski, Texas A&M University at Galveston

#### Panelists:

Amanda Bullough, University of Delaware Tugba Kalafatoglu, ESADE Business School Rosalie Tung, Simon Fraser University William Newburry, Florida International University Patricia P. McDougall-Covin, Indiana University-Bloomington

Nakiye Avdan Boyacigiller, Sabanci University Fiona Moore, Royal Holloway, University of London Joan P. Mileski, Texas A&M University at Galveston



#### Session 2.1.5 - Competitive

Track: 11 - Corporate Governance in IB

Room: Sitara

#### **Being Innovative and Being Conscientious:** What matters?

Chair: Ruth Aguilera, Northeastern University

B How Do National Corporate Governance Institutions Affect Slack-Based Innovation Effort in Firms?

Paul Martin Vaaler. University of Minnesota

Joel Malen, Hitosubashi University Institute of Innovation

What Determines MNEs' Environmental R&D?

Hyoju Jeong, Korea University

Jon Jungbien Moon, Korea University

Jivoung Shin, Korea University

Which "Green" is Better? An Empirical Study of the Impact of Green Activities on Firm Performance

Chin-jung Luan, National Dong Hwa University

Chengli Tien, National Taiwan Normal University

Wei-Lun Chen, National Dong Hwa University

Are We There Yet? Corporate Social Performance around the World Pre- And Post- The Global Financial Crisis

Jeremy Galbreath, Curtin Graduate School of Business Mariano Hevden, Newcastle Business School, Australia Trond Randøy, University of Agder

Session 2.1.6 - Competitive

Track: 10 - Theories of the MNE and of FDI

Time: 9:00-10:15 Room: Nithya

Time: 9:00-10:15

#### Managing Distance in the Global Firm

Chair: Douglas Dow, University of Melbourne

The Role of Institutional Distance in FDI Decisions: A Polycentric Perspective

Stewart R. Miller, University of Texas-San Antonio

Kai Xu, Texas A&M University

Michael A. Hitt, Texas A&M University

Institutional Distance as a Source of Arbitrage and Learning:

The Case of Ownership Decision in Foreign Acquisitions

Ajai Gaur, Rutgers University

Shavin Malhotra, Ryerson University

PengCheng Zhu, University of San Diego

MNE Dynamics, Distance, and the Role of Space and Place in the Organization of its Locations

Majid Eghbali-Zarch, Memorial University of Newfoundland

Reconceptualizing the Global Factory: An Asymmetrical Network Perspective

Liena Kano, University of Calgary

Alain Verbeke, University of Calgary

#### Session 2.1.7 - Competitive

Time: 9:00-10:15 Track: 13 - Economics, Finance and Accounting Room: Nidhi

Foreign Production, Trade, and Finance

Chair: Susan Feinberg, Temple University

Vertical Product Differentiation and Exchange Rate Pass-Through: Evidence from Trade between China and Japan

Dongmei Hu, Shenzhen University; The George

Washington University

Jiawen Yang, George Washington University

Zunxin Zheng, Shenzhen University

Are Emerging Countries Catching Up? The Spatial Geography of Knowledge-Intensive Activities in Global Production of Manufactures

Marcel P. Timmer, University of Groningen Gaaitzen J. de Vries, University of Groningen

Debt to Traders! On Borrowing Heterogeneity and the Exporting Activity of Indian Firms

Sumit Majumdar, University of Texas at Dallas Sushanta Mallick, Queen Mary University of London

Session 2.1.8 - Competitive

Track: 4 - Marketing and Social Communities

Time: 9:00-10:15 Room: Yatra

#### **Business and Industrial Marketing Challenges**

Chair: Brenda Sternquist, Michigan State University

A Demand-Strategy Fit Model Based on Industrial Characteristics: Modernization, Consumption Convergence and Glocal Strategy

Lydia Qianqian Li, Shanghai University

Qiuzhi Xue, Fudan University

Juan Shan, Shanghai University

Impact of Marketing Expertise Spillover on Performance of Domestic Firms and MNEs

Qiang (Steven) Lu, University of Sydney

Chinmay Pattnaik, University of Sydney

Mengze Shi, University of Toronto

Export-Specific Investments, Competitive Advantage, and Performance: The Moderating Effect of Domestic Conditions In An Emerging Economy

Vi Dung Ngo, Vietnam National University

Frank Janssen, Université Catholique de Louvain

Leonidas C. Leonidou, University of Cyprus

Paul Christodoulides, Cyprus University of Technology

**Session 2.1.9 - Competitive** 

Track: 12 - Institutional and Political Environment

Time: 9:00-10:15 Room: Surya

#### Institutions and IB

Chair: Marcelo F Cano-Kollmann, Temple University

Status and Dynamics of Host-Country Institutional Quality and The Internationalization Speed of Foreign Firms in Emerging Markets

Moritz Putzhammer, WU Vienna

Jonas Puck, WU Vienna

Thomas Lindner, WU Vienna

The Moderating Effect of Industry Concentration on the Relation between Institutions and Firm Performance

David Kallas, Insper Institute of Education and Research

Rodrigo Bandeira-de-Mello, FGV-EAESP

Wlamir Xavier, Eastern New Mexico University and UNISUL

Carlos Afonso Caldeira, Insper Institute of Education and Research/Getulio Vargas Foudation

Understanding Language in Service FDI vs. Manufacturing

Palitha Konara, University of Huddersfield Yingqi Wei, University of Leeds

Same but Different? Governance Modes for Practice Transfer and their Implications for Host Institutional Dynamics Johann Fortwengel, Free University Berlin



# londay

#### Session 2.1.10 - Interactive

Track: 5 - Geography of IB and Value Chains

Time: 9:00-10:15 Room: Royal Club Boardroom

Time: 9:00-10:15

#### **Clustering and Locational Factors**

Chair: Jessica Rae Salmon, Rutgers University

Internationalisation Processes and Local Resources System.
Evidence from Manufacturing Multinational Companies
Mariachiara Barzotto, Ca' Foscari University Venice
Giancarlo Coro', Ca' Foscari University Venice
Mario Volpe, Ca' Foscari University Venice

A Beer Index for International Food Security? A Stochastic Actor-Based Modelling of Network Evolutions

Tiffany S.W. Tsui, Erasmus University Rotterdam Ronald Sean Wall, Erasmus University Rotterdam

The Spatial Expansion Patterns of Domestic and International Acquiring Firms: Evidence from the Indian Chemical Manufacturing Sector

Abhirup Chakrabarti, Queen's School of Business Amit Baran Chakrabarti, Indian Institute of Management Calcutta

Sougata Ray, Indian Institute of Management Calcutta

Foreign Location Choice: Review and Extensions
Jin Uk Kim, University of Illinois at Urbana Champaign

Does R&D Internationalization Affect Locational Specialization?

Yuanyuan Li, Rutgers Business School

Tapping Eastern Direction: Spatial Organisation of the Beer Industry Offshore Centres in Central and Eastern Europe Pavlina Jasovska, University of South Australia

#### Session 2.1.11 - Interactive

Track: 9 - Emerging Economies and EE MNEs Room: Roshni

#### **Competitive Strategies**

Chair: Somnath Lahiri, Illinois State University

How do Manufacturers and Customers Come to Sensitize Servitization in the International B2B Context? Chih-An Lin, National Taiwan University Homin Chen, National Taiwan University

Latecomers' Growth Strategy: The ABCD Framework and Its Application to Samsung Electronics

Hwy-Chang Moon, Seoul National University Wenyan Yin, Seoul National University Sohyun Yim, Seoul National University

Beyond Coopetition: Is There What To Toast In The Institutional Environment?

Jefferson Marlon Monticelli, Universidade do Vale do Rio dos Sinos

Silvio Luís de Vasconcellos, Universidade do Vale do Rio dos Sinos

Ivan Lapuente Garrido, Universidade do Vale do Rio dos Sinos

Cyntia Calixto, Fundação Getúlio Vargas

The Coevolution of Pro-Market Reforms and Emerging Market Multinationals

Alvaro Cuervo-Cazurra, Northeastern University

From a Township Village Enterprise to a Multinational Corporation: Tracking the Journey of Strategic Changes of a Non-State-Owned Chinese Firm

Lei Li, Nottingham University Business School China Wendy Ye, Nottingham University Business School China Yao Zheng, Nottingham University Business School China

Capability Building of Developing Country MNEs: the Chinese Experience

Huaichuan Rui, Royal Holloway, University of London

Session 2.1.12 - Interactive

Track: 8 - Strategy, M&As and Competitiveness

Time: 9:00-10:15 Room: Dhwani

Organizing for Success in MNC Settings Chair: Rida Elias, American University of Beirut

Language and Cross-Border Acquisitions: An Exploratory

Study
Rama Krishna Reddy, University of Memphis
Ben Kedia, Univerity of Memphis

National Identities and Acquisition Premia in Global M&A's Eugene C. Pyun, Seoul National University Sung Hun Chung, Seoul National University Theresa S. Cho, Seoul National University

Geographical Portfolio Analysis: Opening the Black Box of Risk inside Multinational Corporations Jane Qiu, University of New South Wales

Subsidiary Proactive Initiative Behavior: How the Organizational Context Shapes Subsidiary Managers' Reactions to Headquarters Activities
Benoit Decreton, WU Vienna
Phillip Nell, WU Vienna
Diego Stea, Copenhagen Business School

Attention Dissonance in Emerging Market Subsidiaries and Its Effects on Communication in Multinational Corporations
Rian Drogendijk, University of Groningen
Hammad ul Haq, Uppsala University
Desiree Blankenburg Holm, Uppsala University

Why do Firms Engage in CSR Internationally? Kiran Awate, Ohio State University Anil Makhija, Ohio State University Mona Makhija, Ohio State University

#### **MONDAY, JUNE 29 - 10:15-10:45**

Time: 10:15-10:45 Room: Royal Ballroom

#### **Coffee Break**

Refreshments will be provided for conference participants at the Grand Ballroom and Royal Ballroom Foyers.

• This coffee break is sponsored by Bryant University in honor of the winner of the Best Paper Award in Emerging Economies Research. The award presentation will take place at the Royal Ballroom Foyer during the coffee break.



### **MONDAY, JUNE 29 - 10:45-12:00**

Session 2.2.1 - Special Session

Time: 10:45-12:00 **Special Session** Room: Grand Ballroom

#### **AIB Fellows Eminent Scholar Award Session**

Chair: Paul W. Beamish, Western University

IT & IB: Institutional Theory and International Business (Keynote by 2015 AIB Fellows Eminent Scholar Award Recipient)

W. Richard Scott, Stanford University

Commentators:

Yves Doz, INSEAD

Arie Lewin, Duke University

Session 2.2.2 - Panel

Scholars Meet Practice Session

Time: 10:45-12:00 Room: Jamawar

#### Managing Digital Transformation in a Global Context

Chair: Siva Viswanathan, University of Maryland Discussant: Sandeep Karamongikar, Infosys Technologies

Panelists:

Siva Viswanathan, University of Maryland Sanjeev Vohra, Accenture Digital Aditya Menon, Citibank K. Suryaprakash, Infosys

Session 2.2.3 - Panel Track: 1 - People and Careers Time: 10:45-12:00 Room: Diva

#### The Micro-Foundations of Distance in IB Research: Bringing Social Psychology into the **Picture**

Chair: Douglas Dow, University of Melbourne

Panelists:

Douglas Dow, University of Melbourne Daniel Baack, University of Denver Björn Ambos, University of St. Gallen Ilya Cuypers, Singapore Management University Andre Anugerah Pekerti, University of Queensland Session 2.2.4 - Panel

Special Session

Middle East North Africa: Facts, Misconceptions and Opportunities for **International Business Research** 

Chair: Melodena Stephens Balakrishnan, University of Wollongong in Dubai

Time: 10:45-12:00

Time: 10:45-12:00

Room: Kamal

Discussants: Nakiye Avdan Boyacigiller, Sabanci University and Victor Zengyu Huang, Zayed University

Panelists:

Nakiye Avdan Boyacigiller, Sabanci University Melodena Stephens Balakrishnan, University of Wollongong in Dubai

Victor Zengyu Huang, Zayed University Adrienne A. Isakovic, Walden University Christian Tabi Amponsah, Skyline University Doren Chadee, Deakin University Ahmed A. Alshumaimeri, King Saud University

Alice de Jonge, Monash University Ian Michael, Zayed University

Session 2.2.5 - Panel

Track: 9 - Emerging Economies and EE MNEs

Room: Sitara AIB-CEE Chapter Panel: Challenges for

### International Business in Central and Eastern Europe

Chair: Lukasz Puslecki, Poznan University of Economics Discussant: Piotr Trapczynski, Poznan University of **Fconomics** 

Panelists:

Lukasz Puslecki, Poznan University of Economics Marin Alexandrov Marinov, Aalborg University Piotr Trapczynski, Poznan University of Economics Svetla Trifonova Marinova, Aalborg University Andrei Panibratov, St. Petersburg University Michael Zdziarski, University of Warsaw

Session 2.2.6 - Competitive

Service Firms in IB

Time: 10:45-12:00 Track: 10 - Theories of the MNE and of FDI Room: Nithya Looking Beyond the Traditional: SMEs and

Chair: Kristin Brandl, University of Reading

Family Control, Niche Strategies, and European SME Internationalization

Jean-Francois Hennart, Tilburg University; University of Pavia; Singapore Management University Antonio Majocchi, University of Pavia

Emanuele Forlani, University of Pavia

Intra- and Inter-Regional Expansion of Services MNEs: Interdependencies and Contingencies in Internationalization Trajectories

Oksana Grebinevych, EMLYON

Foreign Expansion of Professional Services Firms: A Behavioral Perspective

Eunjung Hyun, Hitotsubashi University Brian Kim, Yonsei University Kai-Yu Hsieh, Waseda University



Session 2.2.7 - Competitive

Track: 6 - Innovation and Knowledge Management

Time: 10:45-12:00 Room: Nidhi

#### **Knowledge Sourcing and Transfer**

Chair: Torben Pedersen, Bocconi University

Feasibility, Recipient Ownership and Knowledge Transfer Strategy: A Case of Chinese MNCs in Africa Huaichuan Rui, Royal Holloway, University of London Miao Zhang, Kingston University

Overcoming the Liability of Localness In Innovation C. Annique Un, Northeastern University

The Effects of Privatization on the Characteristics of Innovation

Marcelo F Cano-Kollmann, Temple University Yirlier Hyacinthe Some, Universite de Sherbrooke Jean-Claude Cosset, HEC Montréal

Session 2.2.8 - Competitive

Track: 3 - HRM and Organizational Behavior

Time: 10:45-12:00 Room: Yatra

#### International Staffing and Retention Challenges

Chair: Anju Mehta, University of Northern Iowa

Above and Beyond: Retention of Self-Initiated Expatriates Dilek Gulistan Yunlu, Northeastern Illinois University Hong Ren, University of Wisconsin - Milwaukee Margaret Shaffer, University of Wisconsin - Milwaukee Katy Fodchuk, Advanced Partnerships

International Employee Identity Structure and Context, and Impact on Turnover Intent

Zhi Wang, Manchester Metropolitan University Xiaoqian Yie, Wuhan University

Stuart Horsburgh, Manchester Metropolitan University

The Impact of MNE Headquarter's Control and Local HR's Knowledge Search on Subsidiary Employee Turnover: Evidence from MNEs Operating in China

Katsuhiko Yoshikawa, London School of Economics and Political Science

Hyun-Jung Lee, London School of Economics and Political Science

Managing Multiple Embeddedness and Global Staffing Policy: A Multilevel Investigation of Korean MNEs Jongmin Lee, University of Reading

Session 2.2.9 - Competitive

Track: 5 - Geography of IB and Value Chains

Time: 10:45-12:00 Room: Surya

#### Governance of Global Value Chains

Chair: Carine Peeters, Vlerick Business School

Identifying Industrial Complexes in Mexico: Implications for Regional Industrial Policy

Amado Villarreal Gonzalez, Tecnolo gico de Monterrey Elizabeth Mack, Michigan State University Miguel Flores, Tecnolo'gico de Monterrey

Ecologically Embedding Global Production Networks: The Cases of Salmon Aquaculture and Palm Oil

Christopher R. Whynacht, University of Massachusetts **Boston** 

Stephan Manning, University of Massachusetts Boston

Organizational Aspirations and Violations of a Social Standard's Minimum Requirements in the Emerging Economies' Clothing Industry

Marc Mueller, University of St. Gallen Joerg Stefan Hofstetter, University of St. Gallen Anthony Goerzen, Queen's University

Session 2.2.10 - Interactive

Time: 10:45-12:00

Track: 11 - Corporate Governance in IB Room: Royal Club Boardroom

#### **Shareholder Protection Around the World: New** Challenges, New Solutions?

Chair: Zahid Riaz, Lahore School of Economics

Organizational Distress in an Emerging Market: The Role of Corporate Governance & Shareholder Expropriation in Chinese Companies

Daniel Han Ming Chng, CEIBS

Qing Ye, China Europe International Business School

Towards a Global View of Agency Theory: Bringing Principal-Agent and Principal-Principal Perspectives Together Kshitij Awasthi, Indian Institute of Management Bangalore

Family-Owned Firms between Agency Conflicts and Stewardship: Corporate Governance Factors Driving Firm Performance

Sajal Kabiraj, Dongbei University of Finance & Economics

Agency Theory and Corporate Governance in China: A Meta-Analysis

Canan Mutlu, University of Texas at Dallas Marc Van Essen, University of South Carolina Mike Peng, University of Texas at Dallas Sabrina Saleh, University of South Carolina

Influence of Board Independence and Type of Concentrated Ownership on CEO Compensation in India Bala N Balasubramanian, IIM Ahmedabad

Samir K Barua, IIM Ahmedabad

Karthik D, IIM Ahmedabad

Debt Maturity and Ownership Structure: The Distinctive Effects Of Shareholder Protection and Creditor Rights Paulo Renato Soares Terra, EAESP-FGV Henrique Castro Martins, UFRGS Eduardo Schiehll, HEC Montréal

Session 2.2.11 - Interactive

Time: 10:45-12:00 Track: 9 - Emerging Economies and EE MNEs Room: Roshni

#### Internationalization Process

Chair: Soma Arora, Institute of Management Technology

The Relationship between International Expansion and Performance in Multilatinas

Andres Velez-Calle, Universidad EAFIT/Rutgers University

Fernando Sanchez-Henriquez, Rutgers University

Generic Internationalization Strategies of Emerging Market Multinationals: The Case of China Kun Tan, Minjiang University

Emerging Market Multinationals' R&D Intensity and "Northern" Acquisitions

Rajeev Sawant, Baruch College, CUNY Barclay Edward James, Universidad San Francisco de Quito School of Business



Chinese and Indian Acquisitions in Germany: Does Experiential Learning Matter?

Simona Gentile-Luedecke, Bremen University Sarianna Lundan, University of Bremen

Acquisition Propensity of Emerging Market Firms: When Does Foreign Institutional Ownership Influence Firm Strategy? Ram Ranganathan, University of Texas - Austin Anindya Ghosh, IESE

Harbir Singh, University of Pennsylvania

Which Countries are Emerging Economies? Evidence from the Heterogeneity of MNEs' Cross-Border Strategies Megan (Min) Zhang, Ivey Business School

The Influence of Liabilities of Origin on EMNE Cross-border Acquisition Completion

Shobhana Madhavan, Amrita School of Business Deepak Gupta, Amrita School of Business

Session 2.2.12 - Interactive

Time: 10:45-12:00 Track: 2 - Entrepreneurship and New Ventures Room: Dhwani

#### Comparative IE Research: Institutions and International Entrepreneurship

Chair: Peter W. Liesch, University of Queensland

Moderating Effect of Formal Institutions on Individual Resource Commitment to Social Enterprise Entry Sreevas Sahasranamam, Indian Institute of Management

Nandakumar Mankavil Kovil Veettil, University of Salford

Internationalisation of Technology-Based Firms from Emerging Markets: Evidence from Brazilian High-Tech New Ventures

Fernanda Ribeiro Cahen, University Center of FEI Moacir Miranda Oliveira, University of São Paulo Felipe Borini, ESPM

The Impact of National Culture on Firm Founder's Social Capital Formation

Anastasia Veronica Bailey, Ohio State University

Linking Sub-National Institutions, International Entrepreneurial Capability, and International Performance of Export-Focused SMEs in Emerging Markets

Man Zhang, Bowling Green State University Qian Gao, Anhui University

Hyuksoo Cho, Chungnam National University

Factor Market Imperfections and Pre-Entry Experience: Employee Spinoffs in the Bangladesh Garment Industry Romel Mostafa, Ivey Business School

The Implications of Institutional Forces and Network Competence on Internationalization Outcomes Among SMEs Lasse Torkkeli, Lappeenranta University of Technology Olli Kuivalainen, Lappeenranta University of Technology Sami Saarenketo, Lappeenranta University of Technology

SME Decision-Making on Internationalization: A Critical Review and Research Agenda

Linda Hsiu-Yun Hsieh, University of Birmingham Said Elbanna, Qatar University John Child, University of Birmingham

The Internationalisation of Location-Bound Service SMEs Niina Nummela, University of Turku Helena Turunen, HAMK University of Applied Sciences

#### **MONDAY, JUNE 29 - 12:00-13:00**

Time: 12:00-13:00 Room: Royal Ballroom

#### Lunch

Lunch will be provided for conference participants at the Leela Palace Grand and Royal Ballroom Fovers.

Time: 12:00-13:00

Room: Sitara

#### **AIB Fellows' Business Meeting**

AIB Fellows only.

Time: 12:00-13:00 Room: Diva

#### AIB Research Methods Special Interest Group **Planning Session**

An inaugural meeting for the first Special Interest Group (SIG) to be formed underneath the AIB structure. All scholars interested in research methods in international business are invited to attend.

#### **MONDAY, JUNE 29 - 13:00-14:15**

Session 2.3.1 - Special Session Time: 13:00-14:15 Special Session Room: Grand Ballroom

#### Peter J. Buckley and Mark Casson AIB **Dissertation Award Presentations**

Chair: Anupama Phene, George Washington University

Presentations by the 2015 Peter J. Buckley and Mark Casson AIB Dissertation Award Finalists. The finalists are listed alphabetically.

Why do Regional Headquarters Live and Die? (Ph.D. Awarded by Aalto University)

Perttu Kähäri, Aalto University

Should Birds of a Feather Flock Together? Trade-Off of Agglomeration by Nationality in Foreign Markets (Ph.D. Awarded by University of Michigan)

Heeyon Kim, National University of Singapore

Property Rights Theory and the Ownership of Firm-Specific Advantages: The Implications of Contracting and Licensing within the Multinational Firm (Ph.D. Awarded by Rutgers University)

Catherine Magelssen, London Business School

Global Subunit Specialization: An Organizational Perspective (Ph.D. Awarded by McGill University)

Carlos Adrian Rodriguez, INCAE



Essays on the Relationship Between Host Market Corruption and Multinational Enterprise Strategy (Ph.D. Awarded by Western University)

Michael A. Sartor, Queen's School of Business

• The Peter J. Buckley and Mark Casson AIB Dissertation Award is being sponsored by Henley Business School, University of Reading and the Centre for International Business, University of Leeds (CIBUL).

Session 2.3.2 - Panel

Time: 13:00-14:15 **Special Session** Room: Jamawar

#### **Organizing for Global Innovation**

Chair: Felipe Monteiro, INSEAD

Panelists:

Felipe Monteiro, INSEAD Kazuhiro Asakawa, Keio University Yves Doz. INSEAD Jaeyong Song, Seoul National University Phanish Puranam, INSEAD

Session 2.3.3 - Panel

Time: 13:00-14:15 Track: 9 - Emerging Economies and EE MNEs Room: Diya

#### **UNCTAD-WAIB Panel on MNCs, Gender Equality and Development**

Chairs: Hafiz Mirza, UNCTAD and Gabriele Suder, University of Melbourne

Discussant: Janet Murray, University of Missouri-St. Louis

Panelists:

Axèle Giroud, UNCTAD Gabriele Suder, University of Melbourne Priyanka Sudarshan, WIPRO Limited Premila Nazareth, UNCTAD Sarianna Lundan, University of Bremen Janet Murray, University of Missouri-St. Louis

Session 2.3.4 - Competitive

Time: 13:00-14:15 Track: 4 - Marketing and Social Communities Room: Kamal

#### **Brands and Branding in International Markets**

Chair: Brian R. Chabowski, University of Tulsa

International Spinoff Effects of League Sponsorship Merel Walraven, Fontys University of Applied Sciences Tammo H.A. Bijmolt, University of Groningen Ruud H. Koning, University of Groningen

Do Brands have Nationalities? Investigation of Consumers' Categorization of Foreign Brand Origins

Abraham Koshy, Indian Institute of Management Ahmedabad

Harsh Dadhich, Indian Institute of Management Ahmedabad

Marketing Mix Drivers of Brand Equity: Differences between Foreign and Domestic FMCG Brands in China Martin Heinberg, University of Duisburg-Essen Markus Taube, University of Duisburg-Essen

Session 2.3.5 - Panel **Special Session** 

Alan Rugman's Contributions to IB

Chair: Paul W. Beamish, Western University

Time: 13:00-14:15

Time: 13:00-14:15

Time: 13:00-14:15

Room: Nidhi

Room: Sitara

Panelists:

Paul W. Beamish, Western University Paul Martin Vaaler, University of Minnesota Ruth Aguilera, Northeastern University Jonas Puck, WU Vienna Timothy Devinney, University of Leeds

Session 2.3.6 - Panel

Track: 8 - Strategy, M&As and Competitiveness

Room: Nithya The Role of Firm-Specific Assets and **Organizational Capabilities in the Context of** 

**Critical Insights** Chair: Sumit Kumar Kundu, Florida International University

**Multinationality-Performance Relationship:** 

Panelists:

Ahmet Kirca, Michigan State University Sumit Kumar Kundu, Florida International University Farok J. Contractor, Rutgers Business School Jean-Francois Hennart, Tilburg University; University of Pavia; Singapore Management University Lei Li, Nottingham University Business School China

Session 2.3.7 - Competitive

Track: 9 - Emerging Economies and EE MNEs

**Institutional Theory and Emerging Markets** 

Chair: Wlamir Xavier, Eastern New Mexico University and UNISUL

Curvilinear Effect of Managerial Learning on New Product Innovativeness in an Emerging Economy: The Moderating Role of Multilevel Institutional Support

Xiaoyun Chen, University of Macau Lin Yuan, University of Macau

Does the Quality of Institutions and the Regulatory Bodies Influence Deal Duration in M&As?

Yingdan Cai, University of Groningen Hans van Ees, University of Groningen Kees van Veen, University of Groningen Sathyajit Gubbi, University of Groningen

The Strength Of Institutional Theory: EMS Adoption Yousef Eiadat, University College Dublin Alejandro M. Fernández Castro, CESUGA Aidan Kelly, University College Dublin

B Investment Liberalisation, Technology Take-Off and Export Markets Entry: Does Foreign Ownership Structure Matter? Yundan Gong, Aston University Sourafel Girma, Nottingham University Holger Görg, Kiel Institute for the World Economy; University of Kiel; University of Aarhus Sandra Lancheros, University of Nottingham



Time: 13:00-14:15

Session 2.3.8 - Competitive

Track: 2 - Entrepreneurship and New Ventures

Time: 13:00-14:15 Room: Yatra

Institutions and Entrepreneurship in Different **Country Contexts** 

Chair: Manjula S. Salimath, University of North Texas

Effects of Societal-level Performance Orientation, Selfexpression, and Social Desirability on Entrepreneurs Early-Stage Internationalization

Etayankara Muralidharan, MacEwan University Sauray Pathak, Michigan Technological University André Laplume, Michigan Technological University

Effect of Institutional Voids on Entrepreneurial Opportunity Susan L Young, Seton Hall University Christopher Welter, Xavier University Michael Conger, Miami University

The Impact of Private Equity on Executive Salary and Compensation Packages in Emerging Economy IPO Firms Bruce Allen Hearn, University of Sussex

SMEs' Exports: Exploring the Soft Side of Capital Stephanie Elisabeth Mansion, Justus Liebig University Giessen

Andreas Bausch, Justus Liebig University Giessen

Session 2.3.9 - Competitive

Time: 13:00-14:15 Track: 1 - People and Careers Room: Surva

The Role of Culture in Intercultural Interaction and Work Behavior

Chair: Douglas Dow, University of Melbourne

What Difference Does It Make? Ignoring Complexity in National Culture: The Case of Taiwan

Fiona Moore, Royal Holloway, University of London

"I Just Don't Feel Comfortable Speaking English": The Language Barrier through the Lens of Foreign Language Anxiety

Nathalie Aichhorn, WU Vienna

Cultural Values and Managers' Hiring Decision in Twenty-Four Countries: Does Societal Culture Matter?

Ji Li, Hong Kong Baptist University Tao Liu, Southwest University Yang Yu, Hong Kong Baptist University

Jieying Xu, Hong Kong Baptist University Arif Mahmood, Hong Kong Baptist University

Wanxing Jiang, Hong Kong Baptist University

Session 2.3.10 - Interactive

Track: 8 - Strategy, M&As and Competitiveness

Time: 13:00-14:15 Room: Royal Club Boardroom

**Making Global Partnerships Work** 

Chair: Anoop Madhok, York University

Differentiated Impacts of Perceived Justice on Inter-Organizational Contracting: The Role of Contract Complexity and Trust

Cheng-Min Chuang, National Taiwan University & Overseas Chinese University

Chih-Fang Chiu, National Taiwan University

Cultural Determinants of Alliance Management Capability - An Analysis of Japanese TNCs in India

Sumati Varma, Sri Aurobindo College (Eve), Delhi University

Kalpana Narain, Director, Full Spectrum Consulting Richa Awasthy, International Management Institute Rishika Nayyar, PGDAV College, Delhi University

Dynamic Alliance Formation and Maintenance: A Structural Stability Perspective

Kuen-Shiou Yang, Asia University

Enjoy Swimming with Sharks: The Alliance Strategy of Japanese Small-And Medium-Sized Trading Companies Tianyou Hu, National University of Singapore Andrew Delios, National University of Singapore

Do Similar or Complementary Competitors form More Alliances? Competitive Dynamics among Semiconductor Leaders

Sonya H. Wen, Tamkang University

Pursuing the Stretch Goals of Low Opportunism and High Adaptation in Interorganizational Relationships Pei-Li Yu, National Cheng Kung University

Learning to Contract in Repeated Inter-Organizational Exchanges: What and How

Cheng-Min Chuang, National Taiwan University & Overseas Chinese University

Chih-Chuan Yeh, National Taiwan University

Globalization and the Appointment of Internationally Oriented **CEOs** 

Yannick Thams, Suffolk University Aya Chacar, Florida International University Margarethe Wiersema, University of California, Irvine

Session 2.3.11 - Interactive

Track: 6 - Innovation and Knowledge Management Room: Roshni

**Knowledge Sharing and Transfer within Multinational Companies** 

Chair: T.J. Hannigan, Temple University

How does the Promotion of Knowledge Sharing Work within and across MNC's Business Units?

Angels Dasi, University of Valencia Frank Elter, Telenor Research

Paul N. Gooderham, Norwegian School of Economics Jarle Hildrum. Telenor Research

Torben Pedersen, Bocconi University

How Healthy Intra-Firm Competition Shapes Knowledge Sharing Dynamics

Barbara Brenner, Danube University Krems Shalini Rogbeer, European Business School

Animal Farm -- On the Diffusion of Technological Capabilities and the Theory of the MNC

Katarina Blomkvist, Uppsala University

Philip Kappen, CBS Ivo Zander, Uppsala University

Intangibles Trade and MNCs

Francisco A Moris, George Washington University

Parents' Knowledge and Patterns of Affiliate's Knowledge Sourcing in Host Country

Se Ho Cho, Rutgers Business School Hyun Gon Kim, Rutgers Business School



Aligning International Transfer Assignments with Service Offshoring Strategies

Carine Peeters, Vlerick Business School Florence Duvivier, Universite libre de Bruxelles

Session 2.3.12 - Interactive

Time: 13:00-14:15 Room: Dhwani

Track: 9 - Emerging Economies and EE MNEs

#### **Economic Growth / Performance**

Chair: K. S. Momaya, Indian Institute of Technology Bombay

Impact of Tourism on the Environment and Economic Growth: Evidence from a Panel of Sub-Saharan Africa

Tantatape Brahmasrene, Purdue University North Central Jung Wan Lee, Boston University

Twenty Years after TRIPs: A Transitory and Post-TRIPs Impact of Technology Resources on Export Performance of Indian Pharmaceutical Industry

Satyanarayana Rentala, Pondicherry University Sreevas Sahasranamam, Indian Institute of Management

Explaining Foreign Affiliate Performance of Emerging Multinationals: The Effects of Firm Resources and Institutional Distance

Piotr Trapczynski, Poznan University of Economics Marian Gorynia, Poznan University of Economics

Creating Shared Value through Impact Sourcing: A Process

Chacko George Kannothra, University of Massachusetts **Boston** 

"Emerging" Through Foreign INVESTMENT: Investment Development Path Estimation of "MINT" Economies Emine Beyza Satoglu, Rutgers University

The Landscape of Export Promotion Institutions in the South-South Trade

Sivakumar Venkataramany, Ashland University Balbir Bhasin, University of Arkansas at Fort Smith

Sustainable Waste Management in a Frontier Country: The Case of Cote d'Ivoire

Ulf Henning Richter, Nottingham University Business School China

Session 2.3.13 - Interactive

Time: 13:00-14:15 Track: 2 - Entrepreneurship and New Ventures Room: Maya

#### **Emerging Market Perspectives to International** Entrepreneurship

Chair: K. Indu Rao, University of Twente

Internationalization of New Technology-Based Firms: Analysis of Managerial Perceptions of Barriers

Fernanda Ribeiro Cahen, University Center of FEI Somnath Lahiri, Illinois State University Felipe Borini, ESPM

Strategic Paths of Born Globals: A Study of Indian IT firms Karthik D, Indian Institute of Management Ahmedabad Rajesh Upadhyayula, Indian Institute of Management Kozhikode

Rakesh Basant, Indian Institute of Management Ahmedabad

Determinants of Internationalization by New Ventures in India Abrar Ali Mohammad Usman Saiyed, Indian Institute of Management

Rakesh Basant, Indian Institute of Management Ahmedabad

Karthik D. Indian Institute of Management Ahmedabad

Trials of International Entrepreneurship: Overcoming Liabilities of Smallness, Newness and Origin in Emerging Market SMEs Maria-Alejandra Gonzalez-Perez, Universidad EAFIT Eva Cristina Manotas, Universidad Nacional

Slack Resources and the Emergence of Early Internationalizing Firms

Hadi Fariborzi, University of Calgary

#### MONDAY, JUNE 29 - 14:15-14:30

Time: 14:15-14:30

#### **Break**

Short break to facilitate transition between sessions. No refreshment service will be provided.

#### **MONDAY, JUNE 29 - 14:30-15:45**

Session 2.4.1 - Panel Time: 14:30-15:45 Track: 5 - Geography of IB and Value Chains Room: Grand Ballroom

#### The Geography of International Business and **Global Value Chains**

Chair: Mark Lorenzen, Copenhagen Business School

Panelists:

T.J. Hannigan, Temple University Mark Lorenzen, Copenhagen Business School Anders Oerding Olsen, Copenhagen Business School Michael Storper, UCLA Snehal Suyash Awate, Indian School of Business

Session 2.4.2 - Competitive Time: 14:30-15:45 Track: 10 - Theories of the MNE and of FDI Room: Jamawar

## Managing Liabilities of Foreignness and

Chair: Jaevong Song, Seoul National University

Imitative Behaviour and the Influence of Foreign MNEs on Local Firms' Environmental Innovation Yoo Jung Ha, University of York

Liability of Regional Foreignness and Geographic Scope: An Empirical Assessment

Jin Uk Kim, University of Illinois at Urbana Champaign Ki Bum Noh, Korea Economic Research Institute (KERI)

Overcoming Locational Disadvantage: Identity Work and Category Manoeuvring by Emerging Economy Multinationals Anirvan Pant, Indian Institute of Management Calcutta J Ramachandran, Indian Institute of Management Bangalore



Session 2.4.3 - Competitive

Track: 9 - Emerging Economies and EE MNEs

Networks, Technology and Entry

Chair: Vittoria Giada Scalera, Politecnico di Milano

Institutional Complexity and Organizational Response via Technological Boundary Spanning

Jie Wu, University of Macau

Seung Ho Park, China Europe International Business School

Shuaihe Zhuo, University of Macau

Entry Mode, Networks, and Reforms

Luis Alfonso Dau, Northeastern University

Technology Catch up in Emerging Economies: Emerging versus Mature Technologies

Shantala Samant, Virginia Tech University Donald Hatfield, Virginia Tech University Pooja Thakur Wernz, Virginia Tech University

The Role of Network Embeddedness and Organizational Learning in Subsidiary Development

Ming Pu, Harbin University of Science and Technology

Pek-Hooi Soh, Simon Fraser University

Kexin Bi, Harbin University of Science and Technology

Session 2.4.4 - Competitive

Track: 11 - Corporate Governance in IB Room: Kamal

Being Accountable, Being Transparent, and Creating Value

Chair: Paul Martin Vaaler, University of Minnesota

A Comparative Analysis of Disclosure Practices between Foreign Multinational Corporations and Australian Domestic Firms

Zahid Riaz, Lahore School of Economics Sangeeta Ray, University of Sydney Pradeep Kanta Ray, University of New South Wales

Corporate Responsibility as Institutional Mirrors or Substitutes? A Study of Four European Union Countries

Marjo Siltaoja, University of Jyväskylä Carolyn P. Egri, Simon Fraser University

Olivier Furrer, University of Fribourg

Mika Haapanen, University of Jyväskylä

Knud Sinding, University of Southern Denmark

Ruth Alas, Estonian Business School

From Responsibility to Opportunity: Reorienting Samsung's Social Responsibility through Creating Shared Value

Hwy-Chang Moon, Seoul National University

Yeon Lee, Seoul National University

Jimmyn Parc, Sciences Po Paris

Corporate Social Engagement at the Base of the Pyramid: Microfinance and Entrepreneurship

Jasjit Singh, INSEAD

Pushan Dutt, INSEAD

Session 2.4.5 - Panel

Track: 12 - Institutional and Political Environment

Economic Inequality and International

Time: 14:30-15:45

Time: 14:30-15:45

Time: 14:30-15:45

Room: Nidhi

Room: Nithya

Room: Sitara

Business

Chair: Thomas Andre, Ecole Polytechnique

Panelists:

Time: 14:30-15:45

Time: 14:30-15:45

Room: Diya

Ivan Montiel, Loyola Marymount University Thomas Andre, Ecole Polytechnique Raquel Antolin-Lopez, University of Almeria Hari Bapuji, University of Manitoba Ahreum Lee, Temple University Nathaniel Curtis Lupton, Fordham University

Etayankara Muralidharan, MacEwan University

Session 2.4.6 - Competitive

Track: 13 - Economics, Finance and Accounting

**Multinationals and Financial Markets** 

Chair: Sumit Majumdar, University of Texas at Dallas

A Comparative Analysis of Stock Market Development: The Impact of Formal and Informal Institutions

Robert Lindorfer, WU Vienna Anne d'Arcy, WU Vienna

Igor Filatotchev, WU Vienna

Financial Constraints and Firm Export in Latin American Countries

Jagadish Dandu, Zayed University
Maria Barulina, University of Texas at El Paso

Barkat Ullah, Rhode Island College

Zuobao Wei, University of Texas at El Paso

International Diversification of Public Defined Benefit Pension Plans: Influence of Plan and State Characteristics

Raj Aggarwal, University of Akron John W. Goodell, University of Akron

Session 2.4.7 - Competitive

Track: 3 - HRM and Organizational Behavior

**Crossing Cultures** 

Chair: Abraham Stefanidis, St. John's University

Cultural Propensities and Ethically Questionable Negotiation

Tactics: A Four Country Analysis

Abraham Stefanidis, St. John's University Moshe Banai, City University of New York Ursula Schinzel, United Business Institutes Ahmet Erkus, Bahcesehir University

The Moderating Effects of Transformational and Transactional Leadership Styles on Commitment and Satisfaction across Countries

Youngsam Cho, Korea University Mannsoo Shin, Korea University

Exploring Modes of Leadership Adjustment in a Cross-Cultural Context

Chin-Ju Tsai, Royal Holloway, University of London

Chris Carr, University of Edinburgh

Sasiya Supprakit, Deloittte UK

Kun Qiao, Dalian University of Technology



Exploring Cross-Cultural Skills for Expatriate Managers from Chinese Multinationals: Congruence and Contextualization

Dan Wang, Monash University Di Fan, Deakin University Susan Freeman, University of Adelaide Cherrie Zhu, Monash University

Session 2.4.8 - Competitive

Track: 4 - Marketing and Social Communities

Time: 14:30-15:45 Room: Yatra

#### **Theory Development in International Marketing**

Chair: Brian R. Chabowski, University of Tulsa

The Interdisciplinarity of Cross-National Research Brian R. Chabowski, University of Tulsa Saeed Samiee, University of Tulsa G. Tomas M. Hult, Michigan State University

What's the Use of Globalness? — Analyzing Leading MNCs' Globalness in India, Japan, and the United States Bernhard Swoboda, Trier University Johannes Hirschmann, Trier University

Leapfrogging vs. Switching to New Technologies in Developed & Emerging Markets

Deepa Chandrasekaran, University of Texas at San Antonio

Gerard J. Tellis, University of Southern California Gareth M. James, University of Southern California

Session 2.4.9 - Competitive

Track: 8 - Strategy, M&As and Competitiveness

Time: 14:30-15:45 Room: Surya

#### When do Cross-Cultural Mergers and **Acquisitions Succeed?**

Chair: Aseem Kaul, University of Minnesota

Operationalizing Cultural Differences with Country Level Scores: The Moderating Role of Contextual Factors Manish Popli, Indian Institute of Management Indore Vikas Kumar, University of Sydney

Culture's Consequences for Acquisition Performance: An Analysis of Statistical Artifacts, Moderators and the Context of **Emerging Markets** 

Daniel Rottig, Florida Gulf Coast University

The Effect of Cross-Border M&A Activity and M&A Cultural Diversity on CEO Pay

Padma Rao Sahib, University of Groningen Desislava Dikova. Vienna University of Economics and **Business** 

Hans van Ees, University of Groningen

Cross-National Distances and Acquired Subsidiary's Post-Acquisition Identity Change in Emerging-Market Firms' Crossborder M&As

Rushiun Liou, Texas A&M University -Central Texas Rekha Nicholson, University of the West of England

Session 2.4.10 - Interactive

Track: 3 - HRM and Organizational Behavior

Room: Royal Club Boardroom

Time: 14:30-15:45

Time: 14:30-15:45

Room: Roshni

#### Leading the International Enterprise

Chair: Anna Katharina Hildisch, University of Goettingen

Success of Single Founders in Entrepreneurial Firms from the Emerging Economy of China: The Perspective of Tertius **lungens Orientation** 

Liqun Wei, Hong Kong Baptist University Xi Zou, London Business School Junbang Lan, Hong Kong Baptist University

Leadership Development Practices as Drivers of Attitudinal **Outcomes** 

Violetta Khoreva, Hanken School of Economics Dmitri Melkumov, Hanken School of Economics

Role of Personal, Social, and Contextual Variables in Employee Turnover under Continuous Change: An Investigation of Indian Outsourcing Industry Anju Mehta, University of Northern Iowa

Caught Between Two Worlds: Subsidiary Managers and Executive Attention

Dwarkaprasad Chakravarty, Ivey Business School

Employee's Perceptions at Post M&A Integration: Changing Perceptions of Interpersonal and Procedural Justice on Organizational Identification

Ralf Bebenroth, Kobe University Nir Kshetri, University of North Carolina at Greensboro Tomoki Sekiguchi, Osaka University

Leadership in Tight and Loose Cultures: A Conceptual Exploration

Rakesh Mittal, New York Institute of Technology

Session 2.4.11 - Interactive

Track: 9 - Emerging Economies and EE MNEs

**Cultural Diversity** 

Chair: Vijay Edward Pereira, University of Portsmouth

A Dialectical Process View of Cultural Diversity and Geographic Diversity for Emerging Market MNEs

Yadong Luo, University of Miami Juan Bu, University of Miami

Vladislav Maksimov, University of Miami

Substitutes or Compliments: Relationship-Based Strategy and Innovation Strategy of Private Firms in China

Xiaoyu Zhou, ShanghaiTech University Daomi Lin, Sun Yat-sen University Song Wang, Zhejiang University

International Diversity and Performance in Knowledge Intensive Indian Firms: Moderating Role of 'Speed' and 'Cultural Distance'

Naveen K. Jain, University of Akron Debmalya Mukherjee, University of Akron Lin Yuan, University of Macau

Explaining Differences in Developing Countries' Compliance to Trips: Effect of Local vs. Foreign Firms and Supra-National Institutions

Kristin Brandl, University of Reading Izzet Darendeli, Temple University Robert D. Hamilton III, Temple University



A Multi-level Conceptualization and Empirical Examination of Reputation Risk in Latin America

William Newburry, Florida International University

Cultural Heterogeneity in the Emerging Economies and Its Effects on Foreign MNEs: Conceptualizing an Aggregate Culture Model to Understand the Cultural Differences Between Tier 1 and Tier 2 Cities

Komal Kiran Kalra, University of Victoria

Session 2.4.12 - Interactive

Time: 14:30-15:45 Track: 10 - Theories of the MNE and of FDI Room: Dhwani

#### Motives, Choices and Consequences in **Foreign Direct Investments**

Chair: Alvaro Cuervo-Cazurra, Northeastern University

Institutional Arbitrage as Motive for Outward FDI John Manuel Luiz, University of Cape Town Helena Barnard, GIBS, University of Pretoria

The Chicken or the Egg? Migrants and Foreign Direct Investment: an Exploratory Study

Pallavi Shukla, Rutgers University John Cantwell, Rutgers University

Entry-Mode and Growth Perspectives in the Offshoring of Business Services: Learning or Inertia?

Filippo Albertoni, Politecnico di Milano Stefano Elia, Politecnico di Milano Lucia Piscitello, Politecnico di Milano

Where do MNEs Locate their Foreign Direct Investments? An

Assessment of the Empirical Literature Bo Bernhard Nielsen, University of Sydney Christian Asmussen, Copenhagen Business School

Success of Fast Foreign Direct Investment Expansion Se Ho Cho, Rutgers Business School

Country-Of-Origin, Government-Based and Consumer-Based Advantage and Disadvantage of Foreignness, and Foreign Investment

Alvaro Cuervo-Cazurra, Northeastern University C. Annique Un, Northeastern University

Session 2.4.13 - Interactive

Time: 14:30-15:45 Track: 4 - Marketing and Social Communities Room: Maya

#### Digital Marketing in the Global Marketplace

Chair: Susan Mudambi, Temple University

Consumer Engagement with Firms through Social Media: A Comparative Study

Constanza Bianchi, Universidad Adolfo Ibanez Andres Cuneo, ESADE Business School Lynda Andrews, Queensland University of Technology

Can Social Media Marketing Improve Customer Relationship Capabilities and Firm Performance? Dynamic Capability

Zhan Wang, Saint Louis University Hyun Gon Kim, Rutgers Business School

Turning Complainers into Fans: Customer Complaint Handling in Multi-Channel Marketing

Alexander Rossmann, Reutlingen University

Kumar Rakesh Ranjan, Indian Institute of Management Tiruchirapalli

Praveen Sugathan, Indian Institute of Management Bangalore

The Influence of Green Word-of-Mouth (WOM) on Green Purchase Intentions: The Mediation Effects of Consumers' Conformity Behaviors

Sheng-Hsiung Chang, Tamkang University

Can the Internet Help SMEs in Reducing Export Barriers? Gianpaolo Baronchelli, University of Bergamo Sara Castelnuovo, Clifford Chance Pte Ltd Valeria Caviezel, University of Bergamo Antonio Majocchi, University of Pavia

A Study of Television Advertising in Brazil Marin Alexandrov Marinov, Aalborg University Svetla Trifonova Marinova, Aalborg University Dan Alex Petrovici, University of Kent John B. Ford, Old Dominion University

### **MONDAY, JUNE 29 - 15:45-16:15**

Time: 15:45-16:15 Room: Royal Ballroom

#### **Coffee Break**

Refreshments will be provided for conference participants at the Grand Ballroom and Royal Ballroom Foyers.

• This coffee break is sponsored by Aalto University School of Business in honor of the winner of the "That's Interesting!" Award. The award presentation will take place at the Royal Ballroom Foyer during the coffee break.

#### **MONDAY, JUNE 29 - 16:15-17:30**

Session 2.5.1 - Special Session Time: 16:15-17:30 Special Session Room: Grand Ballroom

#### Challenges Confronting Emerging Market IB **Educators** (AIB Fellows Educator of the Year Session)

Chair: Sushil Vachani, IIM Bangalore

Panelists:

Nick Binedell, GIBS Business School Nakiye Avdan Boyacigiller, Sabanci University Sushil Vachani, IIM Bangalore Vidya Yeravdekar, Symbiosis International University Bernard Yeung, National University of Singapore

Session 2.5.2 - Competitive Time: 16:15-17:30 Track: 5 - Geography of IB and Value Chains Room: Jamawar

#### **Networks and Economic Geography**

Chair: Snehal Suyash Awate, Indian School of Business

Economic Geography and Networks: Role of Local and Non-Local Ties in Cluster Evolution

Florian Täube, Université libre de Bruxelles Petra Sonderegger, independent

The Geographical Dispersion of Inventor Networks in Peripheral Economies

Marcelo F Cano-Kollmann, Temple University Ana Teresa Tavares-Lehmann, University of Porto



The Changing Geography of Value Creation: Evidence from Mobile Telecommunications

Marcus M. Larsen, Copenhagen Business School Timo Seppälä, Research Institute of the Finnish Economy Jyrki Ali-Yrkkö, Research Institute of the Finnish Economy

■ Trans-Local Connectedness and Local Cluster Dynamics Ekaterina Turkina, HEC Montréal Ari Van Assche, HEC Montréal

Session 2.5.3 - Competitive

Time: 16:15-17:30 Track: 9 - Emerging Economies and EE MNEs Room: Diya

#### Internationalization and Performance

Chair: Amit Karna, Indian Institute of Management Ahmedahad

Internationalization Scope, Context, Time, and Performance -Extending the Research Agenda to Multilatinas Luciano Ciravegna, King's College London Mauricio Melgarejo, INCAE Luis Lopez, INCAE

The Role of Dynamic Capabilities in Enhancing the Performance Effects of Internationalization of Emerging Market Firms: A Study of Indian Firms

Anish Purkayastha, Indian Institute of Management Ahmedabad

Amit Karna, Indian Institute of Management Ahmedabad Sunil Sharma, Indian Institute of Management Ahmedabad

Dhiman Bhadra, Indian Institute of Management Ahmedabad

Relationship between Internationalization and Innovation in **Emerging Economy Firms** 

Pooja Thakur Wernz, Virginia Tech University Shantala Samant, Virginia Tech University

Rapid Internationalization of Service Firms from an Emerging Market through Contextual and Strategic Lenses

Naveen K. Jain, University of Akron Nitin Pangarkar, National University of Singapore Lin Yuan, University of Macau Vikas Kumar, University of Sydney

Session 2.5.4 - Competitive

Time: 16:15-17:30 Track: 10 - Theories of the MNE and of FDI Room: Kamal

#### **Decision-Making When Going Internationally**

Chair: Sumit Kumar Kundu, Florida International University

Experiential Learning and Internationalization Paths of a Firm's Sourcina Activities

Carlos Adrian Rodriguez, INCAE

Risk Dynamics And Firms' Decision-Making Ininternational Entry Mode

Yanbin Jiang, Zhejiang University Kun Fu, Imperial College Shaheen Akter, TMCD, ODID, University of Oxford Jing Li, Zhejiang University Xiaobo Wu, Zhejiang Universit

SME'S International Market Entry: How do They Make Decision?

Gianpaolo Baronchelli, University of Bergamo Olli Kuivalainen, Lappeenranta University of Technology Ali Ahi, Lappeenranta University of Technology Mariella Piantoni, University of Bergamo

The Determinants of Strategic Asset Seeking Foreign Expansion of Emerging Economy Firms

Faisal Ahsan, Indian Institute of Management Lucknow Ashutosh Sinha, Indian Institute of Management Lucknow

Session 2.5.6 - Competitive

Track: 12 - Institutional and Political Environment

Time: 16:15-17:30 Room: Nithya

#### The Role of the State and Corruption

Chair: Michael A. Sartor, Queen's School of Business

Do State-Owners Facilitate or Constrain Corporate Strategies of Internationalization? The Role of Institutions Bo Bernhard Nielsen, University of Sydney Saul Estrin, London School of Economics

Klaus Meyer, CEIBS

Sabina Nielsen, Copenhagen Business School

SOE Internationalization and Resource Dependence: The Case of Vale

Suzana Rodrigues, Erasmus University & FUMEC University

Marleen Dieleman, National University of Singapore

The Law, Corruption and Reinvestment Decisions: The Transitional Periphery in Comparative Context Mehmet Demirbag, University of Strathclyde Martina McGuinness, University of Sheffield Geoffrey Wood, University of Warwick

Investing in Bribes: Role of International Anti-Corruption Regulations

Srividya Jandhyala, ESSEC Business School Fernando Oliveira, ESSEC Business School

Session 2.5.7 - Competitive

Track: 2 - Entrepreneurship and New Ventures

Time: 16:15-17:30 Room: Nidhi

#### **Capabilities Perspective to International** Entrepreneurship

Chair: Gary Knight, Willamette University

Microfoundations to the Capabilities Development and Deployment Activities in Firm Foundation and Early Internationalization

Jay Weerawardena, UQ Business School Gillian Sullivan Mort, La Trobe University Peter W. Liesch, University of Queensland

Competence: Not Attributes but Understanding-Based and Task Accomplishment

Peter Lamb, La Trobe Business School Peter W. Liesch, University of Queensland Jorgen Sandberg, UQ Business School

Entrepreneurial Initiative-taking and Improvising for Business Model Innovation: Subsidiary-Enabled Dynamic Capability for Cross-Divide Entry

Peter Ping Li, Copenhagen Business School Yangfeng Cao, Copenhagen Business School Jens Gammelgaard, Copenhagen Business School Tony Fang, Stockholm University



Time: 16:15-17:30

Session 2.5.10 - Interactive

Track: 4 - Marketing and Social Communities

Time: 16:15-17:30 Room: Royal Club

Boardroom

#### **Marketing Challenges in Multinational Environments**

Chair: Rakesh Mohan Joshi, Indian Institute of Foreign Trade

New 2°C Era: Multinational Corporations' Proactive Strategies for Climate Change Actions

Su-Chuan Yen, National Chung Hsing University Yu-Ching Chiao, National Chung Hsing University

Nonlinear Relationships between R&D, Firm Size and Corporate Social Responsibility

Yu-Shu Peng, National Dong Hwa University Altan-Uya Dashdeleg, National Dong Hwa University

A Comparative Study of Power of Large State-Owned and Private-Owned Sellers (Manufacturers) over Small Buyers (Distributors) under an Oligopolistic Industry Setting - The Case of the Steel Industry in China

Wei Liu, Manchester Business School Claudio De Mattos, Manchester Business School Nitin Sanghavi, Manchester Business School

Female Business Travelers' Unsatisfied Wish List? An Empirical Study of the International Hotel Industry Katharina Maria Hofer, Johannes Kepler University Linz Elfi Furtmueller, Innsbruck University Nicola Graf, Johannes Kepler University Linz

Export Pricing Strategy in Higher Education Services: A Conceptual Framework and Research Propositions Terry Wu, University of Ontario Institute of Technology Vik Naidoo, University of Sydney

Masstige Index for Measuring 'Brand Value' in Foreign Markets

Justin Paul, University of Puerto Rico

Session 2.5.11 - Interactive

Track: 3 - HRM and Organizational Behavior

Time: 16:15-17:30 Room: Roshni

#### **Crossing the Cultural Divide**

Chair: Fabian Jintae Froese, University of Goettingen

The Role of Organisational Values in Managing Employee Retention in Local and Foreign BPO Firms Alfred Presbitero, Deakin University Hernan Roxas, Deakin University Doren Chadee, Deakin University

Organizing Language Use: Practices of Plurilingualism Stephanie Jo Kent, UMass Amherst Jeffrey Kappen, Drake University

Disruption and Synergy: Cultural Friction in Leadership Beliefs and Foreign Invested Enterprise Survival Pamela Tremain Koch, Grand Valley State University Bradley James Koch, Grand Valley State University Tanya Menon, Ohio State University Oded Shenkar, Ohio State University

How We Do Things Around Here: the Relationship Between Societal and Ideal Organizational Culture Catherine Kwantes, University of Windsor Cheryl Boglarsky, Human Synergistics International

An Examination of Relationships between Management Practices and Performance: Evidence from India and Malaysia Takashi Sakikawa, Niigata University Kaushik Chaudhuri, Shiv Nadar University

Multilevel Moderating Effects of Career Orientation. Supportive Climate on Psychological Empowerment and Affective Commitment in China

Yi Yang, Yonsei University Yong Suhk Pak, Yonsei University

Azam Arif, Universiti Utara, Malaysia

Personality and Expatriate Job Performance: The Moderating Role of Expatriate Cross-Cultural Adjustment Odette Christie, University of Dallas Sri Beldona, University of Dallas

Non-Traditional Managers in International Assignments Cynthia Saldanha Halliday, Florida International University

Kowoon Kim, Florida International University Yue Zhao, Florida International University Mary Ann Von Glinow, Florida International University

Session 2.5.12 - Interactive

Track: 9 - Emerging Economies and EE MNEs

Room: Dhwani

#### The Role of Governments and Institutions

Chair: Alice de Jonge, Monash University

Learning from Formally Constructed Relationships with Single Networks-Nodes during Internationalization to Institutional Distant Markets

June Borge Doornich, University of Nordland

Examining How Firm-Level and Country-Level Factors Affect Lean Capability Development of Emerging Market Firms? Crystal X Jiang, Bryant University Omar Malik, Higher Education Madan Annavarjula, Bryant University

How Do Government Ownership and Political Connections Affect the Financial Market Performance of Chinese Acquirers?

Wenjun Tu, University of Nottingham, Ningbo Xiaolan Zheng, University of Nottingham, Ningbo Lei Li, Nottingham University Business School China

Leadership Mechanisms for Strategic Conformity to Ambidexterous Decision-Making under Family Ownership: Evidence from Emerging Economies Hong-Jen C. Chiu, National Taiwan University

Market Entry Strategies and Performance of Chinese Firms in Germany: The Moderating Effect of Government Support Dirk Holtbruegge, Friedrich-Alexander University of Erlangen-Nuremberg

Sue Claire Berning, Friedrich-Alexander University of Erlangen-Nuremberg

Public-Private Partnerships: From Social Dilemmas to Value Co-creation in Emerging Market

Shih-Chieh Fang, National Cheng Kung University Hsin-Hui Chou, National Cheng Kung University Chih-Fang Chiu, National Taiwan University Chih-Hao Tsai, National Sun Yat-sen University

Corporate Expansion during Pro-Market Reforms: The Role of Business Group Affiliation and Unrelated Diversification Deeksha Singh, Rutgers University

Chinmay Pattnaik, University of Sydney Elif Ketencioglu, Optus



#### Time: 16:15-17:30 Room: Maya

#### **International Business Research in India**

Chair: Elizabeth Rose, University of Otago

An Investigation on Effects of Intangible Assets on Degree of Internationalization

Bikramjit Ray Chaudhuri, Indian Institute of Management Calcutta

Santanu Bhadra, Indian Institute of Management Calcutta

Foreign Ownership, Royalty Payments and Expropriation of Minority Shareholders: Evidence from India

Aditya Mohan Jadhav, T. A. Pai Management Institute Durga Prasad, T. A. Pai Management Institute Srikanth P., T. A. Pai Management Institute

Is there Any Relationship between Foreign Direct Investment, Carbon Emission, Economic Growth, Trade and Energy Consumption: A Study Based on Japan

Ruhee Singh, Indian Institute of Foreign Trade Sweta Srivastava Malla, Indian Institute of Foreign Trade

Tax Havens: Conduits for Corporate Tax Malfeasance Akanksha Jalan, Indian Institute of Management Bangalore

R. Vaidyanathan, Indian Institute of Management Bangalore

Business Group Affiliation and Risk: A Contrast between Developed and Emerging Economies Vivek Kumar, XLRI Jamshedpur

Patterns of International Competitiveness of Indian MNEs: Which Capabilities Explain Sustained Internationalization?
K. S. Momaya, Indian Institute of Technology Bombay

Foreign Direct Investment and BRICS economies
Gaurav Agrawal, ABV-Indian Institute of Information
Technology and Management

Organizing the Unorganized? Towards a Model of the Emerging Market Informal Firms

K. Indu Rao, University of Twente

#### **MONDAY, JUNE 29 - 19:00-22:00**

Time: 19:00-22:00

#### **AIB Gala Event**

The Gala Event will take place at the Tamarind Tree. Bus service between Leela Palace and the Tamarind Tree will be provided, starting at 6pm. Please remember to have your name badges with you. Smart casual attire is recommended.

• The Gala Event is hosted by the Indian Institute of Management, Bangalore (IIMB).

### **TUESDAY, JUNE 30**

#### **TUESDAY, JUNE 30 - 8:00-8:45**

Time: 8:00-8:45

#### Fellows Café III

Start the day with a set of small group discussions hosted by an AIB Fellow, focused on an IB topic of current and mutual interest.

The 39 Country Initiative: What We Can Do to Help B-Schools in the Poorest Countries (Room: Maya)

Paul W. Beamish, Western University

Creating New Methodologies within and Bringing New Methodologies into IB/IM Research (Room: Roshni)
Timothy Devinney, University of Leeds

How Global Value-Added Chains are the Key to Understanding 21st Century IB (Room: Dhwani) Robert Grosse, American University of Sharjah

What Are Interesting Questions in International
Entrepreneurship Research? (Room: Royal Club Boardroom)
Patricia P. McDougall-Covin, Indiana UniversityBloomington

#### **TUESDAY, JUNE 30 - 9:00-10:15**

Session 3.1.1 - Panel Special Session

Time: 9:00-10:15 Room: Grand Ballroom

### Learning from External Knowledge Sources in the Global Economy

Chair: Stephen Tallman, University of Richmond

Panelists:

Stephen Tallman, University of Richmond Anupama Phene, George Washington University Farok J. Contractor, Rutgers Business School Manish K. Srivastava, Michigan Technological University Sai Yayavaram, Indian Institute of Management Bangalore

Session 3.1.2 - Competitive

Track: 8 - Strategy, M&As and Competitiveness

Time: 9:00-10:15 Room: Jamawar

#### **Competing with Local Firms in Global Settings**

Chair: Moritz Putzhammer, WU Vienna

Global Diversification Discount and Its Discontents: A Bit of Self-Selection Makes a World of Difference Sungyong Chang, Columbia University Bruce Kogut, Columbia University Jae-Suk Yang, Columbia University

The Second-Home Model toward the Dual-Core Paradigm: The Implications of ISE for MNEs from Advanced and Emerging Economies

Peter Ping Li, Copenhagen Business School



Do Birds of a Feather Flock Together? Asymmetric Rivalry between Multinational and Local Firms in a Multimarket Setting

Rupanwita Dash, Indian Institute of Management Bangalore

The Role of Experiential Learning in Overcoming the Liability of Foreignness

Yunok Cho, Renmin University of China Jaeyong Song, Seoul National University

Session 3.1.3 - Competitive

Track: 5 - Geography of IB and Value Chains

Time: 9:00-10:15 Room: Diva

#### Offshoring and Governance

Chair: Marcus M. Larsen, Copenhagen Business School

Disentangling the Role of Modularity and Bandwidth in the Entry Mode Choice

Stefano Elia, Politecnico di Milano Silvia Massini, University of Manchester Rajneesh Narula, University of Reading

A Multi-level Analysis of Project, Firm and Country Characteristics on Offshoring Decisions for Clinical Trials in the Biopharmaceutical Industry

Pooja Thakur Wernz, Virginia Tech University Christian Wernz, Virginia Tech University

Coordination Difficulty and Performance in the Offshoring Context: The Moderating Effect of Governance Mode and Experience

Niccolo Pisani, University of Amsterdam Kannan Srikanth, Singapore Management University Joan Enric Ricart, IESE

Session 3.1.4 - Competitive

Time: 9:00-10:15 Track: 6 - Innovation and Knowledge Management Room: Kamal

#### **Exploration and Exploitation Across Borders**

Chair: Kazuhiro Asakawa, Keio University

Managing Innovation Ambidexterity via Supplier Involvement: The Advantage of Foreignness in the Brazilian Automotive Industry

Denise Dunlap, Northeastern University Jose-Mauricio G. Geleilate, Florida International University

Ronaldo Parente, Florida International University Tucker Marion, Northeastern University

Solving Environmental Problems: Coordination in Collaborative Search across Borders

Christoph Grimpe, Copenhagen Business School Anders Oerding Olsen, Copenhagen Business School Wolfgang Sofka, Copenhagen Business School

Search Scope and Innovation Performance: The Moderating Role of Technological Spillovers, Product Market Rivalry and Geographic Proximity

Jie Wu, University of Macau Ajai Gaur, Rutgers University Debmalya Mukherjee, University of Akron Shuaihe Zhuo, University of Macau

In Harsh and Slack Times: How Does Prior Performance Affect the Intensity, The Structure and the Direction of Knowledge Seeking Boundary Spanning?

Felipe Monteiro, INSEAD Thomas Klueter, IESE

Session 3.1.5 - Panel

Track: 9 - Emerging Economies and EE MNEs

#### A Continent Whose Time has Come: How to Explode the Amount of IB Research in and on **Africa**

Chair: Michael J Mol, Copenhagen Business School

Panelists:

Michael J Mol, Copenhagen Business School Amon Chizema, University of Birmingham John Manuel Luiz, University of Cape Town

Session 3.1.6 - Panel

Track: 15 - Teaching IB (Special Track)

Time: 9:00-10:15 Room: Nithya

Time: 9:00-10:15

Room: Sitara

#### X-Culture: Optimizing the Use of X-Culture in **International Business Courses**

Chair: Vasyl Taras, University of North Carolina at Greensboro

Panelists:

Karen Lynden, Rowan-Cabarrus Community College Vasyl Taras, University of North Carolina at Greensboro Soma Arora, Institute of Management Technology Cyntia Calixto, Fundação Getúlio Vargas Susan Forquer Gupta, Monmouth University Suchita Jha, Symbiosis Institute of International Business Raghu Kurthakoti, Arcadia University Daniel Rottig, Florida Gulf Coast University Fabiana Sciarelli, Unitelma Sapienza University of Rome Bindu Vyas, King's College

Session 3.1.7 - Competitive

Track: 12 - Institutional and Political Environment

Time: 9:00-10:15 Room: Nidhi

#### **CSR and Ethics in IB**

Chair: Ivan Montiel, Loyola Marymount University

Rise of Chinese Banks and the Melding of Institutional Logics and Ethics in International Banking

W Travis Selmier II, Indiana University

American MNEs: In Search of Legitimacy When You're WEIRD

Matthew Mitchell, Drake University Craig VanSandt, University of Northern Iowa Mukesh Sud, Fairfield University

Gender Diversity in Central Banks

Amir Shoham, Temple University

Patricia Charlety, ESSEC Business School and THEMA Davide Romelli, ESSEC Business School and THEMA Estefania Santacreu-Vasut, ESSEC Business School and **THEMA** 

Political Competition and Corporate Bribery: Evidence from South Korea

Yujin Jeong, American University Jordan Siegel, Harvard Business School



#### Session 3.1.10 - Interactive

Track: 9 - Emerging Economies and EE MNEs

Time: 9:00-10:15 Room: Royal Club Boardroom

**Entry Mode Strategy** 

Chair: Satyanarayana Rentala, Pondicherry University

Market Entry Strategies and Performance of Indian Firms in Germany: The Moderating Effect of International Experience Dirk Holtbruegge, Friedrich-Alexander University of Erlangen-Nuremberg

Ritam Garg, Friedrich-Alexander University of Erlangen-Nuremberg

Testing the Internalization Theory in Emerging Markets: The Role of Firm-Specific Assets and Asset Dispersion in the Multinationality-Performance Relationship

Sumit Kumar Kundu, Florida International University Ahmet Kirca, Michigan State University Whitney Douglas Fernandez, San Diego State University

Business Model Internationalization in the Automotive Industry - A Process Model of Market Entry into Emerging Markets Christian Landau, EBS Business School Amit Karna, Indian Institute of Management Ahmedabad Miriam Sailer, EBS Business School

Balancing Headquarters Commitment and Subsidiary Employee Involvement: An Examination of Japanese MNC Country Managers in Asean

Katsuhiko Shimizu, Keio University

Institutional Signatures or Firm-specific Imprints?: Joint Venture Profiles and the Performance Panorama in Five Emerging Market Groups

Hemant Merchant, University of South Florida St. Petersburg

Antecedents to Different Motives of Foreign Expansion of Emerging Economy Firms

Faisal Ahsan, Indian Institute of Management Lucknow Ashutosh Sinha, Indian Institute of Management Lucknow

Subsidy, Learning, Innovation and Export: How Do Emerging Economy Firms Become Exporters?

Yong Ju Shim, FGV-EAESP Paulo Roberto Arvate, FGV-EAESP

Location Decisions of Chinese Multinationals: The Role of Overseas Communities

Bas Karreman, Erasmus University Rotterdam Martijn Burger, Erasmus University Rotterdam Frank van Oort, Utrecht University

Session 3.1.11 - Interactive

Time: 9:00-10:15 Room: Roshni Track: 3 - HRM and Organizational Behavior

#### **Global HRM Practical Challenges**

Chair: Anna Katharina Hildisch, University of Goettingen

You've Come a Long Way, Baby? Women in the Maritime Industry: Identifying Attitudinal and Structural Impediments Joan P. Mileski, Texas A&M University at Galveston Wyndylyn von Zharen, Texas A&M University

Cultural Diversity as a Competitive Tool P.T. Navendra, University of Dallas Sri Beldona, University of Dallas

Does Size Matter? The Effect of Institutional Size on Global Virtual Teams

Grishma Shah, Manhattan College A.F.M Jalal Ahamed, Binus Business School Pawel Bryla, University of Lodz

A Yin-Yang Harmony Perspective to Labor-Management Conflicts in China: A 5C Model for Conflict Resolution Tachia Chin, Guangdong University of Foreign Studies Tony Fang, Stockholm University

Managerial Assignments of Credit and Blame: A Three Country Study

C Lakshman, Tongji University

Foreign Employee's Responses to the 2011 Triple Disaster in Japan

Ralf Bebenroth, Kobe University Nir Kshetri, University of North Carolina at Greensboro

Session 3.1.12 - Interactive

Track: 10 - Theories of the MNE and of FDI

Time: 9:00-10:15 Room: Dhwani

#### **Determinants and Consequences of** Internationalization Strategies

Chair: Pallavi Shukla, Rutgers University

Strategic Fit in Emerging Economy Firms' Internationalization: A Configurational Approach

Yi Li, Australian National University Lin Cui, Australian National University Di Fan, Deakin University

Performance Feedback and International Expansion K. Skylar Powell, Western Washington University

Reconstructing Hennart's Transaction Costs Theory of Equity Joint Ventures

Shih-Fen Chen, Ivey Business School

Do Resource Seeking Motivations Impact the Performance of Acquisitions?

Sathyajit Gubbi, University of Groningen B. Elango, Illinois State University

The Impact of Multinationality on Performance: A Comment Keith J Kelley, University of Michigan-Flint

Export Intermediary Firms: The Study of Performance Determinants via Structural Equation Modeling Pornlapas Suwannarat, Mahasarakham University

The Internationalization of Distribution Channels in Semiconductor Industry: The Uppsala Business Network Model

Joseph Shyh-Yeu Tzou, National Taiwan University

Food Retail FDI: Learning Through History Brenda Sternquist, Michigan State University Blake Runnalls, Michigan State University

#### **TUESDAY, JUNE 30 - 10:15-10:45**

Time: 10:15-10:45 Room: Royal Ballroom

#### **Coffee Break**

Refreshments will be provided for conference participants at the Grand Ballroom and Royal Ballroom Foyers.





#### **TUESDAY, JUNE 30 - 10:45-12:00**

Session 3.2.1 - Special Session

**Special Session** 

Time: 10:45-12:00 Room: Grand Ballroom

Time: 10:45-12:00

**Investing in Development - Reforming International Governance and MNEs:** International Investment Agreements and **Taxation (UNCTAD Special Session)** 

Chairs: Hafiz Mirza, UNCTAD and Axèle Giroud, **UNCTAD** 

#### Panelists:

Peter Buckley, University of Leeds Sarianna Lundan, University of Bremen Premila Nazareth, UNCTAD Felipe Monteiro, INSEAD Ram Mudambi, Temple University

Session 3.2.2 - Panel

Time: 10:45-12:00 Special Session Room: Jamawar

#### Think Global, Act Local: Best Practices for Managing and Developing AIB Chapters

Chairs: Daniel Rottig, Florida Gulf Coast University and Elizabeth Rose, University of Otago

#### Panelists:

Daniel Rottig, Florida Gulf Coast University Elizabeth Rose, University of Otago Kazuhiro Asakawa, Keio University T.S. Chan, Lingnan University Abel Kinoti, Riara University Stephan Manning, University of Massachusetts Boston William Newburry, Florida International University Lukasz Puslecki, Poznan University of Economics S. Raghunath, Indian Institute of Management Bangalore Piotr Trapczynski, Poznan University of Economics

Session 3.2.3 - Competitive

Track: 3 - HRM and Organizational Behavior Room: Diya

#### **Diversity and Creative Friction**

Chair: Helene Tenzer, Tuebingen University

Lesbian, Gay, Bisexual and Trans (LGBT) Expatriates- An Intersectionality Perspective

Varina Paisley, University of New South Wales Mark Tayar, Macquarie University

The Impact of Language Barriers on Interaction Processes, Knowledge Exchange and Team Cognition in Multinational Teams

Helene Tenzer, Tuebingen University Markus Pudelko, Tuebingen University Mary Zellmer-Bruhn, University of Minnesota Mary Maloney, University of St. Thomas

Creativity and Social Alienation: The Costs of Being Creative Guangxi Zhang, Zhejiang University of Technology

Transformational Leadership Behaviors in Different Contexts: A Comparison of Russia and Finland Alexei Koveshnikov, Aalto University

Mats Ehrnrooth, Hanken School of Economics

Session 3.2.4 - Competitive

Track: 6 - Innovation and Knowledge Management

MNC Structure and Innovation

Chair: C. Annique Un, Northeastern University

Time: 10:45-12:00

Time: 10:45-12:00

Time: 10:45-12:00

Room: Sitara

Room: Kamal

Does Strategic Planning determine Innovation in Organizations?

Safal Batra, IMT Ghaziabad Sunil Sharma, IIM Ahmedabad Mukund R Dixit. IIM Ahmedabad Neharika Vohra, IIM Ahmedabad

Exploring the Role of Formalization, Centralization, and Coordination on Cultural Competitiveness and Firm Performance

Artur Baldauf, University of Bern Simone Schweiger, University of Bern

How Valuable Is Information and Communication Technology? A Study of Emerging Economy Enterprises Yadong Luo, University of Miami

Juan Bu, University of Miami

Session 3.2.5 - Competitive

Track: 10 - Theories of the MNE and of FDI

Again, but This Time Better - Leveraging **Experience When Going International** 

Chair: Timothy Devinney, University of Leeds

B The Impact of Prior Subsidiary Relatedness on New Subsidiary Performance

Dwarkaprasad Chakravarty, Ivey Business School Andreas Schotter, Ivey Business School Brian Pinkham, Ivey Business School Paul W. Beamish, Western University

The Effects of Experience on Choosing an International Entry Mode

Ryan Tang, University of Technology Sydney Timothy Devinney, University of Leeds

Re-Born Internationally! Do Past Antecedents Affect Performance in Re-Internationalizing Firms?

Salman Siddeeque Ali, Indian Institute of Management Ahmedabad

Ajeet Narain Mathur, Indian Institute of Management Ahmedabad

Session 3.2.6 - Competitive

Track: 9 - Emerging Economies and EE MNEs Room: Nithya

**EMNCs and Entry Modes** 

Chair: Helena Barnard, GIBS, University of Pretoria

Home Country Effects in Cross-Border Acquisitions: Gaining Confidence in Majority Control Abroad Zhenzhen Xie, Tsinghua University

Jiatao Li, Hong Kong University of Science and Technology

Opportunities and Challenges for Multiple-Embeddedness through Mergers and Acquisitions in Emerging Economies Surender Munjal, University of Leeds

Vijay Edward Pereira, University of Portsmouth



The Impact of Institutional Distance, Government Support and Firms' Acquisition Capability on the Equity Ownership Acquired by Emerging Multinationals in Cross-Border Acquisitions

Claudia Frias Pinto, EAESP-FGV

Christian Falaster, Universidade Nove de Julho

Renata Canela, Universidade Nove de Julho

Maria Tereza Fleury, Fundacao Getulio Vargas

Afonso Fleury, Universidade de Sao Paulo

Legitimate and Illegitimate Constraints: Managing in Limited Mandate Subsidiaries

Helena Barnard, GIBS, University of Pretoria Deepa Sita, GIBS, University of Pretoria

Session 3.2.7 - Competitive

Time: 10:45-12:00

Track: 6 - Innovation and Knowledge Management

Room: Nidhi

#### **Innovation and the Drivers of MNCs Performance**

Chair: Deepak Somaya, University of Illinois at Urbana-Champaign

Is There a Multinationality-Performance Effect? Exploring the Multinationality-Performance Relationship

Heather Berry, George Washington University Aseem Kaul, University of Minnesota

Of Marshallian Scissors & Blades: Demand Shocks, Import Exposure, and Innovation in Indian Influenza-Vaccine Markets Matej Drev, Georgia Institute of Technology

Chirantan Chatterjee, Indian Institute of Management Bangalore

Arzi Adbi, INSEAD

How Does Technological Relatedness between Cross-Border M&A Partners Affect Innovation Performance? A Moderating Role of Organizational Integration

Youngwoo Lee, Korea University Moonsik Shin, Korea University

Capability and Organizational Co-Evolution in Offshoring Carlos Adrian Rodriguez, INCAE

Omar Nohad Toulan, McGill University

Session 3.2.8 - Competitive

Time: 10:45-12:00

Track: 4 - Marketing and Social Communities Room: Yatra

#### **Insights into Buyer-Supplier Relationships**

Chair: Susan Mudambi, Temple University

Exploring Coopetition - When Partners Start to Compete Emilene Leite, Uppsala University Susanne Aberg, Uppsala University Cecilia Pahlberg, Uppsala University

The Effect of Economic Crises on Long-Term Orientation in Buyer-Supplier Relationships

Brenda Sternquist, Michigan State University Lindsey M Cohan, Perishables

Curtailing Ex-Post Opportunism from a Symbiotic Relationship in High-Tech Industry

Pei-Li Yu, National Cheng Kung University

Export Performance, Marketing Mix Adaptation and Contingency Theory: An Empirical Study of Austrian SMEs Manfred Fuchs, University of Graz Mariella Koestner, University of Graz

Session 3.2.10 - Interactive

Track: 10 - Theories of the MNE and of FDI

Room: Royal Club Boardroom

Time: 10:45-12:00

Time: 10:45-12:00

#### International Business in Emerging Markets

Chair: Ziliang Deng, Renmin University of China

Early Internationalization and Contemporary Foreign Expansion in China

Jiangling Yi, Nanjing University

Christopher Marguis, Harvard Business School

Strategy for International Expansion and Overcoming Liability of Foreignness: Analysis of Multinationals of Emerging Economy

Anish Purkayastha, Indian Institute of Management Ahmedabad

Inter-organizational Imitation in the Choice of FDI-based Market Entry Modes: Evidence from Indian Multinationals K.V. Mukundhan, Indian Institute of Management Kozhikode

Nandakumar Mankavil Kovil Veettil, University of Salford

What Drives Africa's FDI Inflows & Outflows? A Macro-Theoretic Perspective

Everlyne Misati, Florida International University Sumit Kumar Kundu, Florida International University Fred O. Walumbwa, Florida International University

Zooming in On the Cross-Border M&As of Emerging Market MNEs through the Internationalization Process Model Manish Popli, Indian Institute of Management Indore

The Locational Strategies of MNEs Committed to Reducing Greenhouse Gas Emissions

Jerry Patchell, Hong Kong University of Science and Technology

Session 3.2.11 - Interactive

Track: 12 - Institutional and Political Environment Room: Roshni

#### **CSR in IB**

Chair: Maria-Alejandra Gonzalez-Perez, Universidad **EAFIT** 

Institutional Sophistication and Stakeholder Management in **Emerging Markets** 

Meng Zhao, Renmin University of China

Seung Ho Park, China Europe International Business

Follow the Herd: How Organizational Level Legitimacy Can Give a Helping Hand to Bridge Formal Institutional Voids - The Case of Employee Stock Ownership Plans in MNEs

Jana Oehmichen, Georg-August University of Goettingen Michael Wolff, Georg-August University of Goettingen Ulrike Zschoche, Georg-August University of Goettingen

Three Pillars of CSR: A Firm-Level Analysis of Korean MNEs in China

Soonkyoo Choe, Yonsei University Jihoon Kang, Yonsei University Younghoon An, Yonsei University

CSR Practices in China: A Comparative Study of Indigenous and Multinational Companies

Xiangxiang Hong, Nottingham University Business School China

Michal Lemanski, Nottingham University Business School



Selective Engagement in Corporate Social Responsibility: An Institutional Perspective

Jie Zou, Peking University Changgi Wu, Peking University

Institutional Change and MNE CSR Learning Jing'an Tang, Sacred Heart University

The Influence of MNEs on Indiaenous Firms' Involvement of Voluntary CSR Activities in an Emerging Market - The Chinese Context

Ying Liu, Florida International University Mary Ann Von Glinow, Florida International University

Session 3.2.12 - Interactive

Time: 10:45-12:00 Track: 11 - Corporate Governance in IB Room: Dhwani

#### Transparency and Accountability: Diverse **Contexts, Diverse Research Methods**

Chair: Deepak K Datta, University of Texas at Arlington

Improving Transparency in Governance: The Case of Sustainability Reporting

Rama Kumari Jayanti, Cleveland State University

International Accountability Standards Across National Business Systems: A Neo-Institutional Perspective Steve Michael Loren, University of Massachusetts Boston Suhaib Riaz, University of Massachusetts Boston

Corporate Governance and Firm Performance in Publicly Listed Banks from Eastern Europe and Russia Alexander Settles, Rutgers University

Earnings Quality and Corporate Social Responsibility: Evidence from China

Jie Zhang, China Huarong Asset Management Co., Ltd. Chang Song, Renmin University of China

Xiyou Liu, Audit Research Institute of China's National Audit Office

Jiawen Yang, George Washington University

Religion and Corporate Governance Jaehyeon Kim, University of Hawaii at Manoa Shirley Daniel, University of Hawaii at Manoa

Efficiency and CSR - The Role Corporate Governance Barbara Brenner, Danube University Krems Shalini Rogbeer, European Business School

Developing a Model for Introducing a Social Credits Trading Scheme in India: International business considerations Raji Ajwani, Symbiosis Centre for Management

Time: 10:45-12:00 Session 3.2.13 - Interactive Track: 6 - Innovation and Knowledge Management Room: Maya

#### **Innovation in the Multinational Context**

Chair: Michael J Mol, Copenhagen Business School

Entrepreneurship and Innovation in New Venture Teams: Outlining the Role of Culture

Mourad Dakhli, Georgia State University Wade Danis, University of Victoria Qing Li, Shanghai University

Jordan Siegel, Harvard Business School

Do Institutions Matter in Knowledge Creation? Quantifying the Impact of Institutional Affiliation on R&D Professionals Lynn Pyun, Baruch College, CUNY

Innovation, Globalization and the Size of Indian Firms: Unpacking Heterogeneity Patterns

Sumit Majumdar, University of Texas at Dallas Abhijit Mandal, City University, London

Exploring the Link between Open Innovation and Internationalization in High-Tech SMEs

Matevz Raskovic, University of Ljubljana

Miha Cerne, University of Ljubljana

Desislava Dikova, Vienna University of Economics and **Business** 

Andreja Jaklic, University of Ljubljana

Internationalization Experience and the Evolution of Dynamic Capability in the Indian IT Firms

Partha Mukerjee, University of New South Wales Pradeep Kanta Ray, University of New South Wales Sangeeta Ray, University of Sydney Zahid Riaz, Lahore School of Economics

#### **TUESDAY, JUNE 30 - 12:00-13:00**

Time: 12:00-13:00 Room: Royal Ballroom

#### Lunch

Lunch will be provided for conference participants at the Leela Palace Grand and Royal Ballroom Foyers.

#### **TUESDAY, JUNE 30 - 13:00-14:15**

Session 3.3.1 - Special Session Time: 13:00-14:15 **Special Session** Room: Grand Ballroom

#### 2015 JIBS Decade Award

Chair: John Cantwell, Rutgers University

The 2015 JIBS Decade Award, honors the most influential paper published in the 2005 volume of the Journal of International Business Studies.

A Retrospective on their article by the winners of this year's JIBS Decade Award - Reconsidering the issues raised in their 2005 JIBS paper on "Probing theoretically into Central and Eastern Europe: transactions, resources, and institutions" Klaus Meyer, CEIBS

Mike Peng. University of Texas at Dallas

Discussants and Commentators:

Mark Peterson, Florida Atlantic University Tatiana Kostova, University of South Carolina G. Tomas M. Hult, Michigan State University

The JIBS Decade Award is sponsored by Palgrave Macmillan.



Session 3.3.2 - Competitive

Track: 9 - Emerging Economies and EE MNEs

Session 3.3.4 - Competitive

Track: 12 - Institutional and Political Environment Room: Kamal

Time: 13:00-14:15

Time: 13:00-14:15

#### **Business Groups**

Chair: Ilya Cuypers, Singapore Management University

The Relationship between FDI Decisions and Business-Group Insider Control: Evidence from Taiwanese Group-Affiliated Firms Investing in Chinese Market

Wen-Ting Lin, National Chung Cheng University Ming-Chang Huang, Providence University Ya-Ping Chiu, Chung Yuan Christian University Hsiang-Lin Cheng, National Chung Cheng University

Does Business Group Affiliation Help Translate Research Inputs into Export Expansion? Empirical Evidence from the Indian Pharmaceutical Sector

Tatiana S. Manolova, Bentley University Saptarshi Purkayastha, Indian Institute of Management Calcutta

Linda F. Edelman, Bentley University

Partnering with Business Group Firms: The Effect of Group Size on Value Creation and Value Distribution

Ilya Cuypers, Singapore Management University Youtha Cuypers, University of Hong Kong Jung Yeon Lee, California State University, Fullerton

Centralization of Intra-Group Equity Ties and Performance of **Business Group Affiliates** 

Ishtiaq Mahmood, National University of Singapore Hongjin Zhu, McMaster University Akbar Zaheer, University of Minnesota

Session 3.3.3 - Competitive

Time: 13:00-14:15 Room: Diva

Time: 13:00-14:15

Room: Jamawar

Track: 8 - Strategy, M&As and Competitiveness

#### Managing Alliances and Networks in the Global Context

Chair: Snehal Suyash Awate, Indian School of Business

A Yin-Yang Perspective of Relational (Guanxi) Gatekeeping in Business Network Management in China

Hongzhi Gao, Victoria University of Wellington Monica Ren, Macquarie University Qing Miao, Jilin University

Think Globally, Act Cooperatively: Exploring Internationalization and Innovation Strategies at the MNE-INV Interface

Shameen Prashantham, Nottingham University Business School China

Anoop Madhok, York University

Institutional and Cultural Dynamics in Strategic Decision-Making to Innovate

Hong-Jen C. Chiu, National Taiwan University

Institution and Location Strategies of Multinationals Corporations from Emerging Economies: Evidence from China's Cross-border Merger and Acquisitions

Peter Buckley, University of Leeds

Pei Yu, Wuhan University of Technology

Qing Liu, University of International Business and **Economics Beijing** 

Surender Munjal, University of Leeds

Pan Tao, Shandong University of Finance and Economics

#### Country-Level Institutions and Their Impact

Chair: Bo Bernhard Nielsen, University of Sydney

Configuring an Innovative Society: A Dual Perspective of Cultural and Institutional Varieties

Di Fan, Deakin University

Yi Li, Australian National University Liang Chen, University of Leeds

Institutions and the Strategic Choices of Multinational Enterprises

Jin Uk Kim, University of Illinois at Urbana Champaign

Host-Country Networks and Institutional Awareness Angelika Lindstrand, Stockholm School of **Economics/Stanford University** Kent Eriksson, Stanford University

Session 3.3.5 - Panel

Special Session Room: Sitara

#### New Perspectives on Foreign Cultures as Sources of New Knowledge for Individuals and Firm

Chair: Arie Lewin, Duke University

Panelists:

Arie Lewin, Duke University Shige Makino, Chinese University of Hong Kong Rosalie Tung, Simon Fraser University

Session 3.3.6 - Competitive

Time: 13:00-14:15 Track: 11 - Corporate Governance in IB Room: Nithya

#### **New Perspectives on Ownership Heterogeneity**

Chair: Rakesh Sambharya, Rutgers University

Ownership, Time Horizon and Corporate Social Responsibility around the World

Jongmoo Jay Choi, Temple University Jimi Kim, Temple University

Do Expatriates, as MNE Parent-Foreign Subsidiary Governance Mechanisms, Really Impact Foreign Subsidiary Performance?

Bassam E. Farah, American University of Beirut Rida Elias, American University of Beirut Paul W. Beamish, Western University

Promoter Ownership and Performance in Publicly Listed Firms in India: Does Group Affiliation Matter?

Ansgar Richter, University of Liverpool Indrani Chakraborty, Institute of Development Studies

Kolkata



Session 3.3.7 - Panel

Track: 13 - Economics, Finance and Accounting

Time: 13:00-14:15 Room: Nidhi

Three Decades of SAARC: Delayed Promises or **Dashed Hope?** 

Chair: Mohammad Niamat Elahee, Quinnipiac University

Panelists:

Mohammad Niamat Elahee, Quinnipiac University Sumit Kumar Kundu, Florida International University Basu Sharma, University of New Brunswick-Fredericton

Session 3.3.8 - Competitive

Time: 13:00-14:15 Track: 2 - Entrepreneurship and New Ventures Room: Yatra

**Emerging Markets, Transnationality, and Inward-Outward Internationalization** 

Chair: Arpita Joardar, Clark University

To Benefit or Not To Benefit? Examining the Duality of Foreignness and Entrepreneurial Orientation on Performance Arpita Joardar, Clark University Sibin Wu, University of Texas Pan American

Social Ties, Venture Creation, and Home Country Entry by Transnational Entrepreneurs

Sarika Pruthi, San Jose State University Mike Wright, Imperial College London

Explaining the Degree and Scope of Internationalization of Russian New Ventures

Irina Mihailova, Aalto University Igor Laine, Lappeenranta University of Technology Galina Shirokova, Saint Petersburg University

Session 3.3.9 - Competitive

Time: 13:00-14:15 Track: 14 - Research Methodology in IB (Special Track) Room: Surya

Research Methods in IB

Chair: David Reeb, National University of Singapore

MNC Structure, Complexity, and Performance: Insights from NK Methodology

Sokol Celo, Suffolk University I. Kim Wang, Suffolk University James F. Nebus, Suffolk University

The Efficacy of Formative versus Reflective Measures of Corporate Reputation: An Information Processing Approach James Agarwal, University of Calgary Oleksiy Osiyevskyy, Northeastern University

(Mis)using Interaction terms in International Business David Reeb, National University of Singapore

Time: 13:00-14:15 Session 3.3.10 - Interactive Track: 12 - Institutional and Political Environment Room: Royal Club

Boardroom

**Government and Politics** 

Chair: Alice de Jonge, Monash University

Minority State Ownership and Investment Risk Management in Mega-Projects Around the World

Paul Martin Vaaler, University of Minnesota Barclay Edward James, Universidad San Francisco de Quito School of Business

Governments and Businesses in the Context of International Competitiveness: An Analysis of the Role of Government Policies on Diversification of Exports of Brazilian Companies of Capital Goods

Diego Bonaldo Coelho, ESPM Moacir Miranda Oliveira, University of São Paulo Felipe Borini, ESPM

SOE Strategic Behavior When Entering Competitive Host Markets

Birgitte Grogaard, University of Calgary Asmund Rygh, BI Norwegian Business School Gabriel R.G. Benito, BI Norwegian Business School

Government Specific Advantage (GSA): An Extention of Ownership Advantages

Dale Dejong, Florida International University Yue Zhao, Florida International University Lucas Wenger, Florida International University

Strategies and Government Policies that Support Internationalization in Brazil: The National Financing System and the Role Played by BNDES

Diego Bonaldo Coelho, ESPM Moacir Miranda Oliveira, University of São Paulo

Militarization as an Institutional Context for Entrepreneurial Innovation

Todd Masaru Inouye, University of Hawaii at Manoa

Impact of Corruption on Competition in India: Which Partner Gets to Acquire the IJV?

Shailen Kumar Dalbehera, Indian Institute of Management Bangalore

Session 3.3.11 - Interactive

Track: 11 - Corporate Governance in IB

Leveraging Social Responsibility for **Competitive Success** 

Chair: Thomas Andre, Ecole Polytechnique

Disasters that Never Were: What Helps Prevent CSR Failure in Offshore Outsourcing Relationships?

Michael J Mol, Copenhagen Business School Kamel Mellahi, University of Warwick Sun Hye Lee, University of Warwick

Gaining Competitive Advantage through Carbon Constrained Strategies: Evidence from Brazilian Energy Sector

Monica Cavalcanti Sa de Abreu, Federal University of Ceara

Ana Rita Pinheiro de Freitas, Federal University of Ceara Silvia Maria Dias Pedro Rebouças, Federal University of Ceara

Social Risk and the Management of MNCs - From Risk Society to International Business Management Jacob Taarup-Esbensen, Copenhagen Business School

New Approaches in Overcoming Liability of Foreignness: The Effects of Strategic Social Responsibility

Jialiang Zhang, Renmin University of China Majid Ghorbani, Renmin University of China Weiguang Li, Renmin University of China Ziyang Liu, Renmin University of China

How Do CEOs Perceive Business-Aligned CSR? Co-word Analysis of U.S., Korean and Japanese CEO Letters

Youjin Baik, Yonsei University Soonkyoo Choe, Yonsei University Young-Ryeol Park, Yonsei University



Time: 13:00-14:15

Room: Roshni

Session 3.3.12 - Interactive

Track: 3 - HRM and Organizational Behavior

**Nurturing Global Talent** 

Chair: Dhara Shah, Griffith University

Managing Talents in Nordic MNCs: The Impact of

Socialization Mechanisms

Violetta Khoreva, Hanken School of Economics Edyta Kostanek, Hanken School of Economics

Maarten van Zalk, Orebro University

An Employability Skill Assessment Framework for Indian Organizations

Chithra Rema, Pondicherry University

Corporate Social Initiatives and Employee Retention

Christiane Bode, INSEAD

Jasjit Singh, INSEAD

Michelle Rogan, INSEAD

The Influence of Talent Management Practices on Competitive Advantages in Emerging Market Firms: Evidence from Russian Companies

Marina Latukha, St. Petersburg State University

Change in China? Taking Stock of Blue Collars' Work Values Marina Schmitz, University of Goettingen

On the Psychological Effects of Talent Status Self-Awareness among High-Potentials in MNCs

Jennie Sumelius, Hanken School of Economics

Mats Ehrnrooth, Hanken School of Economics

Ingmar Bjorkman, Aalto University

Kristiina Makela, Aalto University

Adam Smale, University of Vaasa

Susanna Taimitarha, Hanken School of Economics

Training and Development in Talent Management Process: A Case Study in Turkey

Berrin Guner, Rowan University

Nevin Deniz, Marmara University

Busra Ercokses, Yapi Kredi Bankasi

Managing Yopatriates: A Longitudinal Study of Generation Y Expatriates in an Indian MNC

Liza Howe-Walsh, University of Portsmouth

Vijay Edward Pereira, University of Portsmouth

Ashish Malik, Newcastle Business School

Session 3.3.13 - Interactive

Time: 13:00-14:15 Track: 9 - Emerging Economies and EE MNEs Room: Maya

#### **Networks and Business Groups**

Chair: Gaurav Agrawal, ABV-Indian Institute of Information Technology and Management

Do Business Group Affiliated Firms Benefit from Knowledge Sharing When They Go Abroad? The Moderating Role of Diversification

Jiyoung Shin, Korea University

Kihyun Kim, Korea University

Youngwoo Lee, Korea University

Role of Networks in Internationalization of Emerging Economy

Nivisha Singh, Indian Institute of Management Indore

Friends in the Right Places: Non-Market Connections as Emerging Market Strategy

Susan Feinberg, Temple University

Laura Gasiorowski, Temple University

Jun Ito, Temple University

An Empirical Study of the Impact of Business Group and Product Market Characteristics on Performance Outcomes of Emerging Market Firms

B. Elango, Illinois State University

Chinmay Pattnaik, University of Sydney

Jamie R. Wieland, Illinois State University

Profit or Relation Matters for Internationalization? The Underlying Mechanism between Small World Network and Internationalization in an Emerging Economy

Yingyu (Kerri) Chen, National Dong Hwa University

Wen-Chiung Chou, Kainan University

Chin-jung Luan, National Dong Hwa University

#### **TUESDAY, JUNE 30 - 14:15-14:30**

Time: 14:15-14:30

#### **Break**

Time: 13:00-14:15

Room: Dhwani

Short break to facilitate transition between sessions. No refreshment service will be provided.

#### **TUESDAY, JUNE 30 - 14:30-15:45**

Session 3.4.1 - Panel

Track: 11 - Corporate Governance in IB

Time: 14:30-15:45 Room: Grand Ballroom

#### Macro-Institutional Change, Corporate Governance and Investment in Emerging **Economies: Implications for International Business Research and Practice**

Chair: Tailan Chi, University of Kansas

#### Panelists:

Anju Seth, Virginia Tech University Tailan Chi, University of Kansas Ruth Aguilera, Northeastern University Luis Alfonso Dau, Northeastern University

Session 3.4.2 - Competitive Time: 14:30-15:45 Track: 12 - Institutional and Political Environment Room: Jamawar

#### The Impact of International Politics and International Institutions

Chair: Michael A. Sartor, Queen's School of Business

Who Cares about Diplomacy? Location Choice by Multinational Enterprises

Klaus Meyer, CEIBS

Jing Li, Simon Fraser University

Yuan Ding, CEIBS

Hua Zhang, CEIBS



Does Arbitration Reduce Diplomatic Pressure in Investment Disputes?

Srividya Jandhyala, ESSEC Business School Geoffrey Gertz, University of Oxford

Lauge N. Skovgaard Poulsen, University College London

Effects of Deinstitutionalization: Evidence from the Indian Textile Industry

Raveendra Chittoor, Indian School of Business Preet Aulakh, York University Oana Branzei, Ivey Business School Western University

B Does Institutional Distance Still Matter? Industry Standards and Global Sourcing Location Choices

Stephan Manning, University of Massachusetts Boston Marcus M. Larsen, Copenhagen Business School

Session 3.4.3 - Competitive

Track: 1 - People and Careers Room: Diya

Time: 14:30-15:45

Time: 14:30-15:45

## Cultural Diversity, Cultural Identity, and Performance

Chair: Paul N. Gooderham, Norwegian School of Economics

Not All Diversity Is the Same: A Comparative Study of the Effects of Diversity in Global Virtual Teams

Vasyl Taras, University of North Carolina at Greensboro

Daniel Baack, University of Denver

Douglas Dow, University of Melbourne

Alfredo Jimenez, University of Burgos

Peter Magnusson, University of Alabama

The Integration of Cultural Identity Negotiation Theory into Cross-Cultural Organizational Justice Theory: A Qualitative Study

Joerg Bueechl, Tuebingen University Markus Pudelko, Tuebingen University

Crossing Geographic and Organizational Boundaries: A Study of Executives' Access to Help

Stewart R. Miller, University of Texas-San Antonio Marie Louise Mors, Copenhagen Business School Michael McDonald, University of Texas-San Antonio

Session 3.4.4 - Competitive

Track: 2 - Entrepreneurship and New Ventures Room: Kamal

# From International New Ventures to Micromultinationals: Theoretical and Empirical Considerations

Chair: Tony Fang, Stockholm University

Essential Knowledge Sources for Micromultinationals: A Phenomenographic Approach

Maria-Cristina Stoian, Brunel University London Pavlos Dimitratos, University of Glasgow

Accelerated Small Firm Multinationalization: Studying Born Micromultinationals via Multiple Theoretical Lenses
Heini Vanninen, Lappeenranta University of Technology
Olli Kuivalainen, Lappeenranta University of Technology
Luciano Ciravegna, King's College London

B How Do International New Ventures Create "Valuable" Social Capital? A Local and Global Networking Activities Perspective

Karl S.R. Warner, Edinburgh Napier University Marian V. Jones, University of Glasgow Networking and a Tandem Approach to Foreign Market Entry Decision- Making

Sylvie K. Chetty, University of Otago Mitra Etemaddar, University of Otago

Session 3.4.5 - Competitive

Track: 9 - Emerging Economies and EE MNEs

#### **EMNCs and FDI**

Chair: Vikas Kumar, University of Sydney

Licking the Dirt to Rise and Shine: EMNCs Path to Competitive Advantage

Tanvi Kothari, San Jose State University
Masaaki Kotabe, Temple University

FDI Indirect Spillover in Emerging Economies: The Role of Government

Afonso Fleury, Universidade de Sao Paulo

Taotao Chen, Tsinghua University

Maria Tereza Fleury, Fundacao Getulio Vargas

Xiao Chen, Tsinghua University Liu Shichang, Tsinghua University

Carlos Eduardo Aveline, Fundacao Getulio Vargas

Post Financial Crisis Catch-Up Strategies in Emerging Market MNEs: A Comparative Analysis of Strategic Asset Seeking FDI in the United States

John Anderson, University of Northern Iowa Dylan Sutherland, Durham University Peter Hertenstein, Cambridge University

Session 3.4.6 - Competitive

Track: 8 - Strategy, M&As and Competitiveness

Time: 14:30-15:45 Room: Nithya

Time: 14:30-15:45

Room: Sitara

## **Dealing with Cross National Institutional Differences**

Chair: Laura Gasiorowski, Temple University

The Effect of Political Connections on International Expansion Strategy: Evidence from French Firms, 2003-2012
Joao Albino Pimentel, HEC Paris

**B** (How) Do Economic Governance and Location Choices (Jointly) Affect Performance?

Michael Leiblein, Ohio State University Kiran Awate, Ohio State University

Internationalization-Performance Relationship: The Moderating Roles of State and Foreign Ownership Gabriel R.G. Benito, BI Norwegian Business School Asmund Rygh, BI Norwegian Business School Randi Lunnan, BI Norwegian Business School

Session 3.4.7 - Competitive

Track: 15 - Teaching IB (Special Track)

Time: 14:30-15:45 Room: Nidhi

### **IB Course Content and Teaching Innovations**

Chair: Shirley Daniel, University of Hawaii at Manoa

International Business and Accounting Practices: A Course Overview

Victoria Krivogorsky, San Diego state University Mark Ballam, San Diego State University

Autoethnographic Case Study Research for the Multicultural Classroom on a Masters and MBA Level Ebru Ipek, Simon Fraser University



International Internship for Business Education: An Experiment to Observe Creation of Trust Haruo H. Horaguchi, Hosei University

Yasushi Kodama, Hosei University Seiki Yukimoto, Kanagawa University

Session 3.4.8 - Competitive

Track: 3 - HRM and Organizational Behavior Room: Yatra

#### **Overcoming Challenges of Transitions and** Change

Chair: Vijay Edward Pereira, University of Portsmouth

What factors shape organisational culture of MNEs' subsidiaries? Subsidiary acculturation and its antecedents Innan Sasaki, University of Turku

Katsuhiko Yoshikawa, London School of Economics and Political Science

Social Ties, Social Capital and Managing Transnational Ventures in the Home Country

Sarika Pruthi, San Jose State University Mike Wright, Imperial College London

Repatriation Outcomes Affecting Corporate ROI: A Critical Assessment and Agenda for Future Research Anika Breitenmoser, University of Hamburg Benjamin Bader, Leuphana University of Lüneburg

B Economic Distance, Local Managers' Competence, and Localization of Foreign Subsidiaries Naoki Ando, Hosei University

Session 3.4.9 - Special Session Special Session

#### **Special Session of AJBS Best Papers**

Chair: Carol Reade, San Jose State University

The Association of Japanese Business Studies (AJBS) travels with AIB and meets on the day before the AIB conference. This session includes the best papers presented at this year's AJBS conference, studying the Japanese business system and its economic, social and cultural environment.

Profitability and Competitiveness of U.S. and Japanese Defense Contractors: Implications for IB Research Tanya Andrea Peacock, Army-Baylor University Kiyohiko Ito, University of Hawaii at Manoa Kazuhiro Asakawa, Keio University

Subsidiary Initiative for Transfer of Headquarters' Strategic Practice: A Case Study in Japanese ICT Company's Finnish Subsidiary

Naoto Nadayama, University of Otago

Roles of Japanese MNEs' Subsidiaries for National Innovation Systems in the South East Asian Countries Chie Iguchi, Keio University

Discrimination and Turnover of Self-Initiated Expatriates in Asia

Fabian Jintae Froese, University of Goettingen Anna Katharina Hildisch, University of Goettingen Soo Min Toh, University of Toronto

Session 3.4.10 - Interactive

Time: 14:30-15:45

Time: 14:30-15:45

Room: Surya

Track: 13 - Economics, Finance and Accounting

Room: Royal Club Boardroom

Time: 14:30-15:45

**Development. Institutions and Finance** 

Chair: Serkan Akguc, King Abdulaziz University

Understanding the International Trade-Corruption Linkage: Panel Data Findings from 145 countries

Deepraj Mukherjee, Kent State University Debmalya Mukherjee, University of Akron

The Impact of the Global Financial Crisis on Corporate Valuation in Mexico

Robert Grosse, American University of Sharjah Diana Bustani, Sintec

Firm Level Internal Corporate Governance and Foreign Exchange Exposure: New Evidence from an Emerging Market Ekta Sikarwar, Indian Institute of Management Indore Ganesh Kumar Nidugala, Indian Institute of Management Indore

Intellectual Property Rights and Innovation: A Panel Analysis Nikolaos Papageorgiadis, University of Liverpool Abhijit Sharma, University of Bradford

IFRS Convergence: Evidence of Accounting Quality Erick Rading Outa, Strathmore Business School

The Impact of Country Risk on Financing FDI in Developing Countries

Thomas Lindner, WU Vienna Jakob Muellner, WU Vienna Jonas Puck, WU Vienna

Session 3.4.11 - Interactive

Time: 14:30-15:45 Track: 12 - Institutional and Political Environment Room: Roshni

#### **Domestic Institutions and Varieties of** Capitalism

Chair: Ivan Montiel, Loyola Marymount University

Chinese Distinct Form of Capitalism Rui Torres Oliveira, Manchester Business School

The Erosion of 'Japaneseness' in the Japanese Business System: The Fukushima Accident as Catalyst for International Collaboration

Camilla Nellemann, Rikkyo University Miguel Matos Torres, University of Aveiro

The Influence of Institutional Development on R&D Investment, Internationalization and Performance of Emerging Market Firms

Sreevas Sahasranamam, Indian Institute of Management Kozhikode

Saptarshi Purkayastha, Indian Institute of Management Calcutta

Somnath Lahiri, Illinois State University

Role of Institutional Context in Diversification-Performance Relationship: A Meta-Analysis

Monika Schommer, EBS Business School Amit Karna, Indian Institute of Management Ahmedabad Ansgar Richter, University of Liverpool

Going Abroad? Deciding Factors for Foreign Banks Investing in Africa

Kweku Adams, University of Calgary Yaw A. Debrah, Swansea University



Institutions, e-Governance and Competitiveness: A Study of Asian Countries

Hernan Roxas, Deakin University Doren Chadee, Deakin University Alfred Presbitero, Deakin University

Session 3.4.12 - Interactive

Time: 14:30-15:45 Track: 2 - Entrepreneurship and New Ventures Room: Dhwani

#### Towards a Theory and Practice of **Micromultinationals**

Chair: Amanda Bullough, University of Delaware

The Born Global Phenomenon: Flat World Enablers and Spiky World Levelers

Marleen McCormick, Butler University Deepak Somaya, University of Illinois at Urbana-Champaign

Antecedents and Organizational Learning in International New Ventures

Teemu Kalevi Johannes Tuomisalo, Jyväskylä University

Revisiting the Entrepreneurship-Subsidiary Initiative Relationship: A Contingency Model of Cognition Ming-Chang Huang, Providence University Hsiang-Lin Cheng, National Chung Cheng University

Managerial Ties, Trust and Cooperation in Exporters: The Case of Taiwanese Small Trading Firms Hui Yun Chiu, National Chengchi University Chwo Ming Yu, National Chengchi University

How Do Born Global Firms Overcome Resource Constraints? Niche Marketing Strategies of a Micro-Multinational Brand Sonya H. Wen, Tamkang University Yen Hung Chiu, University of Bath

Time: 14:30-15:45 Session 3.4.13 - Interactive Track: 1 - People and Careers Room: Maya

#### **Cross-Cultural Differences in International Business**

Chair: Charles Edward Stevens, Lehigh University

Peer Behavior, Workplace Happiness and Purchasing Social Responsibility: A Comparative Study between Taiwan and China

Yi-Hui Ho, Chang Jung Christian University Chieh-Yu Lin, Chang Jung Christian University

Guanxi, Renging and Justice Theory in the Great China Area: Conceptual Frameworks and Empirical Evidences Lung-Tan Lu, Fo Guang University

The Role of Sequences of Interactions on Cross-Cultural Inter-Team and Intra-Team Negotiations

Cheryl Dowie, Manchester Business School Claudio De Mattos, Manchester Business School Oscar De Bruijn, Manchester Business School

Taking a Hit To Save The World: Employee Participation in Social Initiatives

Christiane Bode, INSEAD Jasjit Singh, INSEAD

International Mergers & Acquisitions: Empirical Evidence for Challenges to Global Talent Management

Cordula Barzantny, Toulouse Business School Magali Larguey, Toulouse Business School

Reflecting Embeddedness - The Role of Identification for SIEs Organizational Integration

Barbara Agha-Alikhani, University of Passau Andreas Landes, University of Passau

#### **TUESDAY, JUNE 30 - 15:45-16:15**

Time: 15:45-16:15 Room: Royal Ballroom

#### **Coffee Break**

Refreshments will be provided for conference participants at the Grand Ballroom and Royal Ballroom Foyers.

### **TUESDAY, JUNE 30 - 16:15-17:45**

Session 3.5 - Plenary Time: 16:15-17:45 Special Session Room: Grand Ballroom

#### AIB Awards Ceremony and Business Meeting

The session will start with the announcement of the winners for the various conference awards including the Buckley and Casson Dissertation Award, AIB/Temple Best Paper Award, and the Rugman Most Promising Scholar Prize.

Then, the business meeting will feature a presentation for the 2016 AIB Meeting in New Orleans and a review of the state of AIB and JIBS.

The floor will then be open for questions and comments from the membership.

#### **TUESDAY, JUNE 30 - 17:45-19:00**

Time: 17:45-19:00 Room: Diva Terrace

#### AIB Awards/Farewell Reception

The 2015 AIB Annual Meeting will come to a close with a reception immediately following the AIB General Business Meeting. The reception will take place at the Second Floor Terrace.

• The Awards/Farewell Reception is sponsored by Palgrave Macmillan, publishers of JIBS, in recognition of all the winners of the various awards being given out at AIB 2015.





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# ECONOMIC FREEDOM: OPPORTUNITY AND EMPOWERMENT

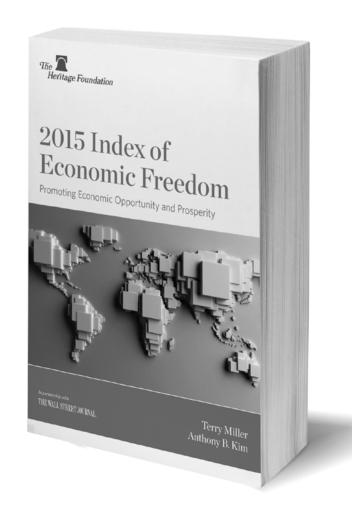
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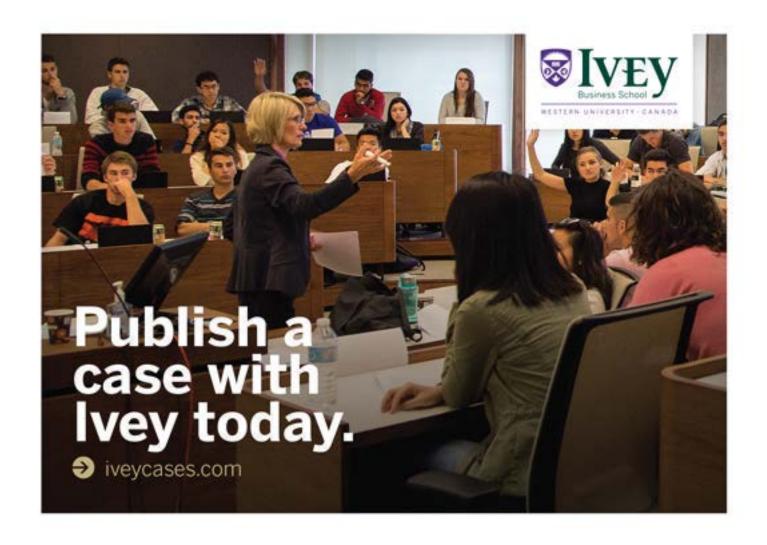
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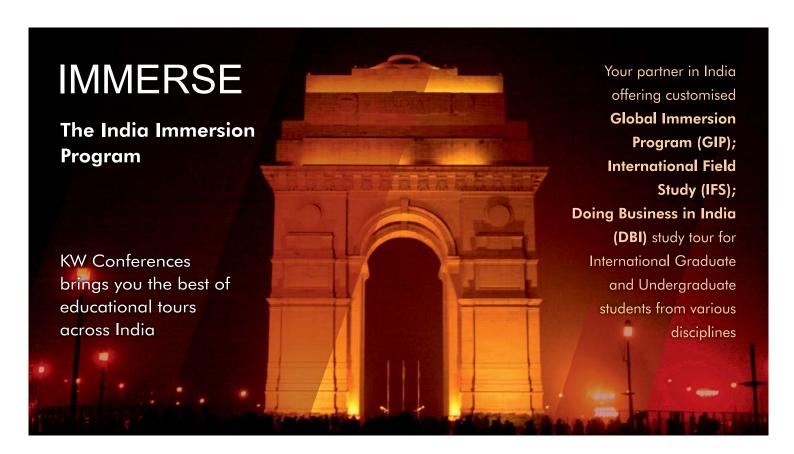
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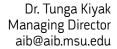




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1997–1998         Jeffrey Arpan         1969–1970         Richard Robinson           1995–1996         Donald R. Lessard         1967–1968         Jack Behrman           1993–1994         Jean Boddewyn         1965–1966         James Hart           1991–1992         Art Stonehill         1962–1964         Roland Kramer           1989–1990         John Daniels         1960–1961         John Fayerweather	2012-2014 2010-2012 2008-2010 2006-2008 2004-2006 2002-2004 2001-2002 1999-2000	Robert Grosse Mary Ann Von Glinow Yves Doz Stefanie Ann Lenway Alan M. Rugman Peter J. Buckley Stephen J. Kobrin José de la Torre	1985–1986 1983–1984 1981–1982 1979–1980 1977–1978 1975–1976 1973–1974 1971–1972	Duane Kujawa Robert Hawkins Franklin Root Robert Stobaugh Richard Farmer Phillip Grub Lee Nehrt Vern Terpstra
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# FAST AIB CONFERENCE LOCATIONS

#### **Past AIB Conference Locations**

1987: Chicago, Illinois, USA

2014	Vancouver, Canada	1986:	London, United Kingdom
	Istanbul, Turkey	1985:	New York City, New York, USA
	Washington, DC, USA	1984:	Cleveland, Ohio, USA
2011:	Nagoya, Japan	1983:	San Francisco, California, USA
	Rio de Janeiro, Brazil	1982:	Washington, D.C., USA
	San Diego, California, USA	1981:	Montreal, Quebec, Canada
	Milan, Italy	1980:	New Orleans, Louisiana, USA
	Indianapolis, Indiana, USA	1979:	Las Vegas, Nevada, USA
	Beijing, China	1978:	Chicago, Illinois, USA
	Québec City, Canada	1977:	Orlando, Florida, USA
	Stockholm, Sweden	1976:	New York City, New York, USA
	Monterey, California, USA	1975:	Dallas, Texas, USA
	San Juan, Puerto Rico	1974:	San Francisco, California, USA
	Sydney, Australia	1973:	New York City, New York, USA
	Phoenix, Arizona, USA	1972:	Toronto, Ontario, Canada
	Charleston, South Carolina, USA	1971:	New Orleans, Louisiana, USA
	Vienna, Austria	1970:	Detroit, Michigan, USA
1997:	Monterrey, Mexico	1969:	New York City, New York, USA
	Banff, Alberta, Canada	1968:	Chicago, Illinois, USA
1995:	Seoul, Korea	1967:	Washington, D.C., USA
1994:	Boston, Massachusetts, USA	1966:	San Francisco, California, USA
1993:	Hawaii, USA	1965:	New York City, New York, USA
1992:	Brussels, Belgium	1964:	Chicago, Illinois, USA
1991:	Miami, Florida, USA	1963:	Boston, Massachusetts, USA
1990:	Toronto, Ontario, Canada	1962:	New York City, New York, USA
1989:	Singapore	1961:	New York City, New York, USA
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1007		1050.	Washington DC USA





1959: Washington, D.C., USA



The AIB Fellows consist of distinguished AIB members recognized for their contributions to the scholarly development of the field of international business. The AIB Fellows participate in the activities of the AIB by choosing the International Executive of the Year and the International Educator of the Year. They also organize one or more panel sessions at the AIB annual meeting each year — often the first Plenary Panel.

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AIB currently has 18 chapters established around the world. With the goal of to facilitate networking as well as the exchange of knowledge at a more local level, these chapters engage in a variety of activities from organizing regional conferences to publishing journals or book series. To learn more about our chapters, visit the AIB Chapter booth at the Exhibit Hall or contact your regional chapter chair. See the "Meet Your Chapter" page for scheduled times during AIB 2015 when you can meet and talk to your regional chapter chair and members from your region. AIB would like to thank the chapter chairs listed below for their hard work and their institutions for the support they have provided to the chapters over the years.

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The list below includes all chapter meetings and special conferences that were announced by the time the conference program went to press. For our continuously updated Calendar of AIB Events or to learn more about these meetings, please visit http://aib.msu.edu/events/

#### AIB Sub Saharan Africa Chapter Meeting

August 26-28, 2015 Johannesburg, South Africa

#### **AIB Central and Eastern Europe Chapter Meeting**

September 17-19, 2015 Warsaw, Poland

#### **AIB US-West Chapter Meeting**

October 22-24, 2015 Seattle, Washington, USA

#### **AIB US-Northeast Chapter Meeting**

October 22-24, 2015 Boston, Massachusetts, USA

#### **AIB Special Conference**

October 30-31, 2015 Milan, Italy



#### AIB US-Southeast Chapter Meeting

Novwember 12-14, 2015 Miami, Florida, USA

#### **AIB Southeast Asia Chapter Meeting**

December 3-5, 2015 Penang, Malaysia

#### **AIB Latin America Chapter Meeting**

February 18-20, 2016 Sao Paulo, Brazil

#### **AIB UK-Ireland Chapter Meeting**

April 7-9, 2016 London, United Kingdom

#### AIB US-Midwest Chapter Meeting

April 13-15, 2016 Chicago, IL, USA

#### AIB 2016 Annual Meeting

June 27-30, 2016 New Orleans, Louisiana, USA





# AIB mini-conference Bocconi University, Milan, Italy

October 30-31, 2015



**CALL FOR PROPOSALS** 

#### **Keynote speakers:**

Juan Alcacer, Harvard Business School John Cantwell, Rutgers Business School



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#### **Conference organizing committee:**

Arnaldo Camuffo and Torben Pedersen CRIOS, Bocconi University

Stefano Elia and Lucia Piscitello Politecnico di Milano

Deadline for submission of extended abstract: September 1st 2015 (conference website: http://valuechain.unibocconi.eu)

Technological and institutional changes have increasingly enabled companies to reconfigure their global value chain and combine the benefits arising from specialization with location advantages. As a consequence, knowledge-intensive activities have been typically centralized in the home country or offshored to other advanced economies, while manufacturing and other more standardized activities have been offshored to emerging countries mainly to exploit cost advantages (Mudambi, 2007; Contractor et al., 2010). However, recent developments are challenging this traditional separation between advanced and emerging economies as host of knowledge- and production-intensive activities, respectively.



Within this context, recent research has started to emphasize the role of intraorganizational relationships and linkages among the different parts of the value chain. In particular, innovative and productive activities are affected by strong interdependencies and complementarities (Berry, 2014), and for some companies the co-location of R&D and manufacturing is critical for development and innovation (Alcacer and Delgado, 2014). Hence, the loss of manufacturing capabilities might also imply the reduction of innovation competencies (Pisano and Shih, 2012). The increasing awareness of these interdependencies explains the recent incentives from policy makers in advanced countries that aim to promote their manufacturing activities. These issues pose major challenges for scholars working not only in the field of International Business, but also in areas such as Economic Geography, Operations and Supply Chain Management and International Economics.





**Papers are invited for the topics listed below.** Papers in other related areas are welcome as well.

- What are the consequences of breaking up the global value chain and which possibilities is this offering?
- Under what conditions is it beneficial to keep the different business activities in the same location rather than splitting and decentralize them across companies and countries' boundaries? What are the organizational challenges?
- What are the benefits and costs associated with offshoring? Are there any hidden costs of offshoring? Who is benefitting from offshoring? Is it society at large, customers, employees? What are spill-over effects of offshoring?
- What are the macro-economic and institutional conditions explaining the new international fragmentation and geographical dispersion of the value chains? How has the relevance of location factors changed and affected the new era of offshoring and back-shoring phenomena?
- What are the challenges for policy makers? What can be done in order to promote manufacturing activities in advanced countries?





#### Submission guidelines

Participants who wish to present their research at the conference are invited to submit an **extended abstract not exceeding 1,000 words** through the conference website no later than **September 1, 2015**. At least one author must register for the conference. If more than one author presents the paper, each presenter must register. Further submission guidelines can be found at the conference website <a href="http://valuechain.unibocconi.eu">http://valuechain.unibocconi.eu</a> or by writing to <a href="mailto:valuechain@unibocconi.it">valuechain@unibocconi.it</a> Notification of paper acceptance will be communicated by September 14, 2015.



#### Timeline

September 1, 2015: Extended abstract submission
September 14, 2015: Acceptance decision
September 28, 2015: Early registration deadline for conference









## Academy of International Business 2016 Annual Conference June 27-30, 2016 New Orleans, Louisiana, USA





## **CALL FOR PAPERS**

# The Locus of Innovation In the Globally Integrated Enterprise

"We are at an inflection point, with public and private institutions around the world being disrupted. Global integration, which is driving this disruption, is the new playing field, and innovation is the way to win this game."

Samuel J. Palmisano, former Chairman, IBM, Rethink: A Path to the Future, 2014



Program Chair: Charles Dhanaraj, IMD, Switzerland (Charles.dhanaraj@imd.org)

Submission Deadline: January 15, 2016

The multinational enterprise (MNE) remains a central unit of analysis for international business (IB) scholars, as it represents "the most remarkable economic phenomena in the post-war period." Yet how these MNEs have evolved over time remains a puzzle. With economic activities of the MNE crisscrossing the globe, some see the MNEs evolving into a "globally integrated enterprise." Others stress the persisting imbalances across the countries and focus on the barriers to global integration. AIB invites you to explore this puzzle, to help us understand to what extent, and how, MNEs are leveraging global integration while simultaneously exploiting the differences.

Nowhere has the impact of such global integration felt stronger than in the arena of innovation — R&D and related activities. Mega investments in R&D by MNEs such as GE, Siemens, IBM, and others in emerging markets have been routinely reported in the business press. These make radical departure from the evolution of the MNE as the early IB scholars envisioned. Do these trends pose a challenge to the west? Are we seeing the directionality of the global flow of innovations being reversed? It is time to bring together our findings to get a better picture of the evolution of innovation within MNEs.





Innovation is the cornerstone of competitive advantage for MNEs. The slowing economic growth is forcing corporate leaders to innovate their way out of crisis and stagnation. MNEs from emerging markets infuse competitive vigor with their emphasis on frugality are stretching the scope of innovation itself beyond technology to new business models. How do these dynamics shape the way MNEs disperse and orchestrate their global innovation?



Such 'global integration' of innovative activities must entail knowledge sharing across different geographies, which may follow different rules of social interactions. It would also demand connecting "rule-driven behavior" in some places with "entrepreneurial behavior" in others. How can we effectively link such international knowledge pipelines? What may ease or hamper such connectivity across different locations and across different governance structures? What sort of global leaders are needed to manage this global integration?



The global integration approach to the MNEs also recognizes explicitly the role of entrepreneurship, and the hybrid organizational arrangements that MNEs have in many host countries. IB scholarship has a strong knowledge base on new venture internationalization. In recent years a critical body of literature is emerging that focuses on the linkages between the MNEs, new ventures, and industrial clusters to shed light on this innovation ecology. How do we move beyond the local knowledge spillover to the globally interconnected knowledge flows? Are MNEs critical pipelines to this innovation ecosystem?

Global integration offers significant scope in scaling social innovations. Social problems are intensely local. Be it poverty alleviation,

education, drinking water, health or job creation, the issues are strongly embedded in the locale. However, in recent years non-profit organizations such as Gates Foundation, have demonstrated how to connect these local problems, develop global solutions, and apply them in a customized manner to each locale. How do we leverage concepts such as Porter's "Shared Value" to create global solutions to local problems?

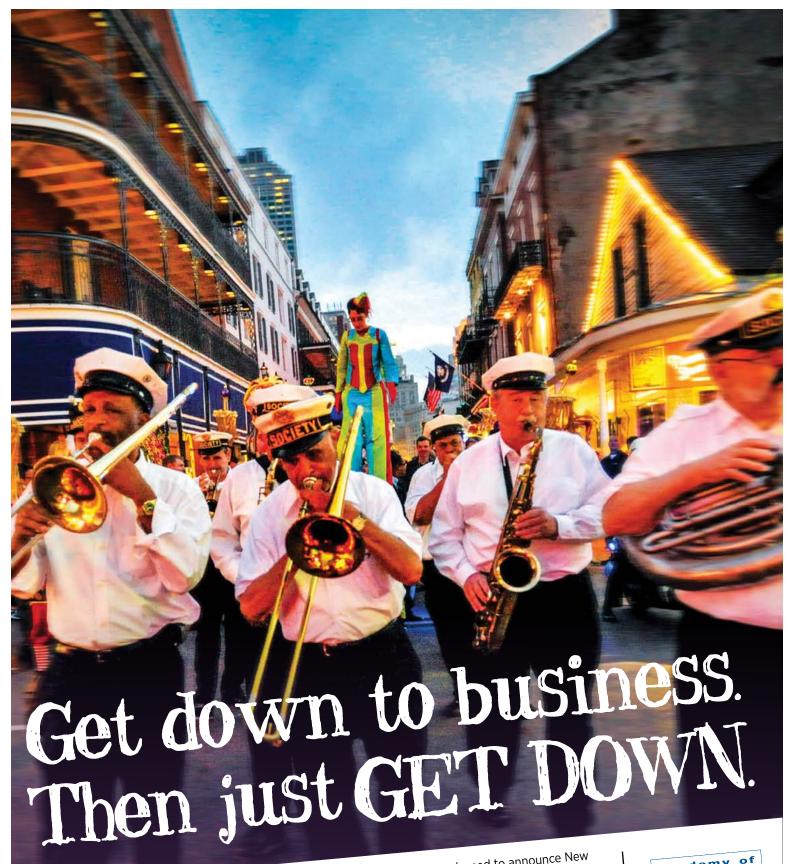
Policy is central to innovation and the global flow of knowledge. IB scholars have a unique vantage point from which they can see multiple policy regimes. With their ability to link data across geographies, they can contribute to richer observations and more robust theories. How do we refine the contours of the innovation policy regime designed for the legacy years? Are some of the global integration ideas applicable to policy innovation? What policy initiatives are needed to advance the effectiveness of the MNEs to deliver social value?

The AIB 2016 at New Orleans will give us an opportunity to explore these questions on the future of innovation and MNEs. Let the meeting of minds unleash new thinking on making global integration work, and the role of innovation within these globally integrated enterprises.

What better a place than New Orleans, which stands as a symbol of transformation, having moved from almost total destruction in the wake of Hurricane Katrina to a vibrant entrepreneurial economic center that you will experience when you arrive here! Lets explore innovation, in an innovative way, along with peers drawn from around the globe. See you in New Orleans!









The Academy of International Business is pleased to announce New Orleans as the host city for the AIB 2016 Annual Conference to take place June 27-30, 2016 at the Sheraton New Orleans. Join your colleagues for great sessions, ample networking opportunities, and a fabulous cultural experience in New Orleans where you can indulge in delicious cuisine, shop in historic neighborhoods, and dance to the music pouring into the streets.

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