



AALBORG UNIVERSITY
DENMARK

Aalborg Universitet

End-user segments in healthcare data work

Jonasen, Tanja Svarre; Gaardboe, Rikke

Publication date:
2018

[Link to publication from Aalborg University](#)

Citation for published version (APA):
Jonasen, T. S., & Gaardboe, R. (2018, Nov). End-user segments in healthcare data work.

General rights

Copyright and moral rights for the publications made accessible in the public portal are retained by the authors and/or other copyright owners and it is a condition of accessing publications that users recognise and abide by the legal requirements associated with these rights.

- ? Users may download and print one copy of any publication from the public portal for the purpose of private study or research.
- ? You may not further distribute the material or use it for any profit-making activity or commercial gain
- ? You may freely distribute the URL identifying the publication in the public portal ?

Take down policy

If you believe that this document breaches copyright please contact us at vbn@aub.aau.dk providing details, and we will remove access to the work immediately and investigate your claim.

End-User Segments in Healthcare Data-Work

Tanja Svarre

Aalborg University
9000 Aalborg, Denmark
tanjasj@hum.aau.dk

Rikke Gaardboe

Aalborg University
9220 Aalborg East, Denmark
gaardboe@business.aau.dk

Abstract

Recently, it has been demonstrated that end-users' assessment of Business Intelligence (BI) systems' success related as much to their evaluation of the system in question and tasks as to their occupation, gender, and educational background [4]. In this paper, we argue that these findings can be transferred to collaborative healthcare data-work, and that end-user segments should be considered in the development, implementation, and maintenance of collaborative decision-making systems in the health domain.

Author Keywords

End-user segments; business intelligence systems; data-work; computer supported collaborative work.

ACM Classification Keywords

H.0 [information systems], J3.Life and Medical Sciences: Health, Medical Information Systems.

Introduction

The field of computer-supported cooperative work (CSCW) concerns the manner in which people collaborate by means of technology [9]. To illustrate, different models have emphasized the core role of users in the field by placing them on pivotal places in models. For instance, Grudin models the field of CSCW as departing from small groups comprising individuals

Paste the appropriate copyright/license statement here. ACM now supports three different publication options:

- ACM copyright: ACM holds the copyright on the work. This is the historical approach.
- License: The author(s) retain copyright, but ACM receives an exclusive publication license.
- Open Access: The author(s) wish to pay for the work to be open access. The additional fee must be paid to ACM.

This text field is large enough to hold the appropriate release statement assuming it is single-spaced in Verdana 7 point font. Please do not change the size of this text box.

Each submission will be assigned a unique DOI string to be included here.

with the user perspective being implicit [8, p. 21]. In a more recent paper, the field is being presented as departing from solely collaboration involving people and subsequently moving into technology requirements, investigation, development, deployment, and finally adoption [9].

Despite CSCW generally considering users as a whole, several recent studies have made a distinction between different user groups. For instance, Bowser et al. [1] investigated both nature and gamer participants in their study of a gamified mobile app. Xu et al. [14] concludes that Twitter is likely to have many types of sub-groups, but do not characterize them. Liao & Shi [11] identify a number of user groups in their study of rumors in a microblogging community. On this basis, they are able to identify differences between the user groups in the manner in which they take different roles in the rumor process. However, none of these example studies focus either on workplaces or the health domain.

In information systems, Ghobadi & Mathiassen [7] add to the discussion that differences between users can inform how sub-groups of users may differ in their work interaction. They studied what project managers, developers, testers, and user representatives considered to be barriers in effective knowledge sharing in software teams. The differences identified in the study point out how the concerns of the different roles must be considered if the aim is to bridge communication gaps and support shared understandings in teams.

In this position paper, we will use a case from the Danish public hospital sector to illustrate how it is

possible to detect unobserved heterogeneity among health employees in their use of a BI system. Such systems are not per definition aimed to support group work. However, in the current case, the systems under investigation have a common task dimension [2]. For instance, it is used to pass on information to support own or colleagues' decision-making, leading to a distinction between information users and system users [6]. The systems are also used to improve group procedures in health work [3]. The case is being used to illustrate how differences among employees can be applied for a more precise understanding of system use in new forms of healthcare data work.

Segments in health BI

In this study, we analysed 746 BI users in Danish public hospitals [see full presentation in 4]. The users responded to a survey questionnaire measuring their assessment of BI success. By means of a survey questionnaire reflecting BI success factors as presented by Petter, DeLone & McLean [5, 13] and finite mixture partial least squares (FIMIX-PLS) [10, 12], the study aimed to detect unobserved heterogeneity in BI system use and assessment of BI quality among hospital employees.

This research identified three user segments in the responses on the basis of the FIMIX-PLS analysis. The segments did not differ in terms of task specificity or age. However, on all other variables, differences could be detected in the responses. The users in segment 1 were females with a vocational education, no managerial responsibilities, and limited BI experience. The users in segment 2 were also women, but with a professional bachelor's degree, no management and little BI experience. In segment 3, the users mainly

comprised men with master's degrees, managerial responsibilities, and some experience with BI. The study found more similarities between segments 1 and 2, but all segments differed in terms of their assessment of use, various task dimensions (compatibility, interdependence, significance, difficulty, and specificity), and information and system quality.

Implications for data work in health

The findings of the case study hold several implications for data work in health. The most important implication is that user groups may not solely be identified on the basis of formal characteristics such as age, gender, educational background, or position. User segments are also formed by users' understanding, use, and assessment of the system at hand. That means that in determining how to measure and understand the success of systems to support new forms of healthcare data work, perspectives and variables beyond formal characteristics should be considered.

Another implication is that identifying end-user segments on the basis of their assessment of system success could provide valuable inputs for both system development and implementation. Thus, if for instance a segment experiences increased task significance along with reduced information or system quality, actions could be taken to specifically address this challenge in revisions of the system. Similarly, in implementation, knowledge of end-user segments and their specific challenges can enable tailored initiatives to support a more successful implementation.

In this first analysis of the exemplary case, we have focused on BI systems in Danish public health. Future studies should consider other system types supporting

data work, amongst others electronic health records. Also, other national contexts along with health contexts should be studied.

Conclusion

When designing and implementing systems for new forms of data work, and understanding the use and assessment of existing systems, considering and understanding users as segments, and not as one unified whole may provide a more complete picture. In addition, user segments are not necessarily merely composed of their position, gender, and educational background. Segments may also be formed by differences in understanding information and system quality, use, and the characteristics of their tasks in relation to the system. Taking this perspective into consideration will enable a richer picture of end-users that can add to successful implementation of systems for new forms of healthcare data work.

References

1. Bowser, A. et al. 2014. Gamifying Citizen Science: A Study of Two User Groups. *Proceedings of the Companion Publication of the 17th ACM Conference on Computer Supported Cooperative Work & Social Computing* (New York, NY, USA, 2014), 137–140.
2. Ellis, C.A. et al. 1991. Groupware: Some Issues and Experiences. *Commun. ACM*. 34, 1 (Jan. 1991), 39–58.
DOI:<https://doi.org/10.1145/99977.99987>.
3. Gaardboe, R. 2018. *Kritiske succesfaktorer for Business Intelligence*. Aalborg Universitetsforlag.
4. Gaardboe, R. and Svarre, T. 2018. BI End-User Segments in the Public Health Sector. *Electronic Government and the Information Systems Perspective* (2018), 231–242.

5. Gaardboe, R. and Svarre, T. 2018. Business Intelligence Success Factors: A Literature Review. *Journal of Information Technology Management*.
6. Gaardboe, R. and Svejvig, P. 2018. Better and more Efficient Treatment: The Individual and Organizational Impacts of Business Intelligence Use in Health Care Organizations. *Proceedings of Information Systems Research Seminar in Scandinavia (IRIS 41)*. (Aarhus, 2018).
7. Ghobadi, S. and Mathiassen, L. 2016. Perceived barriers to effective knowledge sharing in agile software teams. *Information Systems Journal*. 26, 2 (Mar. 2016), 95–125.
DOI:<https://doi.org/10.1111/isj.12053>.
8. Grudin, J. 1994. Computer-supported cooperative work: history and focus. *Computer*. 27, 5 (May 1994), 19–26.
DOI:<https://doi.org/10.1109/2.291294>.
9. Grudin, J. and Poltrock, S.E. 2012. Taxonomy and Theory in Computer Supported Cooperative Work. *The Oxford Handbook of Organizational Psychology*.
10. Hair, J., Joe F. et al. 2015. Identifying and treating unobserved heterogeneity with FIMIX-PLS: part I – method. *European Business Review*. 28, 1 (Dec. 2015), 63–76. DOI:<https://doi.org/10.1108/EBR-09-2015-0094>.
11. Liao, Q. and Shi, L. 2013. She Gets a Sports Car from Our Donation: Rumor Transmission in a Chinese Microblogging Community. *Proceedings of the 2013 Conference on Computer Supported Cooperative Work* (New York, NY, USA, 2013), 587–598.
12. Ong, C.-S. and Lai, J.-Y. 2006. Gender differences in perceptions and relationships among dominants of e-learning acceptance. *Computers in Human Behavior*. 22, 5 (Sep. 2006), 816–829.
DOI:<https://doi.org/10.1016/j.chb.2004.03.006>.
13. Petter, S. et al. 2013. Information Systems Success: The Quest for the Independent Variables. *Journal of Management Information Systems*. 29, 4 (spr 2013), 7–61.
DOI:<https://doi.org/10.2753/MIS0742-1222290401>.
14. Xu, B. et al. 2013. Structures of Broken Ties: Exploring Unfollow Behavior on Twitter. *Proceedings of the 2013 Conference on Computer Supported Cooperative Work* (New York, NY, USA, 2013), 871–876.